

Monthly Resale Report United Mutual

PREPARED BY
Community Services Department

Mar-24

| Month | NUMBER OF REALES | | | | TOTAL SALES VOLUME IN \$\$ | | | | AVG RESALE PRICE | | | |
|--------------|------------------|--------|-------|--------|----------------------------|---------------|---------------|---------------|------------------|-----------|-----------|-----------|
| | 2024 | 2023 | 2022 | 2021 | 2024 | 2023 | 2022 | 2021 | 2024 | 2023 | 2022 | 2021 |
| January | 31 | 20 | 38 | 35 | \$11,406,900 | \$5,864,000 | \$11,905,094 | \$8,997,153 | \$367,965 | \$293,200 | \$313,292 | \$257,062 |
| February | 22 | 19 | 40 | 26 | \$7,804,900 | \$6,223,400 | \$11,864,402 | \$6,846,600 | \$354,768 | \$327,547 | \$296,610 | \$263,331 |
| March | 34 | 38 | 43 | 27 | \$12,919,400 | \$12,609,900 | \$13,513,900 | \$6,978,425 | \$379,962 | \$331,839 | \$314,277 | \$258,460 |
| April | | 27 | 47 | 36 | | \$9,637,487 | \$16,880,200 | \$9,605,499 | | \$356,944 | \$359,153 | \$266,819 |
| May | | 32 | 42 | 41 | | \$11,772,700 | \$16,042,396 | \$10,258,400 | | \$367,897 | \$381,962 | \$250,205 |
| June | | 34 | 42 | 47 | | \$11,988,900 | \$14,862,850 | \$13,580,100 | | \$352,615 | \$353,877 | \$288,938 |
| July | | 27 | 36 | 57 | | \$10,599,799 | \$14,458,900 | \$16,700,700 | | \$392,585 | \$401,636 | \$292,995 |
| August | | 32 | 27 | 53 | | \$12,026,800 | \$10,572,700 | \$15,529,600 | | \$375,838 | \$391,581 | \$293,011 |
| September | | 22 | 32 | 49 | | \$7,918,186 | \$12,218,000 | \$15,157,100 | | \$359,918 | \$381,813 | \$309,329 |
| October | | 33 | 21 | 41 | | \$13,198,400 | \$8,307,500 | \$12,259,900 | | \$399,952 | \$395,595 | \$299,022 |
| November | | 30 | 22 | 49 | | \$10,874,388 | \$6,985,000 | \$13,969,200 | | \$362,480 | \$317,500 | \$285,086 |
| December | | 26 | 21 | 47 | | \$9,542,500 | \$7,617,888 | \$14,364,950 | | \$367,019 | \$362,757 | \$305,637 |
| TOTAL | 87 | 77 | 121 | 88 | \$32,131,200 | \$24,697,300 | \$37,283,396 | \$22,822,178 | | | | |
| ALL TOTAL | 87 | 340 | 411 | 508 | \$32,131,200 | \$122,256,460 | \$145,228,830 | \$144,247,627 | | | | |
| MON AVG | 29 | 26 | 40 | 29 | \$10,710,400 | \$8,232,433 | \$12,427,799 | \$7,607,393 | \$367,565 | \$317,529 | \$308,060 | \$259,618 |
| % CHANGE-YTD | 13.0% | -36.4% | 37.5% | -20.7% | 30.1% | -33.8% | 63.4% | -15.7% | 15.8% | 3.1% | 18.7% | 6.5% |

% Change calculated (This Year - Last Year)/Last Year

Percent calculation only includes YTD figures in black.