

Monthly Resale Report

PREPARED BY
Community Services Department

MUTUAL
Third

Month	NO. OF REALES					TOTAL SALES VOLUME IN \$\$				
	2015	2015 Cummulative	2014	2013	2012	2015	2015 Cummulative	2014	2013	2012
January	39	39	28	32	22	\$11,735,750	\$11,735,750	\$7,497,490	\$8,493,000	\$5,737,200
February	27	66	23	38	25	\$7,690,000	19,425,750	\$7,379,500	\$8,958,500	\$4,829,000
March	41	107	29	42	33	\$16,302,100	35,727,850	\$10,944,500	\$11,855,704	\$7,263,250
April	51	158	36	41	36	\$14,509,805	50,237,655	\$10,730,050	\$11,286,025	\$9,720,499
May	42	200	24	47	24	\$12,770,750	63,008,405	\$8,432,500	\$14,861,995	\$5,991,150
June		200	46	41	36		63,008,405	\$15,101,560	\$11,911,950	\$9,322,400
July		200	48	55	29		63,008,405	\$17,105,688	\$17,028,500	\$6,620,000
August		200	38	51	39		63,008,405	\$13,420,800	\$15,063,200	\$12,041,900
September		200	47	51	40		63,008,405	\$14,638,626	\$15,355,650	\$13,384,700
October		200	35	40	47		63,008,405	\$10,859,700	\$13,778,228	\$13,581,500
November		200	33	35	44		63,008,405	\$9,560,400	\$10,943,650	\$10,577,700
December		200	37	38	24		63,008,405	\$10,848,108	\$12,865,400	\$6,235,000
TOTAL	200		140	200	140	\$63,008,405		\$44,984,040	\$55,455,224	\$33,541,099
MON AVG	40.0		28.0	40.0	28.0	\$12,601,681		\$8,996,808	\$11,091,045	\$6,708,220
% CHANGE-YTD	42.9%		-30.0%	42.9%		40.1%		-18.9%	65.3%	

% Change calculated (This Year - Last Year)/Last Year

Percent calculation only includes YTD figures in black.

May 2015

AVG RESALE PRICE			
2015	2014	2013	2012
\$300,917	\$267,768	\$265,406	\$260,782
\$284,815	\$320,848	\$235,750	\$193,160
\$397,612	\$377,397	\$282,279	\$220,098
\$284,506	\$298,057	\$275,268	\$270,014
\$304,065	\$351,354	\$316,213	\$249,631
	\$328,295	\$290,535	\$258,956
	\$356,369	\$309,609	\$228,276
	\$353,179	\$295,357	\$308,767
	\$311,460	\$301,091	\$334,618
	\$310,277	\$344,456	\$288,968
	\$289,709	\$312,676	\$240,402
	\$293,192	\$338,563	\$259,792
\$314,383	\$323,085	\$274,983	\$238,737
-2.7%	17.5%	15.2%	