

Monthly Resale Report United Mutual

PREPARED BY
Community Services Department

Aug-21

| Month | NUMBER OF REALES | | | | TOTAL SALES VOLUME IN \$\$ | | | | AVG RESALE PRICE | | | |
|---------------------|------------------|--------|-------|--------|----------------------------|--------------|--------------|--------------|------------------|-----------|-----------|-----------|
| | 2021 | 2020 | 2019 | 2018 | 2021 | 2020 | 2019 | 2018 | 2021 | 2020 | 2019 | 2018 |
| January | 35 | 23 | 22 | 23 | \$8,997,153 | \$6,100,300 | \$5,282,150 | \$6,014,390 | \$257,062 | \$265,230 | \$240,098 | \$261,495 |
| February | 26 | 27 | 17 | 21 | \$6,846,600 | \$6,375,200 | \$4,256,150 | \$6,059,250 | \$263,331 | \$236,119 | \$250,362 | \$288,536 |
| March | 27 | 31 | 21 | 40 | \$6,979,900 | \$7,863,500 | \$6,355,000 | \$11,156,600 | \$258,515 | \$253,661 | \$302,619 | \$278,915 |
| April | 36 | 31 | 33 | 30 | \$9,605,499 | \$7,209,488 | \$9,292,051 | \$8,824,600 | \$266,819 | \$232,564 | \$281,577 | \$294,153 |
| May | 41 | 18 | 27 | 31 | \$10,258,400 | \$4,523,500 | \$6,380,503 | \$8,735,000 | \$250,205 | \$251,306 | \$236,315 | \$281,774 |
| June | 47 | 23 | 40 | 37 | \$13,580,100 | \$6,174,899 | \$10,297,790 | \$11,021,400 | \$288,938 | \$268,474 | \$257,445 | \$297,876 |
| July | 57 | 20 | 37 | 35 | \$16,700,700 | \$5,274,500 | \$9,189,800 | \$9,541,300 | \$292,995 | \$263,725 | \$248,373 | \$272,609 |
| August | 53 | 26 | 39 | 44 | \$15,529,600 | \$6,909,300 | \$10,018,600 | \$11,285,100 | \$293,011 | \$265,742 | \$256,887 | \$256,480 |
| September | 0 | 31 | 27 | 18 | \$0 | \$7,774,500 | \$7,328,900 | \$4,632,500 | \$0 | \$250,790 | \$271,441 | \$257,361 |
| October | 0 | 34 | 42 | 28 | \$0 | \$9,982,400 | \$10,220,400 | \$8,556,100 | \$0 | \$293,600 | \$243,343 | \$305,575 |
| November | 0 | 26 | 21 | 24 | \$0 | \$6,469,388 | \$5,065,500 | \$6,194,000 | \$0 | \$248,823 | \$241,214 | \$258,083 |
| December | 0 | 42 | 40 | 14 | \$0 | \$10,743,560 | \$9,175,800 | \$3,368,300 | \$0 | \$255,799 | \$229,395 | \$240,593 |
| TOTAL | 322 | 199 | 236 | 261 | \$88,497,952 | \$50,430,687 | \$61,072,044 | \$72,637,640 | | | | |
| MON AVG | 40 | 25 | 30 | 33 | \$11,062,244 | \$6,303,836 | \$7,634,006 | \$9,079,705 | \$271,360 | \$254,603 | \$259,210 | \$278,980 |
| % CHANGE-YTD | 61.8% | -15.7% | -9.6% | -20.7% | 75.5% | -17.4% | -15.9% | -12.6% | 6.6% | -1.8% | -7.1% | 11.0% |

% Change calculated (This Year - Last Year)/Last Year
Percent calculation only includes YTD figures in black.