## **Monthly Resale Report United Mutual**

PREPARED BY

Community Services Department

Oct-23

	NUMBER OF RESALES				TOTAL SALES VOLUME IN \$\$				AVG RESALE PRICE			
Month	2023	2022	2021	2020	2023	2022	2021	2020	2023	2022	2021	2020
January	20	38	35	23	\$5,864,000	\$11,905,094	\$8,997,153	\$6,100,300	\$293,200	\$313,292	\$257,062	\$265,230
February	19	40	26	27	\$6,223,400	\$11,864,402	\$6,846,600	\$6,375,200	\$327,547	\$296,610	\$263,331	\$236,119
March	38	43	27	31	\$12,609,900	\$13,513,900	\$6,978,425	\$7,863,500	\$331,839	\$314,277	\$258,460	\$253,661
April	27	47	36	31	\$9,637,487	\$16,880,200	\$9,605,499	\$7,209,488	\$356,944	\$359,153	\$266,819	\$232,564
May	32	42	41	18	\$11,772,700	\$16,042,396	\$10,258,400	\$4,523,500	\$367,897	\$381,962	\$250,205	\$251,306
June	34	42	47	23	\$11,988,900	\$14,862,850	\$13,580,100	\$6,174,899	\$352,615	\$353,877	\$288,938	\$268,474
July	27	36	57	20	\$10,599,799	\$14,458,900	\$16,700,700	\$5,274,500	\$392,585	\$401,636	\$292,995	\$263,725
August	32	27	53	26	\$12,026,800	\$10,572,700	\$15,529,600	\$6,909,300	\$375,838	\$391,581	\$293,011	\$265,742
September	22	32	49	31	\$7,918,186	\$12,218,000	\$15,157,100	\$7,774,500	\$359,918	\$381,813	\$309,329	\$250,790
October	33	21	41	34	\$13,198,400	\$8,307,500	\$12,259,900	\$9,982,400	\$399,952	\$395,595	\$299,022	\$293,600
November		22	49	26		\$6,985,000	\$13,969,200	\$6,469,388		\$317,500	\$285,086	\$248,823
December		21	47	43		\$7,617,888	\$14,364,950	\$10,896,560		\$362,757	\$305,637	\$253,408
TOTAL	284	368	412	264	\$101,839,572	\$130,625,942	\$115,913,477	\$68,187,587				
ALL TOTAL	284	411	508	333	\$101,839,572	\$145,228,830	\$144,247,627	\$85,553,535				
MON AVG	28	37	41	26	\$10,183,957	\$13,062,594	\$11,591,348	\$6,818,759	\$355,834	\$358,980	\$277,917	\$258,121
% CHANGE-YTD	-22.8%	-10.7%	56.1%	-33.2%	-22.0%	12.7%	70.0%	-32.1%	-0.9%	29.2%	7.7%	1.7%

<sup>%</sup> Change calculated (This Year - Last Year)/Last Year Percent calculation only includes YTD figures in black.