Monthly Resale Report

PREPARED BY

MUTUAL

REPORT PERIOD

Community Services Department

United

February, 2023

| | NO. OF RESALES | | TOTAL SALES VOLUME IN \$\$ | | AVG RESALE PRICE | |
|-------------------|----------------|-----------|----------------------------|----------------|------------------|-------------|
| MONTH | THIS YEAR | LAST YEAR | THIS YEAR | LAST YEAR | THIS YEAR | LAST YEAR |
| January | 20 | 38 | \$5,864,000 | \$11,905,094 | \$293,200 | \$313,292 |
| February | 19 | 40 | \$6,223,400 | \$11,864,401 | \$327,547 | \$296,610 |
| March | | * 43 | | * \$13,513,900 | | * \$314,277 |
| April | | * 47 | | * \$16,880,200 | | * \$359,153 |
| May | | * 42 | | * \$16,042,396 | | * \$381,962 |
| June | | * 42 | | * \$14,862,850 | | * \$353,877 |
| July | | * 36 | | * \$14,458,900 | | * \$401,636 |
| August | | * 27 | | * \$10,572,700 | | * \$391,581 |
| September | | * 32 | | * \$12,218,000 | | * \$381,813 |
| October | | * 21 | | * \$8,307,500 | | * \$395,595 |
| November | | * 22 | | * \$6,985,000 | | * \$317,500 |
| December | | * 21 | | * \$7,617,888 | | * \$362,757 |
| | | | | | | |
| TOTAL | 39.00 | 78.00 | \$12,087,400 | \$23,769,495 | | |
| ALL TOTAL | 39.00 | 411.00 | \$12,087,400 | \$145,228,829 | | |
| MON AVG | 19.00 | 39.00 | \$6,043,700 | \$11,884,748 | \$310,374 | \$304,951 |
| % CHANGE - YTD | -50.0% | | -49.1% | | 1.8% | |

% Change calculated (ThisYear - LastYear)/LastYear

* Amount is excluded from percent calculation