

# Resales Report

## United Laguna Woods Mutual

### September, 2023

| Close      | Manor  | Mutual | Price     | Model/Style   | Listing Realtor                 | Buyer Realtor                    | Escrow               |
|------------|--------|--------|-----------|---------------|---------------------------------|----------------------------------|----------------------|
| 09/22/2023 | 185-Q  | 1      | \$180,000 | Cadiz         | Laguna Premier Realty, Inc      | Real Estate Group The            | Blue Pacific Escrow  |
| 09/07/2023 | 195-D  | 1      | \$575,000 | Granada       | HomeSmart Evergreen Realty      | HomeSmart Evergreen Realty       | Escrow Options Group |
| 09/28/2023 | 198-B  | 1      | \$335,000 | Granada       | Century 21 Rainbow              | Century 21 Astro                 | Blue Pacific Escrow  |
| 09/27/2023 | 221-D  | 1      | \$499,000 | Cordoba       | Legacy 15 Real Estate           | Legacy 15 Real Estate            | Blue Pacific Escrow  |
| 09/01/2023 | 267-D  | 1      | \$425,000 | Seville       | Century 21 Rainbow              | Metro Realty Southern California | Corner Escrow Inc.   |
| 09/18/2023 | 358-D  | 1      | \$435,000 | Seville       | Century 21 Rainbow              | Century 21 Rainbow               | Granite Escrow       |
| 09/29/2023 | 447-F  | 1      | \$345,000 | Granada       | Laguna Premier Realty, Inc      | Realty Quest                     | Blue Pacific Escrow  |
| 09/12/2023 | 530-B  | 1      | \$330,000 | Majorca       | Laguna Premier Realty, Inc      | Laguna Premier Realty, Inc       | Blue Pacific Escrow  |
| 09/27/2023 | 581-Q  | 1      | \$455,000 | Casa Linda    | Redfin                          | HomeSmart Evergreen              | Granite Escrow       |
| 09/19/2023 | 585-A  | 1      | \$500,000 | Seville       | Surterre Properties, Inc.       | Berkshire Hathaway HomeServices  | Corner Escrow Inc.   |
| 09/05/2023 | 591-O  | 1      | \$230,000 | Cadiz         | Harry Cowan Co.                 | Century 21 Rainbow               | Granite Escrow       |
| 09/19/2023 | 659-C  | 1      | \$437,998 | Casa Contenta | Monique Brown Real Estate Group | HomeSmart Evergreen              | Generations Escrow   |
| 09/25/2023 | 706-C  | 1      | \$375,000 | Seville       | HomeSmart Evergreen Realty      | Jacqueline Kurth Broker          | Escrow Options Group |
| 09/26/2023 | 757-Q  | 1      | \$187,000 | Cadiz         | Laguna Premier Realty, Inc      | Keller Williams Realty Irvine    | Blue Pacific Escrow  |
| 09/18/2023 | 796-C  | 1      | \$415,000 | Cordoba       | Laguna Premier Realty, Inc      | Laguna Premier Realty, Inc       | Granite Escrow       |
| 09/19/2023 | 857-P  | 1      | \$242,500 | Castilla      | Century 21 Award                | Mark A. Carlson, Broker          | Corner Escrow Inc.   |
| 09/15/2023 | 903-Q  | 1      | \$300,000 | Castilla      | Laguna Premier Realty, Inc      | Century 21 Rainbow               | Corner Escrow Inc.   |
| 09/08/2023 | 2017-C | 1      | \$436,000 | Valencia      | Century 21 Affiliated           | Century 21 Affiliated            | Generations Escrow   |
| 09/25/2023 | 2073-D | 1      | \$292,500 | Seville       | FSBO                            | FSBO                             | Escrow Options Group |
| 09/27/2023 | 2097-O | 1      | \$293,000 | Casa Linda    | Integrity Real Estate           | Integrity Real Estate            | Blue Pacific Escrow  |
| 09/05/2023 | 2098-P | 1      | \$380,188 | Casa Linda    | TNG Real Estate                 | Century 21 Rainbow               | Blue Pacific Escrow  |
| 09/08/2023 | 2156-G | 1      | \$250,000 | Coronado      | Laguna Premier Realty, Inc      | Avenue Home Collective, The      | Blue Pacific Escrow  |

Number of Resales: 22

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|-----------------------|-------|--------|-------------|-------------|-----------------|---------------|--------|
| Total Resale Price:   |       |        | \$7,918,186 |             |                 |               |        |
| Average Resale Price: |       |        | \$359,918   |             |                 |               |        |
| Median Resale Price:  |       |        | \$360,000   |             |                 |               |        |