United Laguna Woods Mutual Statement of Revenues & Expenses - Preliminary 3/31/2024 (\$ IN THOUSANDS)

		CURRENT MONTH		,	YEAR TO DATE		PRIOR YEAR	TOTAL	
		ACTUAL	BUDGET	VARIANCE	ACTUAL _	BUDGET	VARIANCE	ACTUAL	BUDGET
	Revenues:								
	Assessments:								
1	Operating	\$3,309	\$3,173	\$137	\$9,928	\$9,518	\$410	\$9,349	\$38,071
2	Additions to restricted funds	1,095	1,095	Ψ137	3,286	3,286	ψ 4 10	2,982	13,144
3	Total assessments	4,405	4,268	137	13,214	12,804	410	12,331	51,215
3	Total assessments	4,405	4,200	137	13,214	12,004	410	12,331	51,215
	Non-assessment revenues:								
4	Merchandise sales	2		2	3	1	2	2	3
5	Fees and charges for services to residents	160	161	(1)	253	477	(224)	167	1,929
6	Laundry	17	21	(4)	58	62	(4)	63	249
7	Investment income	51	50		162	151	11	185	603
8	Miscellaneous	54	66	(12)	149	197	(48)	136	790
9	Total non-assessment revenue	283	299	(15)	626	888	(262)	554	3,574
10	Total revenue	4,688	4,567	121	13,840	13,692	148	12,885	54,789
	Expenses:								
11	Employee compensation and related	1,123	1,387	264	3,501	4,049	548	3,383	16,236
12	Materials and supplies	313	295	(18)	712	884	172	746	3,546
13	Community Events			(10)		1	1		2
14	Utilities and telephone	385	386	1	1,181	1,126	(55)	1,023	5,126
15	Legal fees	11	16	5	25	40	`15 [´]	27	183
16	Professional fees		12	12		36	36	12	147
17	Equipment rental	5	4	(2)	6	11	5	4	45
18	Outside services	702	828	127	1,372	1,951	579	1,595	9,787
19	Repairs and maintenance	7	4	(3)	17	12	(5)	9	48
20	Other Operating Expense	11	14	3	25	41	16	26	190
21	Property and sales tax	1,168	1,119	(49)	3,523	3,357	(166)	3,290	13,428
22	Insurance	525	535	10	1,573	1,604	31	1,104	6,415
23	Uncollectible Accounts	4	2	(2)	18	5	(13)		20
24	Depreciation and amortization	12	12		35	35		38	139
25	Cost Allocations	143	138	(5)	375	394	19	300	1,584
26	Total expenses	4,408	4,750	342	12,365	13,545	1,180	11,558	56,895
27	Excess of revenues over expenses	\$280	(\$184)	\$464	\$1,475	\$147	\$1,328	\$1,328	(\$2,106)
	Other Changes								
28	Total other changes								
20	. otal other ondinges								
29	Excess of revenues over expenses	\$280	(\$184)	\$464	\$1,475	\$147	\$1,328	\$1,328	(\$2,106)

United Laguna Woods Mutual Statement of Revenues & Expenses - By Fund Type - Preliminary 3/31/2024 (\$ IN THOUSANDS)

		OPERA	ATING YEAR TO D	ATE	RESE	RVE: YEAR TO D	ATE	RESTRICTED: YEAR TO DATE		COMBINED: YEAR TO DATE			
		ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
	Revenues:												
	Assessments:												
1	Operating	\$6,292	\$6,292		0.040	0.040		\$3,636	\$3,226	\$410	\$9,928	\$9,518	\$410
2	Additions to restricted funds				3,248	3,248		38	38		3,286	3,286	
3	Total assessments	6,292	6,292		3,248	3,248		3,674	3,263	410	13,214	12,804	410
	Non-assessment revenues:												
4	Merchandise sales	3	1	2							3	1	2
5	Fees and charges for services to residents	253	477	(224)							253	477	(224)
6	Laundry	58	62	(4)							58	62	(4)
7	Investment income	30	02	(4)	162	151	11				162	151	11
8	Miscellaneous	149	197	(48)	102	101					149	197	(48)
9	Total non-assessment revenue	464	737	(273)	162	151	11		·		626	888	(262)
3	Total Hon-assessment revenue		101	(210)	102						020	000	(202)
10	Total revenue	6,756	7,030	(273)	3,410	3,399	11	3,674	3,263	410	13,840	13,692	148
			· · · · · · · · · · · · · · · · · · ·						· ·		· ·		
	Expenses:												
11	Employee compensation and related	2,588	3,045	457	913	1,004	91				3,501	4,049	548
12	Materials and supplies	177	218	41	535	666	130				712	884	172
13	Community Events		1	1								1	1
14	Utilities and telephone	1,180	1,123	(57)	1	3	2				1,181	1,126	(55)
15	Legal fees	25	40	15							25	40	15
16	Professional fees		36	36								36	36
17	Equipment rental	2	2	1	5	9	4				6	11	5
18	Outside services	757	489	(269)	615	1,463	848				1,372	1,951	579
19	Repairs and maintenance	17	10	(6)	1	1	1				17	12	(5)
20	Other Operating Expense	20	33	13	5	9	3				25	41	16
21	Property and sales tax	4.550		0.4				3,523	3,357	(166)	3,523	3,357	(166)
22	Insurance	1,573	1,604	31							1,573	1,604	31
23	Uncollectible Accounts	18	5	(13)							18	5	(13)
24	Depreciation and amortization	35	35 322	47	70	74					35	35	40
25	Cost Allocations	305		17	70	71	2				375	394	19_
26	Total expenses	6,698	6,963	265	2,145	3,226	1,081	3,523	3,357	(166)	12,365	13,545	1,180
27	Excess of revenues over expenses	\$59	\$67	(\$8)	\$1,265	\$173	\$1,092	\$151	(\$93)	\$244	\$1,475	\$147	\$1,328
	•			,,,,,,						· ·		· ·	
	Other Changes												
28	Total other changes		_									_	_
29	Excess of revenues over expenses	\$59	\$67	(\$8)	\$1,265	\$173	\$1,092	\$151	(\$93)	\$244	\$1,475	\$147	\$1,328
_0			431		Ţ., <u>250</u>	<u> </u>	<u> </u>		(450)		<u> </u>	Ψ.11	

United Laguna Woods Mutual Operating Statement - Preliminary 3/31/2024 UNITED LAGUNA WOODS MUTUAL

		YFAR '	TO DATE		TOTAL
	Actual	Budget	VAR\$ B/(W)	VAR% B/(W)	BUDGET
Revenues:					
Assessments:					
Operating					
41001000 - Monthly Assessments	\$4,979,932	\$4,979,932	\$0	0.00%	\$19,919,072
41007000 - Monthly Assessments - Property Taxes	3,517,555	3,225,542	292,013	9.05%	12,902,167
			,		
41007500 - Monthly Assessments - Supplemental Property Taxes	118,063	0	118,063	0.00%	0
41008000 - Monthly Assessments - Property Insurance	1,312,564	1,312,560	4	0.00%	5,250,240
Total Operating	9,928,114	9,518,033	410,080	4.31%	38,071,479
Additions To Restricted Funds					
41001500 - Monthly Assessments - Contingency Fund	37,938	37,938	0	0.00%	151,752
41003500 - Monthly Assessments - Replacement Fund	3,248,062	3,248,062	0	0.00%	12,992,247
Total Additions To Restricted Funds	3,286,000	3,286,000	0	0.00%	13,143,999
		, ,			• •
Total Assessments	13,214,114	12,804,033	410,080	3.20%	51,215,478
N 4 15					
Non-Assessment Revenues:					
Merchandise Sales					
41501500 - Merchandise Sales - Warehouse	3,124	714_	2,409	337.36%	2,858
Total Merchandise Sales	3,124	714	2,409	337.36%	2,858
Fees and Charges for Services to Residents					
46501000 - Permit Fee	40,403	58,973	(18,571)	(31.49%)	235,895
46501500 - Inspection Fee	11,673	22,518	(10,844)	(48.16%)	90,073
46502000 - Resident Maintenance Fee	144,199	114,293	29,906	26.17%	477,890
46502999 - Resident Maintenance Fee Backlog	56,999	281,250	(224,251)	(79.73%)	1,125,000
Total Fees and Charges for Services to Residents	253,274	477,034	(223,760)	(46.91%)	1,928,857
Total I ees and onalyes for services to Residents	255,214	477,034	(223,700)	(40.3170)	1,320,037
Laundry					
46005000 - Coin Op Laundry Machine	58,044	62,250	(4,206)	(6.76%)	249,000
Total Laundry	58,044	62,250	(4,206)	(6.76%)	249,000
Total Lauliury	30,044	02,230	(4,200)	(0.7676)	249,000
Investment Income					
	160 107	150 020	11 077	7 400/	602 240
49001000 - Investment Income	162,107	150,830	11,277	7.48%	603,319
Total Investment Income	162,107	150,830	11,277	7.48%	603,319
Minaellangava					
Miscellaneous	205	40.075	(40.550)	(00.070()	07.500
46004500 - Resident Violations	325	16,875	(16,550)	(98.07%)	67,508
44501000 - Additional Occupant Fee	11,550	10,000	1,550	15.50%	40,000
44501500 - Lease Processing Fee - United	35,260	42,561	(7,301)	(17.15%)	170,255
44502000 - Variance Processing Fee	750	375	375	100.00%	1,500
44503000 - Stock Transfer Fee	1,700	6,249	(4,549)	(72.80%)	25,000
44503510 - Resale Processing Fee - United	32,460	33,948	(1,488)	(4.38%)	135,800
44507000 - Golf Cart Electric Fee	13,438	14,000	(562)	(4.02%)	56,000
44507200 - Electric Vehicle Plug-In Fee	12,795	4,500	8,295	184.33%	18,000
44507500 - Cartport/Carport Space Rental Fee	563	500	63	12.50%	2,000
47001500 - Late Fee Revenue	15,770	13,250	2,520	19.02%	53,000
47002000 - Collection Administrative Fee	25	0	25	0.00%	0
47002010 - Collection Administrative Fee - United	23,670	53,371	(29,701)	(55.65%)	213,492
47002500 - Collection Interest Revenue	147	750	(603)	(80.38%)	3,000
47501000 - Recycling	1,020	1,000	20	1.99%	4,000
49009000 - Niscellaneous Revenue	6	0	6	0.00%	4,000
Total Miscellaneous	149,478	197,379		(24.27%)	789,555
i otai miscellaneous	149,470	197,379	(47,901)	(24.27%)	709,555
Total Non-Assessment Revenue	626,027	888,207	(262,181)	(29.52%)	3,573,589
			(===,==,	(2010210)	
Total Revenue	13,840,140	13,692,241	147,900	1.08%	54,789,067
_					
Expenses:					
Employee Compensation	770.040	007 400	07.000	44.000/	2 550 400
51011000 - Salaries & Wages - Regular	770,013	867,100	97,088	11.20%	3,558,108
51021000 - Union Wages - Regular	1,099,669	1,581,557	481,888	30.47%	6,412,963

United Laguna Woods Mutual Operating Statement - Preliminary 3/31/2024 UNITED LAGUNA WOODS MUTUAL

	YEAR TO DATE					
	Actual	Budget	VAR\$ B/(W)	VAR% B/(W)	BUDGET	
51041000 - Wages - Overtime	8,026	7,871	(154)	(1.96%)	31,493	
51051000 - Union Wages - Overtime 51061000 - Holiday & Vacation	26,142 301,666	23,567 206,885	(2,575) (94,780)	(10.93%) (45.81%)	94,313 842,718	
51071000 - Holiday & Vacation 51071000 - Sick	69,183	84,387	15,205	18.02%	343,740	
51081000 - Sick - Part Time	03,103	10	10,200	100.00%	43	
51091000 - Missed Meal Penalty	998	1,231	234	18.97%	4,951	
51101000 - Temporary Help	24,190	23,123	(1,067)	(4.61%)	92,495	
51981000 - Compensation Accrual	181,688	0	(181,688)	0.00%	0	
Total Employee Compensation	2,481,573	2,795,733	314,160	11.24%	11,380,825	
Compensation Related						
52411000 - F.I.C.A.	171,216	209,604	38,389	18.31%	849,339	
52421000 - F.U.I.	7,031	10,498	3,467	33.02%	10,498	
52431000 - S.U.I.	24,670	53,313	28,642	53.73%	53,313	
52441000 - Union Medical	432,824	513,526	80,702	15.72% 21.46%	2,054,104	
52451000 - Workers' Compensation Insurance 52461000 - Non Union Medical & Life Insurance	125,494 94,862	159,794 105,621	34,299 10,759	10.19%	649,264 422,486	
52471000 - Non Ornor Medical & Elle Insurance	117,100	162,636	45,536	28.00%	659,579	
52481000 - Non-Union Retirement Plan	22,836	38,051	15,214	39.98%	156,255	
52981000 - Compensation Related Accrual	23,550	0	(23,550)	0.00%	0	
Total Compensation Related	1,019,584	1,253,043	233,459	18.63%	4,854,838	
Materials and Supplies						
53001000 - Materials & Supplies	110,785	180,248	69,463	38.54%	731,062	
53003000 - Materials Direct	600,463	702,543	102,080	14.53%	2,810,649	
53004000 - Freight	891	942	51	5.46%_	3,820	
Total Materials and Supplies	712,139	883,733	171,595	19.42%	3,545,530	
Community Events						
53201000 - Community Events	0	599_	599_	100.00%_	2,400	
Total Community Events	0	599	599	100.00%	2,400	
Utilities and Telephone						
53301000 - Electricity	76,749	66,059	(10,690)	(16.18%)	161,117	
53301500 - Sewer	449,821	396,600	(53,221)	(13.42%)	1,625,400	
53302000 - Water	350,316	367,250	16,934	4.61%	2,154,860	
53302500 - Trash 53304000 - Telephone	304,089 474	295,936 195	(8,154) (279)	(2.76%) (143.10%)	1,183,743 780	
Total Utilities and Telephone	1,181,451	1,126,040	(55,411)	(4.92%)	5,125,900	
Legal Fees						
53401500 - Legal Fees	20,566	40,150	19,584	48.78%	183,325	
53401550 - Legal Fees Contra	4,608	0	(4,608)	0.00%	0	
Total Legal Fees	25,175	40,150	14,975	37.30%	183,325	
Professional Face						
Professional Fees 53402010 - Audit & Tax Preparation Fees - United	0	12,498	12,498	100.00%	50,000	
53403500 - Consulting Fees	153	3,954	3,801	96.14%	18,548	
53403510 - Consulting Fees - United	0	19,497	19,497	100.00%	78,000	
Total Professional Fees	153	35,949	35,796	99.58%	146,548	
Equipment Rental						
53501500 - Equipment Rental/Lease Fees	6,345	11,352	5,007	44.10%	45,411	
Total Equipment Rental	6,345	11,352	5,007	44.10%	45,411	
Outside Services						
53601500 - Credit Card Transaction Fees	2,984	2,500	(484)	(19.35%)	10,000	
54603500 - Outside Services Cost Collection	1,374,191	1,910,145	535,954	28.06%	9,615,143	
53704000 - Outside Services	(4,804)	38,659	43,463	112.43%	161,742	
Total Outside Services	1,372,371	1,951,304	578,933	29.67%	9,786,885	
Repairs and Maintenance						
53701000 - Equipment Repair & Maint	588	2,886	2,298	79.61%	11,592	
53703000 - Elevator /Lift Maintenance	16,643	9,017	(7,626)	(84.58%)	36,067	
Total Repairs and Maintenance	17,231	11,903	(5,329)	(44.77%)	47,659	

United Laguna Woods Mutual Operating Statement - Preliminary 3/31/2024 UNITED LAGUNA WOODS MUTUAL

			TO DATE		TOTAL
	Actual	Budget	VAR\$ B/(W)	VAR% B/(W)	BUDGET
Other Operating Expense					
53801000 - Mileage & Meal Allowance	855	1,662	807	48.58%	6,564
53801500 - Travel & Lodging	0	193	193	100.00%	774
53802000 - Uniforms	12,716	20,666	7,950	38.47%	95,128
53802500 - Dues & Memberships	1,119	738	(381)	(51.61%)	2,297
53803000 - Subscriptions & Books	609	369	(240)	(65.20%)	1,479
53803500 - Training & Education	461	5,503	5,043	91.63%	24,092
53903000 - Safety 54001000 - Board Relations	0 10	263 0	263 (10)	100.00% 0.00%	1,054 0
54001010 - Board Relations - United	1.224	2.499	1,275	51.03%	10.000
54002000 - Postage	8,132	9,307	1,175	12.63%	48,577
54002500 - Filing Fees / Permits	219	83	(136)	(164.26%)	342
Total Other Operating Expense	25,343	41,283	15,939	38.61%	190,306
Property and Sales Tax					
54302000 - Property Taxes	3,523,027	3,356,972	(166,054)	(4.95%)	13,427,890
Total Property and Sales Tax	3,523,027	3,356,972	(166,054)	(4.95%)	13,427,890
Insurance					
54401000 - Hazard & Liability Insurance	258,766	271,915	13,149	4.84%	1,087,661
54401500 - D&O Liability	15,747	18,334	2,587	14.11%	73,337
54402000 - Property Insurance	1,298,106	1,312,494	14,387	1.10%	5,250,236
54403000 - General Liability Insurance	534	916	382	41.73%	3,664
Total Insurance	1,573,153	1,603,658	30,505	1.90%	6,414,899
Uncollectible Accounts					
54602000 - Bad Debt Expense	18,262	5,000	(13,262)	(265.23%)	20,000
Total Uncollectible Accounts	18,262	5,000	(13,262)	(265.23%)	20,000
Depreciation and Amortization					
55001000 - Depreciation And Amortization	34,750	34,750	0	0.00%	138,998
Total Depreciation and Amortization	34,750	34,750	0	0.00%	138,998
Cost Allocations		005.55	4		4 =0
54602500 - Allocated Expenses	374,733	393,854	19,121	4.85%	1,583,917
Total Cost Allocations	374,733	393,854	19,121	4.85%	1,583,917
Total Expenses	12,365,288	13,545,321	1,180,033	8.71%	56,895,331
Excess of Revenues Over Expenses Before Other Changes	\$1,474,852	\$146,920	\$1,327,933	903.85%	(\$2,106,264)
Other Changes					
54101000 - (Gain)/Loss - Warehouse Sales	0	(23)	(23)	(100.00%)	(90)
Total Other Changes	0	23	(23)	(100.00%)	90
	A4 47: 2-5	A11222	. ,		
Excess of Revenues Over Expenses	<u>\$1,474,852</u>	<u>\$146,942</u>	<u>\$1,327,910</u>	903.70%	<u>(\$2,106,174)</u>

United Laguna Woods Mutual Balance Sheet - Preliminary 3/31/2024

		Current Month End	Prior Year Same Period	Prior Year December 31
	Assets		<u>Game i crioa</u>	<u>December of</u>
1	Cash and cash equivalents	\$4,058,642	\$5,355,909	\$739,165
2	Investments	14,721,524	17,263,911	14,529,786
3	Receivable/(Payable) from mutuals	382,699	220,627	(1,029,842)
4	Accounts receivable	925,036	432,469	1,092,125
5	Prepaid expenses and deposits	3,098,472	2,229,725	4,241,957
6	Property and equipment	91,989,605	91,989,605	91,989,605
7	Accumulated depreciation property and equipment	(83,769,205)	(83,766,143)	(83,768,440)
8	Beneficial interest in GRF of Laguna Hills Trust	5,090,748	5,223,085	5,124,732
9	Non-controlling interest in GRF	43,803,096	43,803,096	43,803,096
10	Total Assets	\$80,300,616	\$82,752,283	\$76,722,184
	Liabilities and Fund Balances			
	Liabilities:			
11	Accounts payable and accrued expenses	\$4,716,168	\$4,778,368	\$2,801,739
12	Accrued compensation and related costs	528,432	551,668	528,432
13	Deferred income	1,031,329	1,018,521	842,178
14	Asset retirement obligation	1,583,198	1,479,624	1,583,198
15	Total liabilities	\$7,859,127	\$7,828,181	\$5,755,547
	Fund balances:			
16	Fund balance prior years	70,966,637	73,596,565	73,596,565
17	Change in fund balance - current year	1,474,852	1,327,536	(2,629,928)
18	Total fund balances	72,441,489	74,924,101	70,966,637
19	Total Liabilities and Fund Balances	\$80,300,616	\$82,752,283	\$76,722,184

United Laguna Woods Mutual Fund Balance Sheet - Preliminary 3/31/2024

	Operating Fund	Replacement Fund	Contingency Fund	Property Taxes Fund	Total
Assets					
Cash and cash equivalents	(\$75,155)	\$4,133,797			\$4,058,642
	202.600	14,721,524			14,721,524
	,	334 170	1 227 585	2 513 <i>4</i> 60	382,699
		,	1,227,303	,,	925,036
	- ,	,		02,000	3,098,472
Property and equipment	91,989,605	_,			91,989,605
Accumulated depreciation property and equipment	(83,769,205)				(83,769,205)
	5,090,748				5,090,748
Non-controlling interest in GRF	43,803,096				43,803,096
Total Assets	\$57,199,900	\$19,266,963	\$1,227,585	\$2,606,168	\$80,300,616
Liabilities and Fund Balances					
Liabilities:					
Accounts payable and accrued expenses	\$53,181	\$1,151,036		\$3,511,952	\$4,716,169
Accrued compensation and related costs	528,432				528,432
	1,031,329				1,031,329
U					1,583,198
Total liabilities	\$1,612,942	\$2,734,234		\$3,511,952	\$7,859,127
Fund balances:					
Fund balance prior years	55,528,068	15,267,296	1,189,647	(1,018,375)	70,966,637
Change in fund balance - current year	58,890	1,265,433	37,938	112,591	1,474,852
Total fund balances	55,586,958	16,532,729	1,227,585	(905,784)	72,441,489
	Cash and cash equivalents Investments Receivable/(Payable) from mutuals Receivable/(Payable) from operating fund Accounts receivable Prepaid expenses and deposits Property and equipment Accumulated depreciation property and equipment Beneficial interest in GRF of Laguna Hills Trust Non-controlling interest in GRF Total Assets Liabilities and Fund Balances Liabilities: Accounts payable and accrued expenses Accrued compensation and related costs Deferred income Asset retirement obligation Total liabilities Fund balances: Fund balance prior years Change in fund balance - current year	Assets Cash and cash equivalents Investments Receivable/(Payable) from mutuals Receivable/(Payable) from operating fund Accounts receivable Prepaid expenses and deposits Property and equipment Accumulated depreciation property and equipment Beneficial interest in GRF of Laguna Hills Trust Non-controlling interest in GRF Total Assets Liabilities: Accounts payable and accrued expenses Accounts payable and related costs Deferred income Asset retirement obligation Total liabilities: Fund balances: Fund balance prior years Change in fund balance - current year Fund balance in fund balance - current year Cash and cash equivalents (\$75,155) 882,699 R57,386 P757,386 P75	Assets Fund Fund Cash and cash equivalents Investments (\$75,155) \$4,133,797 14,721,524 Receivable/(Payable) from mutuals Receivable/(Payable) from operating fund Accounts receivable 757,386 382,699 757,386 74,951 757,386 Prepaid expenses and deposits Property and equipment Accumulated depreciation property and equipment Beneficial interest in GRF of Laguna Hills Trust Non-controlling interest in GRF (83,769,205) 43,803,096 Total Assets \$57,199,900 \$19,266,963 Liabilities and Fund Balances \$53,181 \$1,151,036 Accounts payable and accrued expenses Accrued compensation and related costs Deferred income Accrued compensation and related costs S28,432 Deferred income Asset retirement obligation Total liabilities \$1,031,329 \$2,734,234 Fund balances: Fund balance prior years Fund balance prior years Fund balance prior years S5,528,068 S6,890 15,267,296 S6,432 S6,890 Fund balance prior years S6,890 55,528,068 S6,890 1,265,433	Fund Fund Fund Fund Fund Fund	Fund Fund Fund Fund Fund Fund Fund Fund Fund

United Laguna Woods Mutual Changes in Fund Balances - Preliminary 3/31/2024

Operating Replacement ContingeFundFundFund		Total
Revenues:		
Assessments:		
1 Operating \$6,292,496	\$3,635,618	\$9,928,114
	,938	3,286,000
3 Total assessments	,938 3,635,618	13,214,114
Non-assessment revenues:		
4 Merchandise sales 3,124		3,124
5 Fees and charges for services to residents 253,274		253,274
6 Laundry 58,044		58,044
7 Investment income 162,107		162,107
8 Miscellaneous <u>149,478</u>		149,478_
9 Total non-assessment revenue		626,027
10 Total revenue <u>6,756,416</u> 3,410,169 <u>37</u>	,938 3,635,618	13,840,140
Expenses:		
11 Employee compensation and related 2,588,004 913,153		3,501,157
12 Materials and supplies 176,854 535,285		712,139
13 Utilities and telephone 1,180,259 1,192		1,181,451
14 Legal fees 25,175		25,175
15 Professional fees 153		153
16 Equipment rental 1,697 4,648		6,345
17 Outside services 757,438 614,932		1,372,371
18 Repairs and maintenance 16,725 507		17,231
19 Other Operating Expense 20,128 5,216	0.500.007	25,343
20 Property and sales tax	3,523,027	3,523,027
21 Insurance 1,573,153		1,573,153
22 Uncollectible Accounts 18,262		18,262
23 Depreciation and amortization 34,750 24 Cost Allocations 304,930 69,803		34,750 374,733
	2 502 007	
25 Total expenses 6,697,525 2,144,736	3,523,027	12,365,288
Excess of revenues over expenses before other changes \$58,890 \$1,265,433 \$37	,938 \$112,591	\$1,474,852
Excess of revenues over expenses excluding depreciation before other changes \$93,640 \$1,265,433 \$37	,938 \$112,591	\$1,509,602
Other Changes:		
28 Total other changes		
29 Excess of revenues over expenses after other changes \$58,890 \$1,265,433 \$37	,938 \$112,591	\$1,474,852
30 Excluding unrealized gains and depreciation \$93,640 \$1,265,433 \$37	,938 \$112,591	\$1,509,602

UNITED LAGUNA WOODS MUTUAL NON-DISCRETIONARY INVESTMENTS SCHEDULE OF INVESTMENTS 3/31/2024

								3/31/2024	
I.D. NO.	DESCRIPTION	SETTLEMENT DATE	MATURITY DATE	PAR VALUE	EFFECT. YIELD	ORIGINAL COST	BOOK VALUE	MARKET VALUE	UNREALIZED GAIN/(LOSS)
1.D. 140.	DEGGKII HOK	DAIL	DAIL	VALUE	TILLD	0001	VALUE	VALUE	OAIN/(LOGG)
I1: HELD FOR SHO	ORT TERM: BANK OF AMERICA								
12: HELD FOR LON	NG TERM: JP MORGAN			-		-	-	-	-
912828XT2	U.S. TREASURY NOTE	11-25-22	05-31-24	2,000,000.00	4.640%	1,923,437.50	1,991,940.87	1,989,204.00	(2,736.87)
91282CCT6	U.S. TREASURY NOTE	11-25-22	08-15-24	2,000,000.00	4.570%	1,862,500.00	1,968,750.00	1,963,554.68	(5,195.32)
9128283P3	U.S. TREASURY NOTE	03-27-23	12-31-24	2,050,000.00	3.800%	1,996,187.50	2,025,539.74	2,006,717.78	(18,821.96)
91282CGN5	U.S. TREASURY NOTE	05-18-23	02-28-25	2,528,000.00	4.625%	2,545,380.00	2,536,690.00	2,517,730.00	(18,960.00)
16514QBG1	CERTIFICATE OF DEPOSIT	08-25-23	09-01-28	250,000.00	5.400%	250,005.00	250,004.36	250,216.34	211.98
108622NX5	CERTIFICATE OF DEPOSIT	08-25-23	09-01-28	250,000.00	5.400%	250,005.00	250,004.36	250,216.34	211.98
064180BA9	CERTIFICATE OF DEPOSIT	08-25-23	09-07-28	250,000.00	5.400%	250,005.00	250,004.36	250,261.08	256.72
697759AW8	CERTIFICATE OF DEPOSIT	08-25-23	09-07-28	250,000.00	5.400%	250,005.00	250,004.36	250,261.08	256.72
46656MLM1	CERTIFICATE OF DEPOSIT	08-25-23	08-30-28	250,000.00	5.700%	250,005.00	250,004.36	251,368.44	1,364.08
565402AN4	CERTIFICATE OF DEPOSIT	08-25-23	09-01-28	250,000.00	5.450%	250,005.00	250,004.36	250,227.75	223.39
32056VAN7	CERTIFICATE OF DEPOSIT	08-25-23	08-31-28	250,000.00	5.400%	250,005.00	250,004.36	251,104.71	1,100.35
912797GZ4	U.S. TREASURY BILL	03-22-24	04-04-24	348,000.00	5.174%	347,500.52	347,500.52	347,849.45	348.93
912797HP5	U.S. TREASURY BILL	02-28-24	11-29-24	26,000.00	5.031%	25,041.23	25,147.76	25,146.56	(1.20)
32022WCU8	CERTIFICATE OF DEPOSIT	11-01-23	11-02-28	250,000.00	5.718%	250,000.00	250,000.00	250,253.32	253.32
87164Y3S1	CERTIFICATE OF DEPOSIT	11-01-23	11-03-27	250,000.00	5.050%	250,000.00	250,000.00	254,809.52	4,809.52
06051XAU6	CERTIFICATE OF DEPOSIT	02-23-24	02-28-25	250,000.00	5.100%	250,000.00	250,000.00	249,922.34	(77.66)
45332WBV4	CERTIFICATE OF DEPOSIT	02-23-24	05-29-25	250,000.00	5.000%	250,000.00	250,000.00	249,861.14	(138.86)
91282CHN4	U.S. TREASURY NOTE	11-03-23	07-31-25	12,000.00	4.834%	11,982.66	11,987.01	11,978.91	(8.10)
58958PMY7	CERTIFICATE OF DEPOSIT	02-26-24	08-29-25	250,000.00	5.000%	250,000.00	250,000.00	250,107.35	107.35
00833JAU5	CERTIFICATE OF DEPOSIT	02-23-24	12-08-25	250,000.00	4.670%	250,000.00	250,000.00	248,901.40	(1,098.60)
05610LGM0	CERTIFICATE OF DEPOSIT	02-23-24	03-02-26	250,000.00	4.740%	250,000.00	250,000.00	249,526.96	(473.04)
20349NAA5	CERTIFICATE OF DEPOSIT	02-26-24	03-06-26	250,000.00	4.750%	250,000.00	250,000.00	249,381.30	(618.70)
60425SLK3	CERTIFICATE OF DEPOSIT	02-26-24	06-05-26	250,000.00	4.700%	250,000.00	250,000.00	249,446.95	(553.05)
15721UGD5	CERTIFICATE OF DEPOSIT	02-26-24	03-05-27	250,000.00	4.430%	250,000.00	250,000.00	248,644.02	(1,355.98)
61690DGU6	CERTIFICATE OF DEPOSIT	11-01-23	11-08-27	250,000.00	5.050%	250,000.00	250,000.00	254,858.92	4,858.92
254676BQ1	CERTIFICATE OF DEPOSIT	11-03-23	11-08-27	250,000.00	5.050%	250,000.00	250,000.00	254,858.92	4,858.92
31810PCB3	CERTIFICATE OF DEPOSIT	11-01-23	11-10-28	250,000.00	5.800%	250,000.00	250,000.00	250,402.07	402.07
33610RUX9	CERTIFICATE OF DEPOSIT	11-01-23	11-10-27	250,000.00	5.000%	250,000.00	250,000.00	254,465.95	4,465.95
671082CK9	CERTIFICATE OF DEPOSIT	11-01-23	11-10-28	250,000.00	5.700%	250,000.00	250,000.00	250,373.04	373.04
307811HX0	CERTIFICATE OF DEPOSIT	11-03-23	11-15-27	250,000.00	5.500%	250,000.00	250,000.00	254,097.16	4,097.16
938828CZ1	CERTIFICATE OF DEPOSIT	12-15-23	12-15-28	23,000.00	5.400%	23,000.00	23,000.00	23,173.82	173.82
549104D87	CERTIFICATE OF DEPOSIT	01-03-24	01-19-29	40,000.00	4.500%	40,000.00	40,000.00	40,050.77	50.77
200AV4004	MONEY MARKET	08-25-23		937.07	0.010%	937.07	937.07	937.07	(0.00)
			-	14,777,937.07		14,526,001.48	14,721,523.49	14,699,909.14	(21,614.35)
TOTAL FOR BANK	OF AMERICA INVESTMENTS		-	\$14,777,937.07		\$14.526.001.48	\$14.721.523.49	\$14.699.909.14	(\$21,614.35)

^{*}Yield is based on all investments held during the year