Monthly Resale Report Third Mutual

PREPARED BY

Community Services Department

Oct-23

| | NUMBER OF RESALES | | | | TOTAL SALES VOLUME IN \$\$ | | | | AVG RESALE PRICE | | | |
|--------------|-------------------|-------|-------|--------|----------------------------|---------------|---------------|---------------|------------------|-----------|-----------|-----------|
| Month | 2023 | 2022 | 2021 | 2020 | 2023 | 2022 | 2021 | 2020 | 2023 | 2022 | 2021 | 2020 |
| January | 23 | 51 | 41 | 24 | \$8,174,400 | \$22,789,400 | \$16,433,725 | \$10,015,000 | \$355,409 | \$446,851 | \$400,823 | \$417,292 |
| February | 21 | 25 | 30 | 26 | \$12,607,846 | \$12,688,000 | \$11,904,525 | \$12,158,700 | \$600,374 | \$507,520 | \$396,818 | \$467,642 |
| March | 26 | 41 | 44 | 32 | \$14,732,200 | \$19,655,200 | \$20,903,100 | \$13,946,416 | \$566,623 | \$479,395 | \$475,070 | \$435,826 |
| April | 29 | 43 | 26 | 25 | \$17,300,000 | \$27,123,000 | \$12,851,400 | \$10,830,833 | \$596,552 | \$630,767 | \$494,285 | \$433,233 |
| May | 34 | 36 | 40 | 16 | \$19,129,310 | \$19,627,005 | \$18,741,800 | \$5,604,000 | \$562,627 | \$545,195 | \$468,545 | \$350,250 |
| June | 36 | 41 | 49 | 15 | \$21,850,900 | \$23,772,900 | \$25,804,388 | \$5,881,500 | \$606,969 | \$579,827 | \$526,620 | \$392,100 |
| July | 20 | 30 | 41 | 36 | \$8,542,500 | \$13,801,990 | \$17,901,388 | \$15,240,248 | \$427,125 | \$460,066 | \$436,619 | \$423,340 |
| August | 50 | 33 | 38 | 33 | \$28,932,000 | \$19,925,700 | \$18,292,000 | \$14,612,928 | \$578,640 | \$603,809 | \$481,368 | \$442,816 |
| September | 39 | 32 | 45 | 30 | \$20,535,980 | \$14,594,000 | \$20,638,940 | \$14,314,100 | \$526,564 | \$456,063 | \$458,643 | \$477,137 |
| October | 34 | 33 | 51 | 28 | \$21,669,300 | \$17,632,500 | \$22,829,400 | \$10,707,400 | \$637,332 | \$534,318 | \$447,635 | \$382,407 |
| November | | 21 | 46 | 28 | | \$10,409,612 | \$23,744,300 | \$11,057,300 | | \$495,696 | \$516,180 | \$394,904 |
| December | | 29 | 44 | 46 | | \$15,819,500 | \$20,172,500 | \$18,548,901 | | \$545,500 | \$458,466 | \$403,237 |
| TOTAL | 312 | 365 | 405 | 265 | \$173,474,436 | \$191,609,695 | \$186,300,666 | \$113,311,125 | | | | |
| ALL TOTAL | 312 | 415 | 495 | 339 | \$173,474,436 | \$217,838,807 | \$230,217,466 | \$142,917,326 | | | | |
| MON AVG | 31.2 | 36.5 | 40.5 | 26.5 | \$17,347,444 | \$19,160,970 | \$18,630,067 | \$11,331,113 | \$545,822 | \$524,381 | \$458,643 | \$422,204 |
| % CHANGE-YTD | -14.5% | -9.9% | 52.8% | -20.9% | -9.5% | 2.8% | 64.4% | -21.1% | 4.1% | 14.3% | 8.6% | -1.6% |

[%] Change calculated (This Year - Last Year)/Last Year

Percent calculation only includes YTD figures in black.