Monthly Resale Report Third Mutual

PREPARED BY Community Services Department

	NUMBER OF RESALES				TOTAL SALES VOLUME IN \$\$				AVG RESALE PRICE			
Month	2021	2020	2019	2018	2021	2020	2019	2018	2021	2020	2019	2018
January	41	24	32	25	\$16,433,725	\$10,015,000	\$12,482,100	\$8,807,150	\$400,823	\$417,292	\$390,066	\$352,286
February	30	26	25	29	\$11,904,525	\$12,158,700	\$10,208,000	\$12,600,892	\$396,818	\$467,642	\$408,320	\$434,514
March	44	32	42	38	\$20,903,100	\$13,946,416	\$16,639,712	\$16,909,199	\$475,070	\$435,826	\$396,184	\$444,979
April	26	25	25	46	\$12,851,400	\$10,830,833	\$10,435,500	\$18,869,626	\$494,285	\$433,233	\$417,420	\$410,209
May	40	16	37	38	\$18,741,800	\$5,604,000	\$16,273,033	\$15,452,990	\$468,545	\$350,250	\$439,812	\$406,658
June	49	15	25	37	\$25,804,388	\$5,881,500	\$10,290,000	\$16,981,138	\$526,620	\$392,100	\$411,600	\$458,950
July	41	36	40	24	\$17,901,388	\$15,240,248	\$17,327,373	\$9,892,800	\$436,619	\$423,340	\$433,184	\$412,200
August	38	33	38	40	\$18,292,000	\$14,612,928	\$15,994,900	\$17,327,000	\$481,368	\$442,816	\$420,918	\$433,175
September	45	30	33	24	\$20,638,940	\$14,314,100	\$12,643,180	\$12,552,692	\$458,643	\$477,137	\$383,127	\$523,029
October	51	28	41	34	\$22,829,400	\$10,707,400	\$16,142,900	\$14,146,300	\$447,635	\$382,407	\$393,729	\$416,068
November	0	28	30	28	\$0	\$11,057,300	\$13,520,950	\$10,675,000	\$0	\$394,904	\$450,698	\$381,250
December	0	45	39	28	\$0	\$17,933,901	\$18,319,800	\$13,693,599	\$0	\$398,531	\$469,738	\$489,057
TOTAL	405	265	338	335	\$186,300,666	\$113,311,125	\$138,436,698	\$143,539,787				
TOTAL	405	205	220	555	\$180,500,000	\$115,511,125	\$156,450,098	\$145,559,767				
MON AVG	40.5	26.5	33.8	33.5	\$18,630,067	\$11,331,113	\$13,843,670	\$14,353,979	\$458,643	\$422,204	\$409,436	\$429,207
% CHANGE-YTD	52.8%	-21.6%	0.9%	-20.4%	64.4%	-18.1%	-3.6%	-12.4%	8.6%	3.1%	-4.6%	10.6%

% Change calculated (This Year - Last Year)/Last Year

Percent calculation only includes YTD figures in black.

Oct-21