Monthly Resale Report Third Mutual

PREPARED BY Community Services Department

June 2022

| | NUMBER OF RESALES | | | | TOTAL SALES VOLUME IN \$\$ | | | | AVG RESALE PRICE | | | |
|--------------|-------------------|-------|--------|--------|----------------------------|---------------|---------------|---------------|------------------|-----------|--------------------|-----------|
| Month | 2022 | 2021 | 2020 | 2019 | 2022 | 2021 | 2020 | 2019 | 2022 | 2021 | 2020 | 2019 |
| January | 51 | 41 | 24 | 32 | \$22,789,400 | \$16,433,725 | \$10,015,000 | \$12,482,100 | \$446,851 | \$400,823 | \$417,292 | \$390,066 |
| February | 25 | 30 | 26 | 25 | \$12,688,000 | \$11,904,525 | \$12,158,700 | \$10,208,000 | \$507,520 | \$396,818 | \$467,642 | \$408,320 |
| March | 41 | 44 | 32 | 42 | \$19,655,200 | \$20,903,100 | \$13,946,416 | \$16,639,712 | \$479,395 | \$475,070 | \$435 <i>,</i> 826 | \$396,184 |
| April | 43 | 26 | 25 | 25 | \$27,123,000 | \$12,851,400 | \$10,830,833 | \$10,435,500 | \$630,767 | \$494,285 | \$433,233 | \$417,420 |
| May | 36 | 40 | 16 | 37 | \$19,627,005 | \$18,741,800 | \$5,604,000 | \$16,273,033 | \$545,195 | \$468,545 | \$350,250 | \$439,812 |
| June | 40 | 49 | 15 | 25 | \$23,297,900 | \$25,804,388 | \$5,881,500 | \$10,290,000 | \$582,448 | \$526,620 | \$392,100 | \$411,600 |
| July | | 41 | 36 | 40 | \$0 | \$17,901,388 | \$15,240,248 | \$17,327,373 | | \$436,619 | \$423,340 | \$433,184 |
| August | | 38 | 33 | 38 | \$0 | \$18,292,000 | \$14,612,928 | \$15,994,900 | | \$481,368 | \$442,816 | \$420,918 |
| September | | 45 | 30 | 33 | \$0 | \$20,638,940 | \$14,314,100 | \$12,643,180 | | \$458,643 | \$477,137 | \$383,127 |
| October | | 51 | 28 | 41 | \$0 | \$22,829,400 | \$10,707,400 | \$16,142,900 | | \$447,635 | \$382,407 | \$393,729 |
| November | | 46 | 28 | 30 | \$0 | \$23,744,300 | \$11,057,300 | \$13,520,950 | | \$516,180 | \$394,904 | \$450,698 |
| December | | 44 | 46 | 39 | \$0 | \$19,498,600 | \$18,548,901 | \$18,319,800 | | \$464,252 | \$403,237 | \$469,738 |
| TOTAL | 236 | 230 | 138 | 186 | \$125,180,505 | \$106,638,938 | \$58,436,449 | \$76,328,345 | | | | |
| ALL TOTAL | 236 | 495 | 339 | 407 | \$125,180,505 | \$229,543,566 | \$142,917,326 | \$170,277,448 | | | | |
| MON AVG | 39.3 | 38.3 | 23.0 | 31.0 | \$20,863,418 | \$17,773,156 | \$9,739,408 | \$12,721,391 | \$532,029 | \$460,360 | \$416,057 | \$410,567 |
| % CHANGE-YTD | 2.6% | 66.7% | -25.8% | -12.7% | 17.4% | 82.5% | -23.4% | -14.8% | 15.6% | 10.6% | 1.3% | -1.8% |

% Change calculated (This Year - Last Year)/Last Year

Percent calculation only includes YTD figures in black.