Monthly Resale Report

| PREPARED BY | | | MUTUAL | REPORT PERIOD | | RIOD |
|-------------------------------|----------------|-----------|----------------------------|----------------|------------------|-------------|
| Community Services Department | | | Third | May, 2023 | | |
| | NO. OF RESALES | | TOTAL SALES VOLUME IN \$\$ | | AVG RESALE PRICE | |
| MONTH | THIS YEAR | LAST YEAR | THIS YEAR | LAST YEAR | THIS YEAR | LAST YEAR |
| January | 23 | 51 | \$8,174,400 | \$22,789,400 | \$355,409 | \$446,851 |
| February | 21 | 25 | \$12,607,846 | \$12,688,000 | \$600,374 | \$507,520 |
| March | 26 | 41 | \$14,732,200 | \$19,655,200 | \$566,623 | \$479,395 |
| April | 29 | 43 | \$17,300,000 | \$27,123,000 | \$596,552 | \$630,767 |
| May | 34 | 36 | \$19,129,310 | \$19,627,005 | \$562,627 | \$545,195 |
| June | | * 41 | | * \$23,772,900 | | * \$579,827 |
| July | | * 30 | | * \$13,801,990 | | * \$460,066 |
| August | | * 33 | | * \$19,925,700 | | * \$603,809 |
| September | | * 32 | | * \$14,594,000 | | * \$456,063 |
| October | | * 33 | | * \$17,632,500 | | * \$534,318 |
| November | | * 21 | | * \$10,409,612 | | * \$495,696 |
| December | | * 29 | | * \$15,819,500 | | * \$545,500 |
| TOTAL | 133.00 | 196.00 | \$71,943,756 | \$101,882,605 | | |
| TOTAL | 133.00 | 196.00 | \$71,943,750 | \$101,002,005 | | |
| ALL TOTAL | 133.00 | 415.00 | \$71,943,756 | \$217,838,807 | | |
| MON AVG | 26.00 | 39.00 | \$14,388,751 | \$20,376,521 | \$536,317 | \$521,946 |
| % CHANGE - YTD | -32.1% | | -29.4% | | 2.8% | |

% Change calculated (ThisYear - LastYear)/LastYear

* Amount is excluded from percent calculation