## Monthly Resale Report

PREPARED BY MUTUAL REPORT PERIOD **Community Services Department Third** November, 2023

|                   | NO. OF RESALES |           | TOTAL SALES VOLUME IN \$\$ |                | AVG RESALE PRICE |             |
|-------------------|----------------|-----------|----------------------------|----------------|------------------|-------------|
| MONTH             | THIS YEAR      | LAST YEAR | THIS YEAR                  | LAST YEAR      | THIS YEAR        | LAST YEAR   |
| January           | 23             | 51        | \$8,174,400                | \$22,789,400   | \$355,409        | \$446,851   |
| February          | 21             | 25        | \$12,607,846               | \$12,688,000   | \$600,374        | \$507,520   |
| March             | 26             | 41        | \$14,732,200               | \$19,655,200   | \$566,623        | \$479,395   |
| April             | 29             | 43        | \$17,300,000               | \$27,123,000   | \$596,552        | \$630,767   |
| May               | 34             | 36        | \$19,129,310               | \$19,627,005   | \$562,627        | \$545,195   |
| June              | 36             | 41        | \$21,850,900               | \$23,772,900   | \$606,969        | \$579,827   |
| July              | 20             | 30        | \$8,542,500                | \$13,801,990   | \$427,125        | \$460,066   |
| August            | 50             | 33        | \$28,932,000               | \$19,925,700   | \$578,640        | \$603,809   |
| September         | 39             | 32        | \$20,535,980               | \$14,594,000   | \$526,564        | \$456,063   |
| October           | 35             | 33        | \$22,819,300               | \$17,632,500   | \$651,980        | \$534,318   |
| November          | 20             | 21        | \$12,044,900               | \$10,409,612   | \$602,245        | \$495,696   |
| December          |                | * 29      |                            | * \$15,819,500 |                  | * \$545,500 |
|                   |                |           |                            |                |                  |             |
| TOTAL             | 333.00         | 386.00    | \$186,669,336              | \$202,019,307  |                  |             |
| ALL TOTAL         | 333.00         | 415.00    | \$186,669,336              | \$217,838,807  |                  |             |
| MON AVG           | 30.00          | 35.00     | \$16,969,940               | \$18,365,392   | \$552,282        | \$521,773   |
| % CHANGE -<br>YTD | -13.7%         |           | -7.6%                      |                | 5.8%             |             |

<sup>%</sup> Change calculated (ThisYear - LastYear)/LastYear

<sup>\*</sup> Amount is excluded from percent calculation