Monthly Resale Report

PREPARED BY MUTUAL REPORT PERIOD **Community Services Department Third** March, 2021

| | NO. OF RESALES | | TOTAL SALES VOLUME IN \$\$ | | AVG RESALE PRICE | |
|-------------------|----------------|-----------|----------------------------|----------------|------------------|-------------|
| MONTH | THIS YEAR | LAST YEAR | THIS YEAR | LAST YEAR | THIS YEAR | LAST YEAR |
| January | 41 | 24 | \$16,433,725 | \$10,015,000 | \$400,823 | \$417,292 |
| February | 30 | 26 | \$11,904,525 | \$12,158,700 | \$396,818 | \$467,642 |
| March | 44 | 32 | \$20,903,100 | \$13,946,416 | \$475,070 | \$435,826 |
| April | | * 25 | | * \$10,830,833 | | * \$433,233 |
| May | | * 16 | | * \$5,604,000 | | * \$350,250 |
| June | | * 15 | | * \$5,881,500 | | * \$392,100 |
| July | | * 36 | | * \$15,240,248 | | * \$423,340 |
| August | | * 33 | | * \$14,612,928 | | * \$442,816 |
| September | | * 30 | | * \$14,314,100 | | * \$477,137 |
| October | | * 28 | | * \$10,707,400 | | * \$382,407 |
| November | | * 28 | | * \$11,057,300 | | * \$394,904 |
| December | | * 46 | | * \$18,548,901 | | * \$403,237 |
| | | | | | | |
| TOTAL | 115.00 | 82.00 | \$49,241,350 | \$36,120,116 | | |
| MON AVG | 38.00 | 27.00 | \$16,413,783 | \$12,040,039 | \$424,237 | \$440,253 |
| % CHANGE - YTD | 40.2% | | 36.3% | | -3.6% | |

[%] Change calculated (ThisYear - LastYear)/LastYear

^{*} Amount is excluded from percent calculation