Monthly Resale Report

PREPARED BY

MUTUAL

REPORT PERIOD

Community Services Department

Third

December, 2023

| | NO. OF RESALES | | TOTAL SALES VOLUME IN \$\$ | | AVG RESALE PRICE | |
|-------------------|----------------|-----------|----------------------------|---------------|------------------|-----------|
| MONTH | THIS YEAR | LAST YEAR | THIS YEAR | LAST YEAR | THIS YEAR | LAST YEAR |
| January | 23 | 51 | \$8,174,400 | \$22,789,400 | \$355,409 | \$446,851 |
| February | 21 | 25 | \$12,607,846 | \$12,688,000 | \$600,374 | \$507,520 |
| March | 26 | 41 | \$14,732,200 | \$19,655,200 | \$566,623 | \$479,395 |
| April | 29 | 43 | \$17,300,000 | \$27,123,000 | \$596,552 | \$630,767 |
| May | 34 | 36 | \$19,129,310 | \$19,627,005 | \$562,627 | \$545,195 |
| June | 36 | 41 | \$21,850,900 | \$23,772,900 | \$606,969 | \$579,827 |
| July | 20 | 30 | \$8,542,500 | \$13,801,990 | \$427,125 | \$460,066 |
| August | 50 | 33 | \$28,932,000 | \$19,925,700 | \$578,640 | \$603,809 |
| September | 39 | 32 | \$20,535,980 | \$14,594,000 | \$526,564 | \$456,063 |
| October | 35 | 33 | \$22,819,300 | \$17,632,500 | \$651,980 | \$534,318 |
| November | 22 | 21 | \$13,490,900 | \$10,409,612 | \$613,223 | \$495,696 |
| December | 32 | 29 | \$19,361,600 | \$15,819,500 | \$605,050 | \$545,500 |
| | | | | | | |
| TOTAL | 367.00 | 415.00 | \$207,476,936 | \$217,838,807 | | |
| ALL TOTAL | 367.00 | 415.00 | \$207,476,936 | \$217,838,807 | | |
| MON AVG | 30.00 | 34.00 | \$17,289,745 | \$18,153,234 | \$557,595 | \$523,751 |
| % CHANGE - YTD | -11.6% | | -4.8% | | 6.5% | |

% Change calculated (ThisYear - LastYear)/LastYear

* Amount is excluded from percent calculation