

Monthly Resale Report

PREPARED BY

MUTUAL

REPORT PERIOD

Community Services Department

Third

August, 2023

| MONTH | NO. OF REALES | | TOTAL SALES VOLUME IN \$\$ | | AVG RESALE PRICE | |
|----------------|---------------|-----------|----------------------------|---------------|------------------|-------------|
| | THIS YEAR | LAST YEAR | THIS YEAR | LAST YEAR | THIS YEAR | LAST YEAR |
| January | 23 | 51 | \$8,174,400 | \$22,789,400 | \$355,409 | \$446,851 |
| February | 21 | 25 | \$12,607,846 | \$12,688,000 | \$600,374 | \$507,520 |
| March | 26 | 41 | \$14,732,200 | \$19,655,200 | \$566,623 | \$479,395 |
| April | 29 | 43 | \$17,300,000 | \$27,123,000 | \$596,552 | \$630,767 |
| May | 34 | 36 | \$19,129,310 | \$19,627,005 | \$562,627 | \$545,195 |
| June | 35 | 41 | \$20,775,900 | \$23,772,900 | \$593,597 | \$579,827 |
| July | 20 | 30 | \$8,542,500 | \$13,801,990 | \$427,125 | \$460,066 |
| August | 49 | 33 | \$28,527,000 | \$19,925,700 | \$582,184 | \$603,809 |
| September | | * | | \$14,594,000 | | * \$456,063 |
| October | | * | | \$17,632,500 | | * \$534,318 |
| November | | * | | \$10,409,612 | | * \$495,696 |
| December | | * | | \$15,819,500 | | * \$545,500 |
| TOTAL | 237.00 | 300.00 | \$129,789,156 | \$159,383,195 | | |
| ALL TOTAL | 237.00 | 415.00 | \$129,789,156 | \$217,838,807 | | |
| MON AVG | 29.00 | 37.00 | \$16,223,645 | \$19,922,899 | \$535,561 | \$531,679 |
| % CHANGE - YTD | -21.0% | | -18.6% | | 0.7% | |

% Change calculated (ThisYear - LastYear)/LastYear

* Amount is excluded from percent calculation