

Monthly Resale Report

PREPARED BY

MUTUAL

REPORT PERIOD

Community Services Department

Third

May, 2020

| MONTH | NO. OF RESALES | | TOTAL SALES VOLUME IN \$\$ | | AVG RESALE PRICE | |
|----------------|----------------|-----------|----------------------------|----------------|------------------|-------------|
| | THIS YEAR | LAST YEAR | THIS YEAR | LAST YEAR | THIS YEAR | LAST YEAR |
| January | 24 | 32 | \$10,015,000 | \$12,482,100 | \$417,292 | \$390,066 |
| February | 26 | 25 | \$12,158,700 | \$10,208,000 | \$467,642 | \$408,320 |
| March | 32 | 42 | \$13,946,416 | \$16,639,712 | \$435,826 | \$396,184 |
| April | 25 | 25 | \$10,830,833 | \$10,435,500 | \$433,233 | \$417,420 |
| May | 16 | 37 | \$5,604,000 | \$16,273,033 | \$350,250 | \$439,812 |
| June | | * 25 | | * \$10,290,000 | | * \$411,600 |
| July | | * 40 | | * \$17,327,373 | | * \$433,184 |
| August | | * 38 | | * \$15,994,900 | | * \$420,918 |
| September | | * 33 | | * \$12,643,180 | | * \$383,127 |
| October | | * 41 | | * \$16,142,900 | | * \$393,729 |
| November | | * 30 | | * \$13,520,950 | | * \$450,698 |
| December | | * 39 | | * \$18,319,800 | | * \$469,738 |
| TOTAL | 123.00 | 161.00 | \$52,554,949 | \$66,038,345 | | |
| MON AVG | 24.00 | 32.00 | \$10,510,990 | \$13,207,669 | \$420,849 | \$410,360 |
| % CHANGE - YTD | -23.6% | | -20.4% | | 2.6% | |

% Change calculated (ThisYear - LastYear)/LastYear

* Amount is excluded from percent calculation