## Monthly Resale Report

PREPARED BY MUTUAL REPORT PERIOD

Community Services Department Third June, 2020

|                   | NO. OF RESALES |           | TOTAL SALES VOLUME IN \$\$ |                | AVG RESALE PRICE |             |
|-------------------|----------------|-----------|----------------------------|----------------|------------------|-------------|
| MONTH             | THIS YEAR      | LAST YEAR | THIS YEAR                  | LAST YEAR      | THIS YEAR        | LAST YEAR   |
| January           | 24             | 32        | \$10,015,000               | \$12,482,100   | \$417,292        | \$390,066   |
| February          | 26             | 25        | \$12,158,700               | \$10,208,000   | \$467,642        | \$408,320   |
| March             | 32             | 42        | \$13,946,416               | \$16,639,712   | \$435,826        | \$396,184   |
| April             | 25             | 25        | \$10,830,833               | \$10,435,500   | \$433,233        | \$417,420   |
| May               | 16             | 37        | \$5,604,000                | \$16,273,033   | \$350,250        | \$439,812   |
| June              | 15             | 25        | \$5,881,500                | \$10,290,000   | \$392,100        | \$411,600   |
| July              |                | * 40      |                            | * \$17,327,373 |                  | * \$433,184 |
| August            |                | * 38      |                            | * \$15,994,900 |                  | * \$420,918 |
| September         |                | * 33      |                            | * \$12,643,180 |                  | * \$383,127 |
| October           |                | * 41      |                            | * \$16,142,900 |                  | * \$393,729 |
| November          |                | * 30      |                            | * \$13,520,950 |                  | * \$450,698 |
| December          |                | * 39      |                            | * \$18,319,800 |                  | * \$469,738 |
|                   |                |           |                            |                |                  |             |
| TOTAL             | 138.00         | 186.00    | \$58,436,449               | \$76,328,345   |                  |             |
| MON AVG           | 23.00          | 31.00     | \$9,739,408                | \$12,721,391   | \$416,057        | \$410,567   |
| % CHANGE -<br>YTD | -25.8%         | ĺ         | -23.4%                     |                | 1.3%             |             |

<sup>%</sup> Change calculated (ThisYear - LastYear)/LastYear

<sup>\*</sup> Amount is excluded from percent calculation