

Third Laguna Hills Mutual
Statement of Revenues & Expenses - Preliminary
10/31/2023
(\$ IN THOUSANDS)

| | | CURRENT MONTH | | | YEAR TO DATE | | | PRIOR YEAR | TOTAL |
|--------------------------|--|---------------|---------|----------|--------------|----------|----------|------------|----------|
| | | ACTUAL | BUDGET | VARIANCE | ACTUAL | BUDGET | VARIANCE | ACTUAL | BUDGET |
| Revenues: | | | | | | | | | |
| Assessments: | | | | | | | | | |
| 1 | Operating | \$2,388 | \$2,388 | | \$23,881 | \$23,881 | (\$1) | \$23,835 | \$28,657 |
| 2 | Additions to restricted funds | 1,065 | 1,065 | | 10,650 | 10,650 | | 10,676 | 12,780 |
| 3 | Total assessments | 3,453 | 3,453 | | 34,531 | 34,531 | (1) | 34,511 | 41,437 |
| Non-assessment revenues: | | | | | | | | | |
| 4 | Fees and charges for services to residents | 87 | 90 | (3) | 967 | 897 | 71 | 863 | 1,075 |
| 5 | Laundry | 17 | 18 | (1) | 179 | 175 | 4 | 180 | 210 |
| 6 | Investment income | 112 | 35 | 77 | 932 | 350 | 582 | 159 | 420 |
| 7 | Miscellaneous | 54 | 63 | (8) | 546 | 627 | (82) | 583 | 753 |
| 8 | Total non-assessment revenue | 270 | 206 | 64 | 2,624 | 2,049 | 575 | 1,786 | 2,458 |
| 9 | Total revenue | 3,723 | 3,659 | 64 | 37,154 | 36,580 | 574 | 36,297 | 43,895 |
| Expenses: | | | | | | | | | |
| 10 | Employee compensation and related | 1,068 | 1,220 | 152 | 10,771 | 12,052 | 1,281 | 10,956 | 14,458 |
| 11 | Materials and supplies | 155 | 115 | (40) | 1,299 | 1,151 | (149) | 1,197 | 1,382 |
| 12 | Utilities and telephone | 491 | 538 | 47 | 4,808 | 4,975 | 167 | 5,107 | 5,977 |
| 13 | Legal fees | 46 | 34 | (12) | 372 | 329 | (43) | 169 | 393 |
| 14 | Professional fees | 5 | 12 | 7 | 71 | 124 | 54 | 114 | 149 |
| 15 | Equipment rental | 2 | 4 | 2 | 21 | 37 | 16 | 27 | 45 |
| 16 | Outside services | 1,144 | 762 | (382) | 8,974 | 7,852 | (1,122) | 6,060 | 9,390 |
| 17 | Repairs and maintenance | 45 | 32 | (14) | 306 | 316 | 10 | 267 | 379 |
| 18 | Other Operating Expense | 4 | 14 | 10 | 104 | 144 | 40 | 98 | 182 |
| 19 | Insurance | 701 | 744 | 43 | 7,172 | 7,436 | 264 | 6,841 | 8,923 |
| 20 | Uncollectible Accounts | (21) | 5 | 26 | (6) | 54 | 61 | 137 | 65 |
| 21 | (Gain)/loss on sale or trade | | | | | | | 4 | |
| 22 | Depreciation and amortization | 9 | 9 | | 87 | 87 | | 112 | 105 |
| 23 | Net allocation to mutuals | 116 | 119 | 3 | 1,159 | 1,177 | 18 | 1,258 | 1,412 |
| 24 | Total expenses | 3,765 | 3,607 | (158) | 35,139 | 35,737 | 598 | 32,346 | 42,861 |
| 25 | Excess of revenues over expenses | (\$42) | \$52 | (\$94) | \$2,015 | \$843 | \$1,172 | \$3,951 | \$1,034 |

Third Laguna Hills Mutual
Statement of Revenues & Expenses - By Fund Type - Preliminary
10/31/2023
(\$ IN THOUSANDS)

| | OPERATING YEAR TO DATE | | | RESERVE: YEAR TO DATE | | | RESTRICTED: YEAR TO DATE | | | COMBINED: YEAR TO DATE | | |
|--|------------------------|----------|----------|-----------------------|---------|----------|--------------------------|---------|----------|------------------------|----------|----------|
| | ACTUAL | BUDGET | VARIANCE | ACTUAL | BUDGET | VARIANCE | ACTUAL | BUDGET | VARIANCE | ACTUAL | BUDGET | VARIANCE |
| Revenues: | | | | | | | | | | | | |
| Assessments: | | | | | | | | | | | | |
| 1 Operating | \$23,881 | \$23,881 | (\$1) | | | | | | | \$23,881 | \$23,881 | (\$1) |
| 2 Additions to restricted funds | | | | 9,824 | 9,824 | | 826 | 826 | | 10,650 | 10,650 | |
| 3 Total assessments | 23,881 | 23,881 | (1) | 9,824 | 9,824 | | 826 | 826 | | 34,531 | 34,531 | (1) |
| Non-assessment revenues: | | | | | | | | | | | | |
| 4 Fees and charges for services to residents | 965 | 897 | 68 | 2 | | 2 | | | | 967 | 897 | 71 |
| 5 Laundry | 179 | 175 | 4 | | | | | | | 179 | 175 | 4 |
| 6 Investment income | | | | 753 | 350 | 403 | 179 | | 179 | 932 | 350 | 582 |
| 7 Miscellaneous | 546 | 627 | (81) | | | | | | | 546 | 627 | (82) |
| 8 Total non-assessment revenue | 1,689 | 1,699 | (9) | 755 | 350 | 405 | 179 | | 179 | 2,624 | 2,049 | 575 |
| 9 Total revenue | 25,570 | 25,580 | (10) | 10,580 | 10,174 | 405 | 1,005 | 826 | 179 | 37,154 | 36,580 | 574 |
| Expenses: | | | | | | | | | | | | |
| 10 Employee compensation and related | 8,321 | 9,525 | 1,203 | 2,403 | 2,479 | 76 | 47 | 48 | 1 | 10,771 | 12,052 | 1,281 |
| 11 Materials and supplies | 722 | 604 | (118) | 553 | 531 | (22) | 25 | 17 | (9) | 1,299 | 1,151 | (149) |
| 12 Utilities and telephone | 4,799 | 4,963 | 164 | 9 | 12 | 3 | | | | 4,808 | 4,975 | 167 |
| 13 Legal fees | 372 | 329 | (43) | | | | | | | 372 | 329 | (43) |
| 14 Professional fees | 71 | 124 | 54 | | | | | | | 71 | 124 | 54 |
| 15 Equipment rental | 5 | 7 | 2 | 16 | 30 | 14 | | 1 | | 21 | 37 | 16 |
| 16 Outside services | 1,679 | 1,077 | (602) | 5,647 | 5,745 | 98 | 1,648 | 1,030 | (618) | 8,974 | 7,852 | (1,122) |
| 17 Repairs and maintenance | 305 | 312 | 7 | 1 | 4 | 3 | | | | 306 | 316 | 10 |
| 18 Other Operating Expense | 87 | 123 | 35 | 16 | 21 | 5 | | | | 104 | 144 | 40 |
| 19 Insurance | 7,172 | 7,436 | 264 | | | | | | | 7,172 | 7,436 | 264 |
| 20 Uncollectible Accounts | (6) | 54 | 61 | | | | | | | (6) | 54 | 61 |
| 21 (Gain)/loss on sale or trade | | | | | | | | | | | | |
| 22 Depreciation and amortization | 87 | 87 | | | | | | | | 87 | 87 | |
| 23 Net allocation to mutuals | 1,003 | 1,012 | 9 | 154 | 162 | 9 | 3 | 3 | | 1,159 | 1,177 | 18 |
| 24 Total expenses | 24,618 | 25,653 | 1,036 | 8,798 | 8,984 | 186 | 1,724 | 1,099 | (624) | 35,139 | 35,737 | 598 |
| 25 Excess of revenues over expenses | \$952 | (\$74) | \$1,026 | \$1,782 | \$1,190 | \$592 | (\$719) | (\$273) | (\$446) | \$2,015 | \$843 | \$1,172 |

**Third Laguna Hills Mutual
Operating Statement - Preliminary
10/31/2023
THIRD LAGUNA HILLS MUTUAL**

| | Actual | YEAR TO DATE Budget | VAR\$ B/(W) | VAR% B/(W) | TOTAL BUDGET |
|--|-------------------|------------------------|-----------------|-----------------|-------------------|
| Revenues: | | | | | |
| Assessments: | | | | | |
| Operating | | | | | |
| 41001000 - Monthly Assessments | \$23,880,646 | \$23,881,237 | (\$590) | 0.00% | \$28,657,484 |
| Total Operating | 23,880,646 | 23,881,237 | (590) | 0.00% | 28,657,484 |
| Additions To Restricted Funds | | | | | |
| 41002000 - Monthly Assessments - Disaster Fund | 748,105 | 748,105 | 0 | 0.00% | 897,726 |
| 41003500 - Monthly Assessments - Replacement Fund | 9,397,080 | 9,397,080 | 0 | 0.00% | 11,276,496 |
| 41004000 - Monthly Assessments - Elevator Replacement Fund | 305,100 | 305,100 | 0 | 0.00% | 366,120 |
| 41004500 - Monthly Assessments - Laundry Replacement Fund | 122,040 | 122,040 | 0 | 0.00% | 146,448 |
| 41006000 - Monthly Assessments - Garden Villa Recreation Room Fund | 77,625 | 77,625 | 0 | 0.00% | 93,150 |
| Total Additions To Restricted Funds | 10,649,950 | 10,649,950 | 0 | 0.00% | 12,779,940 |
| Total Assessments | 34,530,597 | 34,531,187 | (591) | 0.00% | 41,437,424 |
| Non-Assessment Revenues: | | | | | |
| Fees and Charges for Services to Residents | | | | | |
| 46501000 - Permit Fee | 215,315 | 285,550 | (70,235) | (24.60%) | 342,660 |
| 46501500 - Inspection Fee | 60,623 | 70,771 | (10,149) | (14.34%) | 84,928 |
| 46502000 - Resident Maintenance Fee | 647,367 | 540,198 | 107,169 | 19.84% | 647,532 |
| 46502999 - Resident Maintenance Fee Backlog | 43,842 | 0 | 43,842 | 0.00% | 0 |
| Total Fees and Charges for Services to Residents | 967,147 | 896,519 | 70,628 | 7.88% | 1,075,119 |
| Laundry | | | | | |
| 46005000 - Coin Op Laundry Machine | 178,749 | 175,000 | 3,749 | 2.14% | 210,000 |
| Total Laundry | 178,749 | 175,000 | 3,749 | 2.14% | 210,000 |
| Investment Income | | | | | |
| 49001000 - Investment Income | 932,109 | 350,000 | 582,109 | 166.32% | 420,000 |
| Investment Interest Income | 932,109 | 350,000 | 582,109 | 166.32% | 420,000 |
| Miscellaneous | | | | | |
| 46004500 - Resident Violations | 6,226 | 52,870 | (46,644) | (88.22%) | 63,444 |
| 44501000 - Additional Occupant Fee | 35,855 | 76,501 | (40,646) | (53.13%) | 91,805 |
| 44501510 - Lease Processing Fee - Third | 228,560 | 208,160 | 20,400 | 9.80% | 249,803 |
| 44502000 - Variance Processing Fee | 2,700 | 13,235 | (10,535) | (79.60%) | 15,888 |
| 44502500 - Non-Sale Transfer Fee - Third | 1,700 | 2,500 | (800) | (32.00%) | 3,000 |
| 44503520 - Resale Processing Fee - Third | 125,664 | 136,000 | (10,336) | (7.60%) | 163,200 |
| 44505500 - Hoa Certification Fee | 3,815 | 12,500 | (8,685) | (69.48%) | 15,000 |
| 44507000 - Golf Cart Electric Fee | 54,754 | 55,830 | (1,076) | (1.93%) | 67,000 |
| 44507200 - Electric Vehicle Plug-In Fee | 19,962 | 10,410 | 9,552 | 91.76% | 12,500 |
| 44507500 - Cartport/Carport Space Rental Fee | 3,041 | 3,660 | (619) | (16.92%) | 4,400 |
| 47001500 - Late Fee Revenue | 57,800 | 50,830 | 6,970 | 13.71% | 61,000 |
| 47002020 - Collection Administrative Fee - Third | 0 | 1,000 | (1,000) | (100.00%) | 1,200 |
| 47002500 - Collection Interest Revenue | 0 | 220 | (220) | (100.16%) | 273 |
| 47501000 - Recycling | 5,418 | 3,330 | 2,088 | 62.70% | 4,000 |
| 49009000 - Miscellaneous Revenue | 41 | 0 | 41 | 0.00% | 0 |
| Total Miscellaneous | 545,537 | 627,046 | (81,509) | (13.00%) | 752,512 |
| Total Non-Assessment Revenue | 2,623,542 | 2,048,565 | 574,977 | 28.07% | 2,457,631 |
| Total Revenue | 37,154,138 | 36,579,752 | 574,386 | 1.57% | 43,895,056 |
| Expenses: | | | | | |
| Employee Compensation | | | | | |
| 51011000 - Salaries & Wages - Regular | 2,353,317 | 2,680,337 | 327,019 | 12.20% | 3,220,777 |
| 51021000 - Union Wages - Regular | 3,964,517 | 4,703,946 | 739,429 | 15.72% | 5,647,830 |
| 51041000 - Wages - Overtime | 18,634 | 19,616 | 982 | 5.01% | 23,548 |
| 51051000 - Union Wages - Overtime | 56,069 | 30,662 | (25,406) | (82.86%) | 36,808 |
| 51061000 - Holiday & Vacation | 665,427 | 623,952 | (41,475) | (6.65%) | 749,370 |
| 51071000 - Sick | 230,369 | 254,506 | 24,137 | 9.48% | 305,664 |
| 51091000 - Missed Meal Penalty | 2,864 | 2,992 | 127 | 4.25% | 3,617 |
| 51101000 - Temporary Help | 86,315 | 22,384 | (63,931) | (285.62%) | 26,863 |
| 51981000 - Compensation Accrual | 245,442 | 0 | (245,442) | 0.00% | 0 |

**Third Laguna Hills Mutual
Operating Statement - Preliminary
10/31/2023
THIRD LAGUNA HILLS MUTUAL**

| | Actual | YEAR TO DATE Budget | VAR\$ B/(W) | VAR% B/(W) | TOTAL BUDGET |
|---|------------------|------------------------|--------------------|-----------------|-------------------|
| Total Employee Compensation | 7,622,954 | 8,338,394 | 715,440 | 8.58% | 10,014,478 |
| Compensation Related | | | | | |
| 52411000 - F.I.C.A. | 547,942 | 629,600 | 81,659 | 12.97% | 753,615 |
| 52421000 - F.U.I. | 7,428 | 9,924 | 2,495 | 25.15% | 9,924 |
| 52431000 - S.U.I. | 28,412 | 52,192 | 23,781 | 45.56% | 52,781 |
| 52441000 - Union Medical | 1,460,439 | 1,619,936 | 159,497 | 9.85% | 1,943,923 |
| 52451000 - Workers' Compensation Insurance | 326,308 | 449,310 | 123,002 | 27.38% | 539,543 |
| 52461000 - Non Union Medical & Life Insurance | 281,379 | 377,441 | 96,063 | 25.45% | 452,930 |
| 52471000 - Union Retirement Plan | 396,210 | 457,937 | 61,728 | 13.48% | 549,826 |
| 52481000 - Non-Union Retirement Plan | 71,301 | 117,712 | 46,410 | 39.43% | 141,446 |
| 52981000 - Compensation Related Accrual | 28,668 | 0 | (28,668) | 0.00% | 0 |
| Total Compensation Related | 3,148,086 | 3,714,052 | 565,966 | 15.24% | 4,443,987 |
| Materials and Supplies | | | | | |
| 53001000 - Materials & Supplies | 360,914 | 483,813 | 122,898 | 25.40% | 580,244 |
| 53003000 - Materials Direct | 935,350 | 663,681 | (271,669) | (40.93%) | 797,881 |
| 53004000 - Freight | 3,016 | 3,209 | 193 | 6.01% | 3,892 |
| Total Materials and Supplies | 1,299,280 | 1,150,702 | (148,578) | (12.91%) | 1,382,017 |
| Utilities and Telephone | | | | | |
| 53301000 - Electricity | 354,913 | 303,789 | (51,124) | (16.83%) | 399,821 |
| 53301500 - Sewer | 1,214,117 | 1,238,800 | 24,683 | 1.99% | 1,494,600 |
| 53302000 - Water | 2,329,936 | 2,538,564 | 208,628 | 8.22% | 3,009,336 |
| 53302500 - Trash | 908,845 | 894,103 | (14,742) | (1.65%) | 1,072,920 |
| Total Utilities and Telephone | 4,807,812 | 4,975,256 | 167,444 | 3.37% | 5,976,677 |
| Legal Fees | | | | | |
| 53401500 - Legal Fees | 372,154 | 329,156 | (42,998) | (13.06%) | 393,325 |
| Total Legal Fees | 372,154 | 329,156 | (42,998) | (13.06%) | 393,325 |
| Professional Fees | | | | | |
| 53402020 - Audit & Tax Preparation Fees - Third | 50,900 | 39,720 | (11,180) | (28.15%) | 47,670 |
| 53403500 - Consulting Fees | 11,393 | 9,386 | (2,007) | (21.39%) | 11,271 |
| 53403520 - Consulting Fees - Third | 8,600 | 75,310 | 66,710 | 88.58% | 90,416 |
| Total Professional Fees | 70,893 | 124,416 | 53,523 | 43.02% | 149,357 |
| Equipment Rental | | | | | |
| 53501500 - Equipment Rental/Lease Fees | 20,932 | 37,421 | 16,489 | 44.06% | 44,576 |
| Total Equipment Rental | 20,932 | 37,421 | 16,489 | 44.06% | 44,576 |
| Outside Services | | | | | |
| 53601000 - Bank Fees | 1,270 | 31,097 | 29,826 | 95.91% | 37,322 |
| 53601500 - Credit Card Transaction Fees | 13,874 | 8,330 | (5,544) | (66.55%) | 10,000 |
| 53604500 - Marketing Expense | 0 | 4,160 | 4,160 | 100.00% | 5,000 |
| 54603500 - Outside Services Cost Collection | 8,880,441 | 7,713,173 | (1,167,268) | (15.13%) | 9,223,931 |
| 53704000 - Outside Services | 78,776 | 95,659 | 16,883 | 17.65% | 114,213 |
| Total Outside Services | 8,974,361 | 7,852,419 | (1,121,943) | (14.29%) | 9,390,466 |
| Repairs and Maintenance | | | | | |
| 53701000 - Equipment Repair & Maint | 1,669 | 10,580 | 8,912 | 84.23% | 12,721 |
| 53702500 - Building Repair & Maint | (207) | 0 | 207 | 0.00% | 0 |
| 53703000 - Elevator /Lift Maintenance | 304,288 | 305,210 | 922 | 0.30% | 366,252 |
| Total Repairs and Maintenance | 305,749 | 315,790 | 10,041 | 3.18% | 378,973 |
| Other Operating Expense | | | | | |
| 53801000 - Mileage & Meal Allowance | 1,633 | 4,947 | 3,314 | 66.99% | 5,960 |
| 53801500 - Travel & Lodging | 0 | 1,429 | 1,429 | 100.00% | 1,719 |
| 53802000 - Uniforms | 57,010 | 72,503 | 15,493 | 21.37% | 87,067 |
| 53802500 - Dues & Memberships | 514 | 2,005 | 1,491 | 74.36% | 2,423 |
| 53803000 - Subscriptions & Books | 692 | 1,351 | 659 | 48.77% | 1,628 |
| 53803500 - Training & Education | 4,323 | 15,010 | 10,687 | 71.20% | 18,166 |
| 53903000 - Safety | 237 | 823 | 586 | 71.16% | 993 |
| 54001020 - Board Relations - Third | 4,847 | 8,330 | 3,483 | 41.82% | 10,000 |
| 54002000 - Postage | 34,344 | 37,156 | 2,812 | 7.57% | 53,780 |
| 54002500 - Filing Fees / Permits | 281 | 416 | 135 | 32.48% | 514 |
| Total Other Operating Expense | 103,880 | 143,968 | 40,088 | 27.84% | 182,251 |

Third Laguna Hills Mutual
Operating Statement - Preliminary
10/31/2023
 THIRD LAGUNA HILLS MUTUAL

| | Actual | YEAR TO DATE Budget | VAR\$ B/(W) | VAR% B/(W) | TOTAL BUDGET |
|--|--------------------|------------------------|--------------------|----------------|--------------------|
| Insurance | | | | | |
| 54401000 - Hazard & Liability Insurance | 818,968 | 808,775 | (10,193) | (1.26%) | 970,532 |
| 54401500 - D&O Liability | 48,983 | 79,875 | 30,892 | 38.68% | 95,850 |
| 54402000 - Property Insurance | 6,296,628 | 6,541,621 | 244,993 | 3.75% | 7,849,953 |
| 54403000 - General Liability Insurance | 7,860 | 5,894 | (1,967) | (33.37%) | 7,072 |
| Total Insurance | 7,172,440 | 7,436,165 | 263,725 | 3.55% | 8,923,407 |
| Uncollectible Accounts | | | | | |
| 54602000 - Bad Debt Expense | (6,343) | 54,160 | 60,503 | 111.71% | 65,000 |
| Total Uncollectible Accounts | (6,343) | 54,160 | 60,503 | 111.71% | 65,000 |
| Depreciation and Amortization | | | | | |
| 55001000 - Depreciation And Amortization | 87,440 | 87,440 | 0 | 0.00% | 104,928 |
| Total Depreciation and Amortization | 87,440 | 87,440 | 0 | 0.00% | 104,928 |
| Net Allocation to Mutuals | | | | | |
| 54602500 - Allocated Expenses | 1,159,298 | 1,177,214 | 17,916 | 1.52% | 1,412,025 |
| Total Net Allocation to Mutuals | 1,159,298 | 1,177,214 | 17,916 | 1.52% | 1,412,025 |
| Total Expenses | 35,138,936 | 35,736,553 | 597,618 | 1.67% | 42,861,467 |
| Excess of Revenues Over Expenses | \$2,015,202 | \$843,199 | \$1,172,004 | 138.99% | \$1,033,589 |

**Third Laguna Hills Mutual
Balance Sheet - Preliminary
10/31/2023**

| | | <u>Current Month End</u> | <u>Prior Year Same Period</u> | <u>Prior Year December 31</u> |
|-----------|--|------------------------------|-----------------------------------|-----------------------------------|
| | Assets | | | |
| 1 | Cash and cash equivalents | \$2,378,712 | \$2,532,586 | \$862,027 |
| 2 | Investments | 29,155,957 | 27,325,171 | 30,360,456 |
| 3 | Receivable/(Payable) from mutuals | 1,284,990 | 1,193,007 | 1,346,302 |
| 4 | Accounts receivable | 8,540 | 103,086 | 84,306 |
| 5 | Prepaid expenses and deposits | 4,321,379 | 4,659,612 | 3,332,534 |
| 6 | Property and equipment | 141,239 | 141,239 | 141,239 |
| 7 | Accumulated depreciation property and equipment | (141,239) | (141,239) | (141,239) |
| 8 | Beneficial interest in GRF of Laguna Hills Trust | 4,862,771 | 4,943,060 | 4,950,211 |
| 9 | Non-controlling interest in GRF | 42,272,100 | 41,073,262 | 42,272,100 |
| 10 | Total Assets | <u>\$84,284,451</u> | <u>\$81,829,783</u> | <u>\$83,207,936</u> |
| | Liabilities and Fund Balances | | | |
| | Liabilities: | | | |
| 11 | Accounts payable and accrued expenses | \$1,946,152 | \$2,577,719 | \$2,885,835 |
| 12 | Accrued compensation and related costs | 598,365 | 596,103 | 598,365 |
| 13 | Deferred income | 652,641 | 622,427 | 651,645 |
| 14 | Income tax payable | (31,029) | (26,005) | (31,029) |
| 15 | Total liabilities | <u>\$3,166,128</u> | <u>\$3,770,244</u> | <u>\$4,104,816</u> |
| | Fund balances: | | | |
| 16 | Fund balance prior years | 79,103,120 | 74,108,394 | 74,108,394 |
| 17 | Change in fund balance - current year | 2,015,202 | 3,951,145 | 4,994,727 |
| 18 | Net fund balances | <u>81,118,322</u> | <u>78,059,539</u> | <u>79,103,120</u> |
| 19 | Total fund balances | <u>81,118,322</u> | <u>78,059,539</u> | <u>79,103,120</u> |
| 20 | Total Liabilities and Fund Balances | <u>\$84,284,451</u> | <u>\$81,829,783</u> | <u>\$83,207,936</u> |

**Third Laguna Hills Mutual
Fund Balance Sheet - Preliminary
10/31/2023**

| | | Operating Fund | Replacement Fund | Elevator Replacement Fund | Laundry Replacement Fund | Garden Villa Rec Room Fund | Disaster Fund | Unappropriated Expenditures Fund | Total |
|--------------------------------------|--|----------------------------|-----------------------------|--|---|---|---------------------------|---|----------------------------|
| Assets | | | | | | | | | |
| 1 | Cash and cash equivalents | \$1,614,802 | \$105,945 | \$347,855 | \$12,761 | \$56,212 | \$72,625 | \$168,513 | \$2,378,712 |
| 2 | Investments | 492,301 | 16,182,364 | 2,675,848 | 282,285 | 100,914 | 5,838,793 | 3,583,452 | 29,155,957 |
| 3 | Receivable/(Payable) from mutuals | 1,284,990 | | | | | | | 1,284,990 |
| 4 | Receivable/(Payable) from operating fund | (5,170,717) | 5,170,717 | | | | | | |
| 5 | Accounts receivable | 8,540 | | | | | | | 8,540 |
| 6 | Prepaid expenses and deposits | 4,321,379 | | | | | | | 4,321,379 |
| 7 | Property and equipment | 141,239 | | | | | | | 141,239 |
| 8 | Accumulated depreciation property and equipment | (141,239) | | | | | | | (141,239) |
| 9 | Beneficial interest in GRF of Laguna Hills Trust | 4,862,771 | | | | | | | 4,862,771 |
| 10 | Non-controlling interest in GRF | 42,272,100 | | | | | | | 42,272,100 |
| 11 | Total Assets | <u>\$49,686,167</u> | <u>\$21,459,026</u> | <u>\$3,023,703</u> | <u>\$295,046</u> | <u>\$157,126</u> | <u>\$5,911,418</u> | <u>\$3,751,965</u> | <u>\$84,284,451</u> |
| Liabilities and Fund Balances | | | | | | | | | |
| Liabilities: | | | | | | | | | |
| 12 | Accounts payable and accrued expenses | \$773,385 | \$878,078 | | | \$47,275 | \$245,804 | \$1,610 | \$1,946,152 |
| 13 | Accrued compensation and related costs | 598,365 | | | | | | | 598,365 |
| 14 | Deferred income | 652,641 | | | | | | | 652,641 |
| 15 | Income tax payable | (31,029) | | | | | | | (31,029) |
| 16 | Total liabilities | <u>\$1,993,362</u> | <u>\$878,078</u> | | | <u>\$47,275</u> | <u>\$245,804</u> | <u>\$1,610</u> | <u>\$3,166,128</u> |
| Fund balances: | | | | | | | | | |
| 17 | Fund balance prior years | 47,657,797 | 18,219,267 | 2,647,544 | 333,625 | 111,427 | 6,278,965 | 3,854,496 | 79,103,120 |
| 18 | Change in fund balance - current year | 952,238 | 1,444,451 | 376,159 | (38,579) | (1,576) | (613,350) | (104,140) | 2,015,202 |
| 19 | Fund transfers | (917,230) | 917,230 | | | | | | |
| 20 | Net fund balances | <u>47,692,805</u> | <u>20,580,948</u> | <u>3,023,703</u> | <u>295,046</u> | <u>109,851</u> | <u>5,665,615</u> | <u>3,750,355</u> | <u>81,118,322</u> |
| 21 | Total fund balances | <u>47,692,805</u> | <u>20,580,948</u> | <u>3,023,703</u> | <u>295,046</u> | <u>109,851</u> | <u>5,665,615</u> | <u>3,750,355</u> | <u>81,118,322</u> |
| 22 | Total Liabilities and Fund Balances | <u>\$49,686,167</u> | <u>\$21,459,026</u> | <u>\$3,023,703</u> | <u>\$295,046</u> | <u>\$157,126</u> | <u>\$5,911,418</u> | <u>\$3,751,965</u> | <u>\$84,284,451</u> |

**Third Laguna Hills Mutual
Changes in Fund Balances - Preliminary
10/31/2023**

| | Operating Fund | Replacement Fund | Elevator Replacement Fund | Laundry Replacement Fund | Garden Villa Rec Room Fund | Disaster Fund | Unappropriated Expenditures Fund | Total |
|--|---------------------------|-----------------------------|--|---|---|--------------------------|---|--------------|
| Revenues: | | | | | | | | |
| Assessments: | | | | | | | | |
| 1 Operating | \$23,880,646 | | | | | | | \$23,880,646 |
| 2 Additions to restricted funds | | 9,397,080 | 305,100 | 122,040 | 77,625 | 748,105 | | 10,649,950 |
| 3 Total assessments | 23,880,646 | 9,397,080 | 305,100 | 122,040 | 77,625 | 748,105 | | 34,530,597 |
| Non-assessment revenues: | | | | | | | | |
| 4 Fees and charges for services to residents | 964,913 | 2,299 | | | | (65) | | 967,147 |
| 5 Laundry | 178,749 | | | | | | | 178,749 |
| 6 Investment Income | | 671,253 | 71,059 | 10,897 | 2,633 | 137,740 | 38,527 | 932,109 |
| 7 Miscellaneous | 545,691 | (154) | | | | | | 545,537 |
| 8 Total non-assessment revenue | 1,689,353 | 673,398 | 71,059 | 10,897 | 2,633 | 137,675 | 38,527 | 2,623,542 |
| 9 Total revenue | 25,569,999 | 10,070,478 | 376,159 | 132,937 | 80,258 | 885,780 | 38,527 | 37,154,138 |
| Expenses: | | | | | | | | |
| 10 Employee compensation and related | 8,321,456 | 2,379,358 | | 23,402 | 15,942 | 30,882 | | 10,771,040 |
| 11 Materials and supplies | 721,601 | 407,257 | | 145,415 | 21,249 | 1,941 | 1,817 | 1,299,280 |
| 12 Utilities and telephone | 4,798,840 | 8,666 | | | 25 | 281 | | 4,807,812 |
| 13 Legal fees | 372,154 | | | | | | | 372,154 |
| 14 Professional fees | 70,893 | | | | | | | 70,893 |
| 15 Equipment rental | 5,040 | 15,549 | | | 64 | 278 | | 20,932 |
| 16 Outside services | 1,679,177 | 5,646,971 | | 122 | 43,199 | 1,464,042 | 140,850 | 8,974,361 |
| 17 Repairs and maintenance | 304,855 | 867 | | 1 | 4 | 22 | | 305,749 |
| 18 Other Operating Expense | 87,265 | 16,227 | | 118 | 90 | 180 | | 103,880 |
| 19 Insurance | 7,172,440 | | | | | | | 7,172,440 |
| 20 Uncollectible Accounts | (6,343) | | | | | | | (6,343) |
| 21 Depreciation and amortization | 87,440 | | | | | | | 87,440 |
| 22 Net allocations to mutuals | 1,002,942 | 151,132 | | 2,458 | 1,261 | 1,505 | | 1,159,298 |
| 23 Total expenses | 24,617,761 | 8,626,027 | | 171,516 | 81,834 | 1,499,131 | 142,667 | 35,138,936 |
| 24 Excess (deficit) of revenues over expenses | \$952,238 | \$1,444,451 | \$376,159 | (\$38,579) | (\$1,576) | (\$613,350) | (\$104,140) | \$2,015,202 |
| 25 Excluding unrealized gain/(loss) and depreciation | \$1,039,678 | \$1,444,451 | \$376,159 | (\$38,579) | (\$1,576) | (\$613,350) | (\$104,140) | \$2,102,642 |

**THIRD LAGUNA WOODS MUTUAL
INVESTMENTS HELD BY BANK OF AMERICA
SCHEDULE OF INVESTMENTS
10/31/23**

| I.D. NO. | DESCRIPTION | STATED RATE | SETTLEMENT DATE | MATURITY DATE | PAR VALUE | EFFECT. YIELD | ORIGINAL COST | BOOK VALUE | 10/31/2023 | |
|---|--------------------|----------------|--------------------|------------------|------------------------------|------------------|------------------------------|------------------------------|------------------------------|---------------------------|
| | | | | | | | | | MARKET VALUE | UNREALIZED GAIN/(LOSS) |
| 912797HM2 | U.S. TREASURY BILL | 0.00% | 8/31/2023 | 11/28/2023 | \$3,000,000.00 | 4.660% | \$2,962,966.67 | \$2,987,655.56 | \$2,988,103.11 | \$447.55 |
| TOTAL INVESTMENTS: INTENT TO HOLD FOR SHORT-TERM | | | | | <u><u>\$3,000,000.00</u></u> | | <u><u>\$2,962,966.67</u></u> | <u><u>\$2,987,655.56</u></u> | <u><u>\$2,988,103.11</u></u> | <u><u>\$447.55</u></u> |

**THIRD LAGUNA WOODS MUTUAL
INVESTMENTS HELD BY BANK OF AMERICA
SCHEDULE OF INVESTMENTS
10/31/23**

| I.D. NO. | DESCRIPTION | STATED RATE | SETTLEMENT DATE | MATURITY DATE | PAR VALUE | EFFECT. YIELD | ORIGINAL COST | BOOK VALUE | MARKET VALUE | UNREALIZED GAIN/(LOSS) |
|--|--------------------|----------------|--------------------|------------------|--------------------------------|------------------|--------------------------------|--------------------------------|--------------------------------|-----------------------------|
| | | | | | | | | | | |
| 912796ZN2 | U.S. TREASURY BILL | 0.00% | 3/24/2023 | 12/28/2023 | \$6,571,000.00 | 4.040% | \$6,372,391.53 | \$6,531,847.82 | \$6,515,676.25 | (\$16,171.57) |
| 912797LL9 | U.S. TREASURY BILL | 0.00% | 3/24/2023 | 3/21/2024 | \$6,633,000.00 | 4.070% | \$6,372,157.28 | \$6,529,223.84 | \$6,494,703.81 | (\$34,520.03) |
| 912797FS1 | U.S. TREASURY BILL | 0.00% | 6/22/2023 | 6/13/2024 | \$6,762,000.00 | 5.060% | \$6,441,030.40 | \$6,556,044.52 | \$6,542,974.56 | (\$13,069.96) |
| 912797GL5 | U.S. TREASURY BILL | 0.00% | 9/22/2023 | 9/5/2024 | \$6,847,000.00 | 5.260% | \$6,515,110.69 | \$6,551,185.62 | \$6,542,277.14 | (\$8,908.48) |
| TOTAL INVESTMENTS: INTENT TO HOLD FOR LONG-TERM | | | | | <u><u>\$26,813,000.00</u></u> | | <u><u>\$25,700,689.90</u></u> | <u><u>\$26,168,301.80</u></u> | <u><u>\$26,095,631.76</u></u> | <u><u>(\$72,670.04)</u></u> |
| TOTAL INVESTMENTS | | | | | <u><u>\$ 29,813,000.00</u></u> | | <u><u>\$ 28,663,656.57</u></u> | <u><u>\$ 29,155,957.36</u></u> | <u><u>\$ 29,083,734.87</u></u> | |