

Third Laguna Hills Mutual
Statement of Revenues & Expenses - Preliminary
8/31/2023
(\$ IN THOUSANDS)

	CURRENT MONTH			YEAR TO DATE			PRIOR YEAR ACTUAL	TOTAL BUDGET
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE		
Revenues:								
Assessments:								
1	Operating	\$2,388	\$2,388	\$19,105	\$19,105		\$19,068	\$28,657
2	Additions to restricted funds	1,065	1,065	8,520	8,520		8,541	12,780
3	Total assessments	<u>3,453</u>	<u>3,453</u>	<u>27,624</u>	<u>27,625</u>		<u>27,609</u>	<u>41,437</u>
Non-assessment revenues:								
4	Fees and charges for services to residents	121	90	30	801	716	84	1,075
5	Laundry	17	18		145	140	5	210
6	Investment income	97	35	62	712	280	432	420
7	Miscellaneous	61	63	(2)	434	502	(68)	753
8	Total non-assessment revenue	<u>296</u>	<u>206</u>	<u>91</u>	<u>2,091</u>	<u>1,638</u>	<u>453</u>	<u>2,458</u>
9	Total revenue	<u>3,749</u>	<u>3,659</u>	<u>90</u>	<u>29,715</u>	<u>29,263</u>	<u>452</u>	<u>43,895</u>
Expenses:								
10	Employee compensation and related	1,145	1,220	75	8,621	9,645	1,023	14,458
11	Materials and supplies	145	122	(23)	1,018	920	(98)	1,382
12	Utilities and telephone	633	574	(59)	3,761	3,892	131	5,977
13	Legal fees	16	34	18	186	261	75	393
14	Professional fees		12	12	63	100	37	149
15	Equipment rental	2	4	2	17	30	13	45
16	Outside services	1,302	1,173	(129)	6,372	6,278	(94)	9,390
17	Repairs and maintenance	32	32		237	253	16	379
18	Other Operating Expense	15	14	(1)	90	116	27	182
19	Insurance	691	744	52	5,780	5,949	169	8,923
20	Uncollectible Accounts	8	5	(3)	4	43	39	65
21	(Gain)/loss on sale or trade							4
22	Depreciation and amortization	9	9		70	70		105
23	Net allocation to mutuals	207	119	(87)	914	942	28	1,412
24	Total expenses	<u>4,204</u>	<u>4,062</u>	<u>(142)</u>	<u>27,134</u>	<u>28,498</u>	<u>1,364</u>	<u>42,861</u>
25	Excess of revenues over expenses	<u>(\$455)</u>	<u>(\$403)</u>	<u>(\$52)</u>	<u>\$2,582</u>	<u>\$765</u>	<u>\$1,817</u>	<u>\$1,034</u>

Third Laguna Hills Mutual
Statement of Revenues & Expenses - By Fund Type - Preliminary
8/31/2023
(\$ IN THOUSANDS)

	OPERATING YEAR TO DATE			RESERVE: YEAR TO DATE			RESTRICTED: YEAR TO DATE			COMBINED: YEAR TO DATE			
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	
Revenues:													
Assessments:													
1	Operating	\$19,105	\$19,105							\$19,105	\$19,105		
2	Additions to restricted funds			7,859	7,859		661	661		8,520	8,520		
3	Total assessments	19,105	19,105	7,859	7,859		661	661		27,624	27,625		
Non-assessment revenues:													
4	Fees and charges for services to residents	798	716	82	2	2				801	716	84	
5	Laundry	145	140	5						145	140	5	
6	Investment income			571	280	291	141		141	712	280	432	
7	Miscellaneous	434	502	(68)						434	502	(68)	
8	Total non-assessment revenue	1,377	1,358	19	573	280	293	141	141	2,091	1,638	453	
9	Total revenue	20,481	20,463	19	8,433	8,139	293	801	661	141	29,715	29,263	452
Expenses:													
10	Employee compensation and related	6,635	7,622	986	1,948	1,984	36	38	39	1	8,621	9,645	1,023
11	Materials and supplies	550	481	(70)	455	426	(29)	13	13		1,018	920	(98)
12	Utilities and telephone	3,754	3,883	128	7	9	3				3,761	3,892	131
13	Legal fees	186	261	75							186	261	75
14	Professional fees	63	100	37							63	100	37
15	Equipment rental	4	5	1							17	30	13
16	Outside services	1,143	856	(286)	4,072	4,600	528	1,157	821	(336)	6,372	6,278	(94)
17	Repairs and maintenance	236	249	13	1	3	2				237	253	16
18	Other Operating Expense	75	99	24	14	17	2				90	116	27
19	Insurance	5,780	5,949	169							5,780	5,949	169
20	Uncollectible Accounts	4	43	39							4	43	39
21	(Gain)/loss on sale or trade												
22	Depreciation and amortization	70	70								70	70	
23	Net allocation to mutuals	789	810	21	123	130	7	2	2		914	942	28
24	Total expenses	19,291	20,428	1,137	6,632	7,194	562	1,211	876	(335)	27,134	28,498	1,364
25	Excess of revenues over expenses	\$1,191	\$35	\$1,156	\$1,801	\$946	\$855	(\$410)	(\$216)	(\$194)	\$2,582	\$765	\$1,817

Third Laguna Hills Mutual
Operating Statement - Preliminary
8/31/2023
 THIRD LAGUNA HILLS MUTUAL

	Actual	YEAR TO DATE Budget	VAR\$ B/(W)	VAR% B/(W)	TOTAL BUDGET
Revenues:					
Assessments:					
Operating					
41001000 - Monthly Assessments	\$19,104,517	\$19,104,989	(\$472)	0.00%	\$28,657,484
Total Operating	19,104,517	19,104,989	(472)	0.00%	28,657,484
Additions To Restricted Funds					
41002000 - Monthly Assessments - Disaster Fund	598,484	598,484	0	0.00%	897,726
41003500 - Monthly Assessments - Replacement Fund	7,517,664	7,517,664	0	0.00%	11,276,496
41004000 - Monthly Assessments - Elevator Replacement Fund	244,080	244,080	0	0.00%	366,120
41004500 - Monthly Assessments - Laundry Replacement Fund	97,632	97,632	0	0.00%	146,448
41006000 - Monthly Assessments - Garden Villa Recreation Room Fund	62,100	62,100	0	0.00%	93,150
Total Additions To Restricted Funds	8,519,960	8,519,960	0	0.00%	12,779,940
Total Assessments	27,624,477	27,624,950	(472)	0.00%	41,437,424
Non-Assessment Revenues:					
Fees and Charges for Services to Residents					
46501000 - Permit Fee	175,663	228,440	(52,777)	(23.10%)	342,660
46501500 - Inspection Fee	49,073	56,617	(7,544)	(13.32%)	84,928
46502000 - Resident Maintenance Fee	575,832	431,108	144,724	33.57%	647,532
Total Fees and Charges for Services to Residents	800,568	716,165	84,403	11.79%	1,075,119
Laundry					
46005000 - Coin Op Laundry Machine	144,631	140,000	4,631	3.31%	210,000
Total Laundry	144,631	140,000	4,631	3.31%	210,000
Investment Income					
49001000 - Investment Income	711,855	280,000	431,855	154.23%	420,000
Investment Interest Income	711,855	280,000	431,855	154.23%	420,000
Miscellaneous					
46004500 - Resident Violations	6,200	42,296	(36,096)	(85.34%)	63,444
44501000 - Additional Occupant Fee	28,900	61,201	(32,301)	(52.78%)	91,805
44501510 - Lease Processing Fee - Third	179,630	166,528	13,102	7.87%	249,803
44502000 - Variance Processing Fee	2,400	10,588	(8,188)	(77.33%)	15,888
44502500 - Non-Sale Transfer Fee - Third	1,200	2,000	(800)	(40.00%)	3,000
44503520 - Resale Processing Fee - Third	96,704	108,800	(12,096)	(11.12%)	163,200
44505500 - Hoa Certification Fee	3,255	10,000	(6,745)	(67.45%)	15,000
44507000 - Golf Cart Electric Fee	43,813	44,664	(851)	(1.91%)	67,000
44507200 - Electric Vehicle Plug-In Fee	16,793	8,328	8,465	101.64%	12,500
44507500 - Cartport/Carport Space Rental Fee	2,560	2,928	(368)	(12.57%)	4,400
47001500 - Late Fee Revenue	47,410	40,664	6,746	16.59%	61,000
47002020 - Collection Administrative Fee - Third	0	800	(800)	(100.00%)	1,200
47002500 - Collection Interest Revenue	0	176	(176)	(100.20%)	273
47501000 - Recycling	4,807	2,664	2,143	80.46%	4,000
49009000 - Miscellaneous Revenue	47	0	47	0.00%	0
Total Miscellaneous	433,718	501,637	(67,918)	(13.54%)	752,512
Total Non-Assessment Revenue	2,090,772	1,637,802	452,971	27.66%	2,457,631
Total Revenue	29,715,250	29,262,751	452,498	1.55%	43,895,056
Expenses:					
Employee Compensation					
51011000 - Salaries & Wages - Regular	1,891,933	2,139,896	247,963	11.59%	3,220,777
51021000 - Union Wages - Regular	3,195,456	3,760,062	564,607	15.02%	5,647,830
51041000 - Wages - Overtime	12,767	15,692	2,925	18.64%	23,548
51051000 - Union Wages - Overtime	45,567	24,530	(21,037)	(85.76%)	36,808
51061000 - Holiday & Vacation	564,119	498,533	(65,586)	(13.16%)	749,370
51071000 - Sick	188,094	203,349	15,255	7.50%	305,664
51091000 - Missed Meal Penalty	2,559	2,393	(166)	(6.93%)	3,617
51101000 - Temporary Help	41,873	17,907	(23,966)	(133.84%)	26,863
51981000 - Compensation Accrual	151,217	0	(151,217)	0.00%	0
Total Employee Compensation	6,093,585	6,662,362	568,777	8.54%	10,014,478

**Third Laguna Hills Mutual
Operating Statement - Preliminary
8/31/2023**

THIRD LAGUNA HILLS MUTUAL

	Actual	YEAR TO DATE Budget	VAR\$ B/(W)	VAR% B/(W)	TOTAL BUDGET
Compensation Related					
52411000 - F.I.C.A.	444,260	503,917	59,658	11.84%	753,615
52421000 - F.U.I.	7,315	9,924	2,608	26.29%	9,924
52431000 - S.U.I.	27,979	51,604	23,625	45.78%	52,781
52441000 - Union Medical	1,163,195	1,295,949	132,754	10.24%	1,943,923
52451000 - Workers' Compensation Insurance	264,567	359,077	94,510	26.32%	539,543
52461000 - Non Union Medical & Life Insurance	225,339	301,953	76,614	25.37%	452,930
52471000 - Union Retirement Plan	320,632	366,048	45,416	12.41%	549,826
52481000 - Non-Union Retirement Plan	57,367	93,977	36,610	38.96%	141,446
52981000 - Compensation Related Accrual	17,226	0	(17,226)	0.00%	0
Total Compensation Related	2,527,880	2,982,450	454,569	15.24%	4,443,987
Materials and Supplies					
53001000 - Materials & Supplies	292,702	387,583	94,881	24.48%	580,244
53003000 - Materials Direct	722,991	529,785	(193,206)	(36.47%)	797,881
53004000 - Freight	2,575	2,567	(9)	(0.33%)	3,892
Total Materials and Supplies	1,018,268	919,935	(98,333)	(10.69%)	1,382,017
Utilities and Telephone					
53301000 - Electricity	279,484	279,755	271	0.10%	399,821
53301500 - Sewer	942,225	983,000	40,775	4.15%	1,494,600
53302000 - Water	1,812,157	1,914,188	102,031	5.33%	3,009,336
53302500 - Trash	727,285	715,283	(12,002)	(1.68%)	1,072,920
Total Utilities and Telephone	3,761,150	3,892,226	131,076	3.37%	5,976,677
Legal Fees					
53401500 - Legal Fees	185,784	260,825	75,041	28.77%	393,325
Total Legal Fees	185,784	260,825	75,041	28.77%	393,325
Professional Fees					
53402020 - Audit & Tax Preparation Fees - Third	45,900	31,776	(14,124)	(44.45%)	47,670
53403500 - Consulting Fees	8,438	7,509	(929)	(12.37%)	11,271
53403520 - Consulting Fees - Third	8,600	60,248	51,648	85.73%	90,416
Total Professional Fees	62,938	99,533	36,595	36.77%	149,357
Equipment Rental					
53501500 - Equipment Rental/Lease Fees	17,162	29,853	12,691	42.51%	44,576
Total Equipment Rental	17,162	29,853	12,691	42.51%	44,576
Outside Services					
53601000 - Bank Fees	(10,574)	24,877	35,451	142.50%	37,322
53601500 - Credit Card Transaction Fees	11,099	6,664	(4,435)	(66.55%)	10,000
53604500 - Marketing Expense	0	3,328	3,328	100.00%	5,000
54603500 - Outside Services Cost Collection	6,340,760	6,165,524	(175,236)	(2.84%)	9,223,931
53704000 - Outside Services	30,462	77,154	46,692	60.52%	114,213
Total Outside Services	6,371,747	6,277,547	(94,200)	(1.50%)	9,390,466
Repairs and Maintenance					
53701000 - Equipment Repair & Maint	1,626	8,464	6,838	80.78%	12,721
53703000 - Elevator /Lift Maintenance	235,505	244,168	8,663	3.55%	366,252
Total Repairs and Maintenance	237,132	252,632	15,500	6.14%	378,973
Other Operating Expense					
53801000 - Mileage & Meal Allowance	1,325	3,957	2,632	66.52%	5,960
53801500 - Travel & Lodging	0	1,143	1,143	100.00%	1,719
53802000 - Uniforms	48,561	58,002	9,441	16.28%	87,067
53802500 - Dues & Memberships	465	1,704	1,239	72.73%	2,423
53803000 - Subscriptions & Books	692	1,080	389	35.97%	1,628
53803500 - Training & Education	4,131	11,908	7,776	65.30%	18,166
53903000 - Safety	185	658	474	71.96%	993
54001020 - Board Relations - Third	3,770	6,664	2,894	43.43%	10,000
54002000 - Postage	30,512	30,977	464	1.50%	53,780
54002500 - Filing Fees / Permits	281	333	52	15.60%	514
Total Other Operating Expense	89,921	116,426	26,506	22.77%	182,251
Insurance					
54401000 - Hazard & Liability Insurance	648,839	647,020	(1,819)	(0.28%)	970,532

Third Laguna Hills Mutual
Operating Statement - Preliminary
8/31/2023
 THIRD LAGUNA HILLS MUTUAL

	YEAR TO DATE			VAR% B/(W)	TOTAL BUDGET
	Actual	Budget	VAR\$ B/(W)		
54401500 - D&O Liability	39,186	63,900	24,713	38.68%	95,850
54402000 - Property Insurance	5,086,591	5,233,297	146,706	2.80%	7,849,953
54403000 - General Liability Insurance	5,353	4,715	(638)	(13.54%)	7,072
Total Insurance	5,779,970	5,948,932	168,962	2.84%	8,923,407
Uncollectible Accounts					
54602000 - Bad Debt Expense	4,181	43,328	39,147	90.35%	65,000
Total Uncollectible Accounts	4,181	43,328	39,147	90.35%	65,000
Depreciation and Amortization					
55001000 - Depreciation And Amortization	69,952	69,952	0	0.00%	104,928
Total Depreciation and Amortization	69,952	69,952	0	0.00%	104,928
Net Allocation to Mutuals					
54602500 - Allocated Expenses	913,959	942,013	28,054	2.98%	1,412,025
Total Net Allocation to Mutuals	913,959	942,013	28,054	2.98%	1,412,025
Total Expenses	27,133,629	28,498,014	1,364,386	4.79%	42,861,467
Excess of Revenues Over Expenses	\$2,581,621	\$764,737	\$1,816,884	237.58%	\$1,033,589

**Third Laguna Hills Mutual
Balance Sheet - Preliminary
8/31/2023**

	<u>Current Month End</u>	<u>Prior Year Same Period</u>	<u>Prior Year December 31</u>	
Assets				
1	Cash and cash equivalents	\$1,731,066	\$3,324,170	\$862,027
2	Investments	28,521,057	25,182,483	30,172,491
3	Receivable/(Payable) from mutuals	1,247,627	1,228,558	1,346,302
4	Accounts receivable and interest receivable	401,999	157,946	272,271
5	Prepaid expenses and deposits	5,396,069	5,870,072	3,332,534
6	Property and equipment	141,239	141,239	141,239
7	Accumulated depreciation property and equipment	(141,239)	(141,239)	(141,239)
8	Beneficial interest in GRF of Laguna Hills Trust	4,880,259	4,965,476	4,950,211
9	Non-controlling interest in GRF	42,272,100	41,073,262	42,272,100
10	Total Assets	<u>\$84,450,177</u>	<u>\$81,801,968</u>	<u>\$83,207,936</u>
Liabilities and Fund Balances				
Liabilities:				
11	Accounts payable and accrued expenses	\$1,526,471	\$2,104,988	\$2,885,835
12	Accrued compensation and related costs	598,365	596,103	598,365
13	Deferred income	671,629	681,085	651,645
14	Income tax payable	(31,029)	(26,005)	(31,029)
15	Total liabilities	<u>\$2,765,436</u>	<u>\$3,356,171</u>	<u>\$4,104,816</u>
Fund balances:				
16	Fund balance prior years	79,103,120	74,108,394	74,108,394
17	Change in fund balance - current year	2,581,621	4,337,403	4,994,727
18	Net fund balances	<u>81,684,741</u>	<u>78,445,797</u>	<u>79,103,120</u>
19	Total fund balances	<u>81,684,741</u>	<u>78,445,797</u>	<u>79,103,120</u>
20	Total Liabilities and Fund Balances	<u>\$84,450,177</u>	<u>\$81,801,968</u>	<u>\$83,207,936</u>

**Third Laguna Hills Mutual
Balance Sheet - Preliminary
8/31/2023**

**Current
Month End**

**Prior Year
Same Period**

**Prior Year
December 31**

**Third Laguna Hills Mutual
Fund Balance Sheet - Preliminary
8/31/2023**

	<u>Operating Fund</u>	<u>Replacement Fund</u>	<u>Elevator Replacement Fund</u>	<u>Laundry Replacement Fund</u>	<u>Garden Villa Rec Room Fund</u>	<u>Disaster Fund</u>	<u>Unappropriated Expenditures Fund</u>	<u>Total</u>	
Assets									
1	Cash and cash equivalents	\$986,564	\$16,611	\$360,915	\$7,322	\$44,065	\$27,025	\$288,565	\$1,731,066
2	Investments		16,076,837	2,584,976	280,709	100,512	5,899,338	3,578,686	28,521,057
3	Receivable/(Payable) from mutuals	1,247,627							1,247,627
4	Receivable/(Payable) from operating fund	(4,253,487)	4,253,487						
5	Accounts receivable and interest receivable	337,177				64,823			401,999
6	Prepaid expenses and deposits	5,396,069							5,396,069
7	Property and equipment	141,239							141,239
8	Accumulated depreciation property and equipment	(141,239)							(141,239)
9	Beneficial interest in GRF of Laguna Hills Trust	4,880,259							4,880,259
10	Non-controlling interest in GRF	42,272,100							42,272,100
11	Total Assets	<u>\$50,866,308</u>	<u>\$20,346,935</u>	<u>\$2,945,890</u>	<u>\$288,032</u>	<u>\$144,576</u>	<u>\$5,991,185</u>	<u>\$3,867,251</u>	<u>\$84,450,177</u>
Liabilities and Fund Balances									
Liabilities:									
12	Accounts payable and accrued expenses	\$778,916	\$579,857			\$8,695	\$158,381	\$623	\$1,526,472
13	Accrued compensation and related costs	598,365							598,365
14	Deferred income	671,629							671,629
15	Income tax payable	(31,029)							(31,029)
16	Total liabilities	<u>\$2,017,881</u>	<u>\$579,857</u>			<u>\$8,695</u>	<u>\$158,381</u>	<u>\$623</u>	<u>\$2,765,436</u>
Fund balances:									
17	Fund balance prior years	47,657,797	18,219,267	2,647,544	333,625	111,427	6,278,965	3,854,496	79,103,120
18	Change in fund balance - current year	1,190,630	1,547,811	298,347	(45,594)	24,455	(446,160)	12,132	2,581,621
19	Net fund balances	<u>48,848,427</u>	<u>19,767,078</u>	<u>2,945,890</u>	<u>288,032</u>	<u>135,882</u>	<u>5,832,805</u>	<u>3,866,628</u>	<u>81,684,741</u>
20	Total fund balances	<u>48,848,427</u>	<u>19,767,078</u>	<u>2,945,890</u>	<u>288,032</u>	<u>135,882</u>	<u>5,832,805</u>	<u>3,866,628</u>	<u>81,684,741</u>
21	Total Liabilities and Fund Balances	<u>\$50,866,308</u>	<u>\$20,346,935</u>	<u>\$2,945,890</u>	<u>\$288,032</u>	<u>\$144,576</u>	<u>\$5,991,185</u>	<u>\$3,867,251</u>	<u>\$84,450,177</u>

**Third Laguna Hills Mutual
Changes in Fund Balances - Preliminary
8/31/2023**

	<u>Operating Fund</u>	<u>Replacement Fund</u>	<u>Elevator Replacement Fund</u>	<u>Laundry Replacement Fund</u>	<u>Garden Villa Rec Room Fund</u>	<u>Disaster Fund</u>	<u>Unappropriated Expenditures Fund</u>	<u>Total</u>
Revenues:								
Assessments:								
1	Operating							\$19,104,517
2	Additions to restricted funds	7,517,664	244,080	97,632	62,100	598,484		8,519,960
3	Total assessments	<u>19,104,517</u>	<u>7,517,664</u>	<u>244,080</u>	<u>97,632</u>	<u>62,100</u>	<u>598,484</u>	<u>27,624,477</u>
Non-assessment revenues:								
4	Fees and charges for services to residents	798,334	2,299			(65)		800,568
5	Laundry	144,631						144,631
6	Investment Income		508,259	54,267	8,463	2,011	107,690	31,165
7	Miscellaneous	433,872	(154)					433,718
8	Total non-assessment revenue	<u>1,376,837</u>	<u>510,404</u>	<u>54,267</u>	<u>8,463</u>	<u>2,011</u>	<u>107,625</u>	<u>31,165</u>
9	Total revenue	<u>20,481,354</u>	<u>8,028,068</u>	<u>298,347</u>	<u>106,095</u>	<u>706,109</u>	<u>31,165</u>	<u>29,715,250</u>
Expenses:								
10	Employee compensation and related	6,635,434	1,929,232		19,108	12,828	24,865	8,621,466
11	Materials and supplies	550,208	324,105		130,556	11,180	1,596	623
12	Utilities and telephone	3,754,194	6,719			19	218	3,761,150
13	Legal fees	185,784						185,784
14	Professional fees	62,938						62,938
15	Equipment rental	4,459	12,412			50	241	17,162
16	Outside services	1,142,839	4,071,966		7	14,516	1,124,008	18,410
17	Repairs and maintenance	236,259	846		1	4	21	237,132
18	Other Operating Expense	75,381	14,209		99	77	154	89,921
19	Insurance	5,779,970						5,779,970
20	Uncollectible Accounts	4,181						4,181
21	Depreciation and amortization	69,952						69,952
22	Net allocations to mutuals	789,124	120,769		1,918	982	1,166	913,959
23	Total expenses	<u>19,290,724</u>	<u>6,480,258</u>		<u>151,689</u>	<u>39,656</u>	<u>1,152,270</u>	<u>19,033</u>
24	Excess (deficit) of revenues over expenses	<u>\$1,190,630</u>	<u>\$1,547,811</u>	<u>\$298,347</u>	<u>(\$45,594)</u>	<u>\$24,455</u>	<u>(\$446,160)</u>	<u>\$12,132</u>
25	Excluding unrealized gain/(loss) and depreciation	<u>\$1,260,582</u>	<u>\$1,547,811</u>	<u>\$298,347</u>	<u>(\$45,594)</u>	<u>\$24,455</u>	<u>(\$446,160)</u>	<u>\$12,132</u>