



REGULAR MEETING OF THE FINANCE COMMITTEE

**Tuesday, March 1, 2022 – 1:30 p.m.
Laguna Woods Village Virtual Meeting via Zoom
24351 El Toro Road
Laguna Woods, CA 92637**

AGENDA

1. Call to Order
2. Acknowledgment of Media
3. Approval of the Agenda
4. Approval of Meeting Report for February 1, 2022
5. Chair Remarks
6. Member Comments (Items Not on the Agenda)

At this time Members only may address the Committee regarding items not on the agenda and within the jurisdiction of this Committee. The Committee reserves the right to limit the total amount of time allotted for the Open Forum. Members can attend the meeting by joining the Zoom link <https://us06web.zoom.us/j/81161366511> or by calling (669) 900-6833 and enter the meeting ID 81161366511# or email meeting@vmsinc.org to request to speak.

7. Department Head Update

Reports

8. Preliminary Financial Statements dated January 31, 2022

Items for Discussion and Consideration

9. Other Endorsements from Standing Committee

Highlights

10. Maximizing Reserve Funds

Training

11. Financial Statement and Budgets

Future Agenda Items

Concluding Business:

12. Committee Member Comments
13. Date of Next Meeting – Tuesday, April 5, 2022 at 1:30 p.m.
14. Recess to Closed Session



**FINANCE COMMITTEE MEETING
REPORT OF THE REGULAR OPEN SESSION**

Tuesday, February 1, 2022 – 1:30 p.m.
Virtual Meeting

DIRECTORS PRESENT: Donna Rane-Szostak – Chair, Robert Mutchnick – President, Ralph Engdahl, Jim Cook, John Frankel, Annie McCary, Cush Bhada, Lynn Jarrett, Mark Laws, Craig Wayne

DIRECTORS ABSENT: Ira Lewis (excused)

ADVISORS PRESENT: Wei-Ming Tao

STAFF PRESENT: Steve Hormuth, Erika Hernandez

Call to Order

Director Donna Rane-Szostak chaired and called the meeting to order at 1:30pm

Acknowledgement of Media

Director Donna Rane-Szostak acknowledged the media through Granicus.

Approval of Meeting Agenda

A motion was made and carried unanimously to approve the agenda as presented.

Approval of Meeting Report for January 4, 2022

A motion was made and carried unanimously to approve the committee report as presented.

Chair Remarks

Director Rane-Szostak shared a brief background on the Davis-Stirling Act guidelines for guarantee corporation set-forth in Assembly Bill 1101. In summary, the reserve funds must be deposited in a trust fund account in a Bank Savings Association or Credit Union in a federally insured institution.

Member Comments (Items Not on the Agenda)

None.

Department Head Update

Steve Hormuth, Director of Financial Services, provided information on the Financial Statement and Budget Training scheduled to occur in the subsequent Third Finance Committee meeting. He also discussed the timeline for the Select Audit Task Force in regard to the annual financial statement audit and the upcoming Insurance Crime Policy renewal happening on March 25.

Preliminary Financial Statements dated December 31, 2021

Steve Hormuth presented the Preliminary Financial Statements dated December 31, 2021 and questions were addressed from the committee.

Highlights

Director Rane-Szostak reminded community members of the cost savings to the Mutual by using EZ Pay to pay for assessments.

Future Agenda Items

Credit Analysis Chargeable Services

Resident Portal Payment From Bank Account

Committee Member Comments

Director Craig Wayne commented on keeping up with market interest rate changes and that Third negotiates with banks to match those rates.

Date of Next Meeting

Tuesday, March 1, 2022 at 1:30 p.m.

Recess to Closed Session

The meeting recessed at 2:40 p.m.

Donna Rane-Szostak

Donna Rane-Szostak (Feb 7, 2022 09:48 PST)

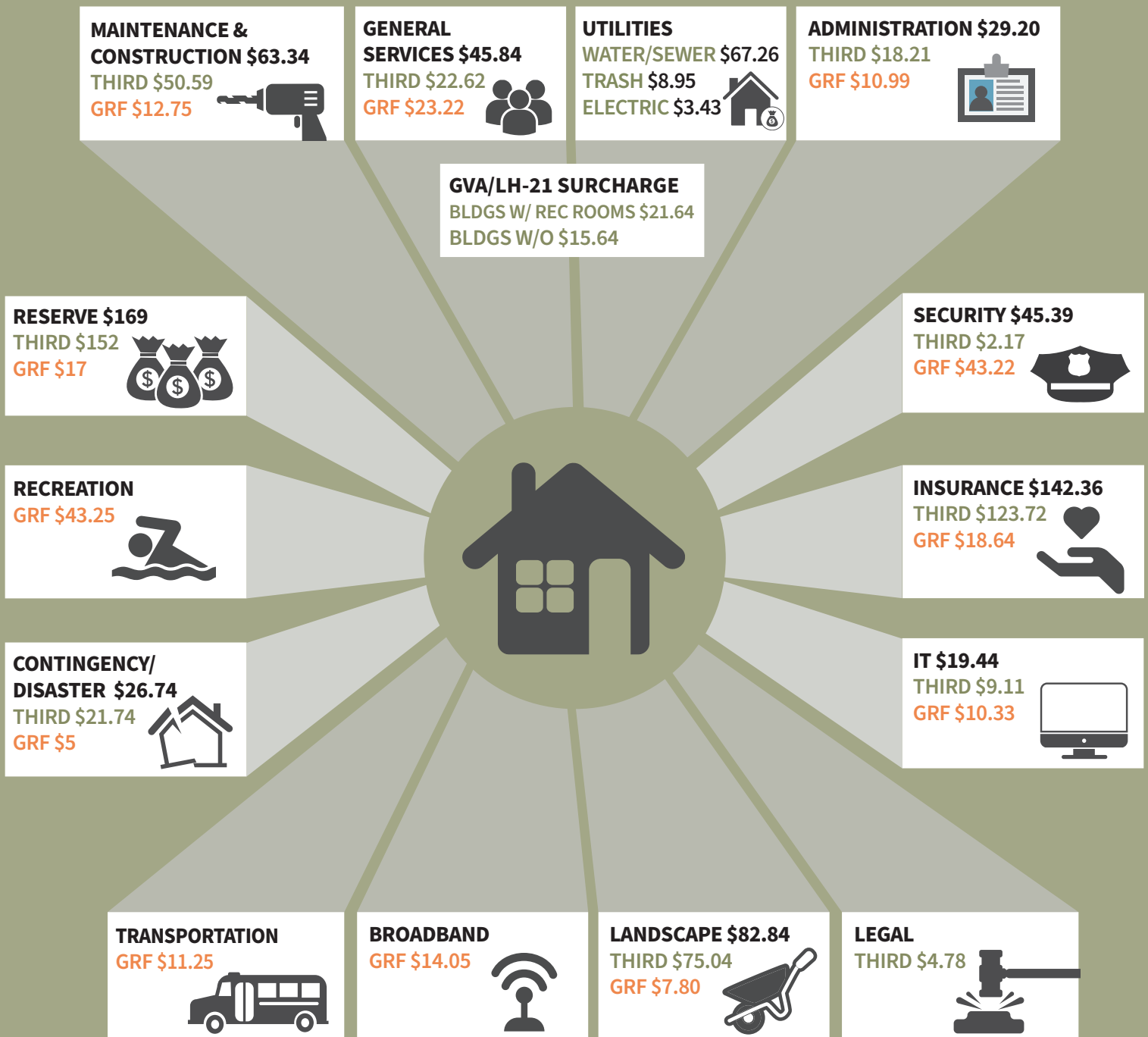
Donna Rane-Szostak, Chair


THIRD LAGUNA HILLS
— M U T U A L —

2022 MONTHLY ASSESSMENT

HOW \$777.12 IS SPENT

FOR THIRD • FOR GRF





MEMORANDUM

To: Third Finance Committee
 From: Steve Hormuth, Director of Financial Services
 Date: March 1, 2022
 Re: Department Head Update

Financial Highlights

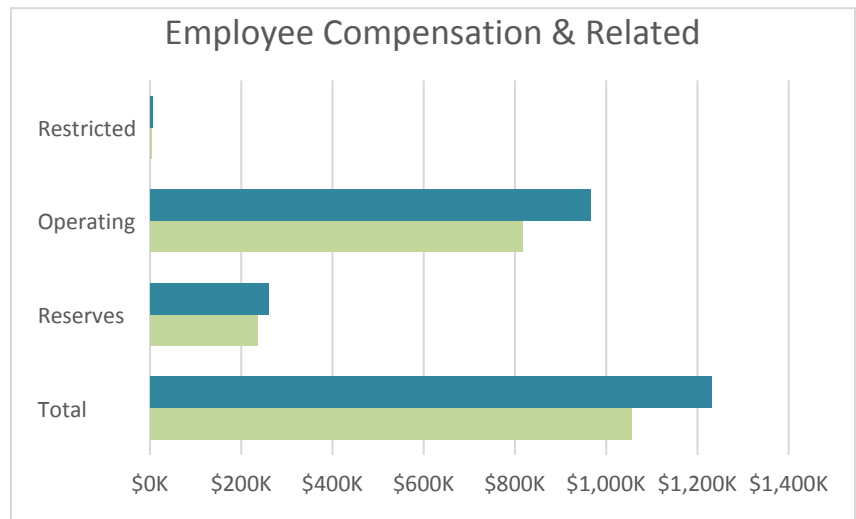
SUMMARY:

For the year-to-date period ending January 31, 2022, Third Laguna Hills Mutual was better than budget by \$636K primarily due to late start of programs due to COVID-19 pandemic, affecting the areas of outside services, compensation, and materials.

	INCOME STATEMENT (in Thousands)		
	Actual	Budget	Variance
Assessment Revenues	\$3,451	\$3,451	\$0
Other Revenues	139	174	(35)
Expenses	2,532	3,202	671
Revenue/(Expense)	\$1,058	\$423	\$636

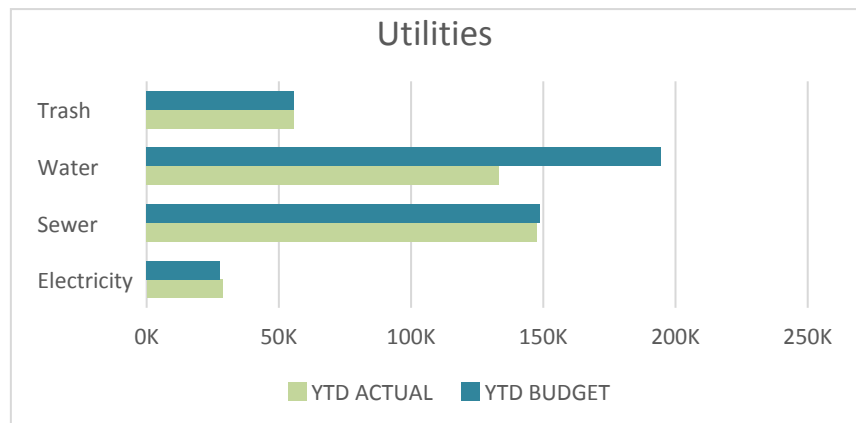
COMPENSATION:

Actual compensation and related costs came in at \$1,055K with \$816K in operations, \$235K in reserves, and \$4K in restricted. Combined, this category is 14.3% favorable to budget. For Third, the most significant savings were due to outsourcing of 8 Landscape staff and open positions in Maintenance & Constructions.



UTILITIES:

In total, this category was favorable to budget by \$61K mainly due to water coming in lower than budget. Budget was based on a five-year average of water consumption, which was estimated at 33K cubic feet. Throughout the year, consumption was 21K cubic feet, or 37% under the budgeted usage.



Discussions

Financial Audit: The Select Audit Task Force met to kick off the 2021 Financial Audit on January 23, 2022. At the meeting, the task force discussed expectations for the audit and timelines. A second task force meeting was held on Wednesday, February 16, and included an invite to all boards. Representatives from KPMG shared their required communication to the audience including the scope of the audit and timelines. While the task force will meet multiple times during the audit, the next task force meeting including an invite to all boards is scheduled for April 4, 2022. At that meeting KPMG will present the audit results and the board will vote to accept the final numbers into corporate records. The final audit report is anticipated to be released on April 11, 2022.

Insurance Update: The next policy to renew for Third is the crime policy which has a March 25th renewal date.

Calendar

The following scheduled meetings will be held remotely during COVID-19 stay home orders:

- Mar 1, 2022 @ 1:30 p.m. Third Finance Committee Meeting (January Financials)
- Mar 4, 2022 @ 9:30 a.m. Third Board Agenda Prep Meeting
- Mar 15, 2022 @ 9:30 a.m. Third Board Meeting
- Apr 5, 2022 @ 1:30 p.m. Third Finance Committee Meeting (February Financials)

March 2022							April 2022							May 2022						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
		1	2	3	4	5						1	2	1	2	3	4	5	6	7
6	7	8	9	10	11	12	3	4	5	6	7	8	9	8	9	10	11	12	13	14
13	14	15	16	17	18	19	10	11	12	13	14	15	16	15	16	17	18	19	20	21
20	21	22	23	24	25	26	17	18	19	20	21	22	23	22	23	24	25	26	27	28
27	28	29	30	31			24	25	26	27	28	29	30	29	30	31				

Third Laguna Hills Mutual
Statement of Revenues & Expenses - Preliminary
1/31/2022
(\$ IN THOUSANDS)

		CURRENT MONTH			YEAR TO DATE			PRIOR YEAR	TOTAL
		ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET
Revenues:									
Assessments:									
1	Operating	\$2,384	\$2,384		\$2,384	\$2,384		\$1,747	\$28,603
2	Additions to restricted funds	1,068	1,068		1,068	1,068		1,136	12,811
3	Total assessments	3,451	3,451		3,451	3,451		2,883	41,415
Non-assessment revenues:									
4	Fees and charges for services to residents	59	79	(20)	59	79	(20)	58	960
5	Laundry	23	18	5	23	18	5		210
6	Investment income	3	20	(17)	3	20	(17)	13	244
7	Unrealized gain/(loss) on AFS investments							(86)	
8	Miscellaneous	55	57	(2)	55	57	(2)	47	683
9	Total non-assessment revenue	139	174	(35)	139	174	(35)	32	2,097
10	Total revenue	3,590	3,625	(35)	3,590	3,625	(35)	2,915	43,512
Expenses:									
11	Employee compensation and related	1,055	1,231	177	1,055	1,231	177	1,018	14,324
12	Materials and supplies	90	117	27	90	117	27	77	1,411
13	Utilities and telephone	365	427	62	365	427	62	467	5,968
14	Legal fees	20	32	12	20	32	12	54	527
15	Professional fees	18	8	(11)	18	8	(11)		155
16	Equipment rental		4	4		4	4	3	45
17	Outside services	187	444	256	187	444	256	76	8,624
18	Repairs and maintenance	23	29	6	23	29	6	24	349
19	Other Operating Expense	6	14	8	6	14	8	5	193
20	Insurance	629	754	125	629	754	125	431	9,049
21	Investment expense		2	2		2	2		21
22	Uncollectible Accounts	8	5	(3)	8	5	(3)	(6)	65
23	Depreciation and amortization	11	11		11	11		11	134
24	Net allocation to mutuals	118	125	7	118	125	7	108	1,449
25	Total expenses	2,532	3,202	671	2,532	3,202	671	2,269	42,314
26	Excess of revenues over expenses	\$1,058	\$423	\$636	\$1,058	\$423	\$636	\$646	\$1,198

Third Laguna Hills Mutual
Statement of Revenues & Expenses - By Fund Type - Preliminary
1/31/2022
(\$ IN THOUSANDS)

	OPERATING YEAR TO DATE			RESERVE: YEAR TO DATE			RESTRICTED: YEAR TO DATE			COMBINED: YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Revenues:												
Assessments:												
1 Operating	\$2,384	\$2,384								\$2,384	\$2,384	
2 Additions to restricted funds				928	928		140	140		1,068	1,068	
3 Total assessments	2,384	2,384		928	928		140	140		3,451	3,451	
Non-assessment revenues:												
4 Fees and charges for services to residents	59	79	(20)							59	79	(20)
5 Laundry	23	18	5							23	18	5
6 Investment income				2	12	(9)	1	9	(8)	3	20	(17)
7 Unrealized gain/(loss) on AFS investments												
8 Miscellaneous	55	57	(2)							55	57	(2)
9 Total non-assessment revenue	136	153	(17)	2	12	(9)	1	9	(8)	139	174	(35)
10 Total revenue	2,520	2,537	(17)	930	939	(9)	141	149	(8)	3,590	3,625	(35)
Expenses:												
11 Employee compensation and related	816	966	150	235	260	26	4	5	1	1,055	1,231	177
12 Materials and supplies	63	66	2	27	50	24		1	1	90	117	27
13 Utilities and telephone	364	426	62	1	1					365	427	62
14 Legal fees	20	32	12							20	32	12
15 Professional fees	12	8	(5)	6		(6)				18	8	(11)
16 Equipment rental					3	3					4	4
17 Outside services	62	54	(8)	121	298	177	4	92	88	187	444	256
18 Repairs and maintenance	23	29	5							23	29	6
19 Other Operating Expense	5	11	6		2	2				6	14	8
20 Insurance	339	754	415				289		(289)	629	754	125
21 Investment expense					1	1		1	1		2	2
22 Uncollectible Accounts	8	5	(3)							8	5	(3)
23 Depreciation and amortization	11	11								11	11	
24 Net allocation to mutuals	98	106	8	20	19	(1)				118	125	7
25 Total expenses	1,824	2,468	644	410	636	226	298	99	(199)	2,532	3,202	671
26 Excess of revenues over expenses	\$696	\$69	\$627	\$520	\$303	\$216	(\$157)	\$50	(\$207)	\$1,058	\$423	\$636

**Third Laguna Hills Mutual
Operating Statement
1/31/2022
THIRD LAGUNA HILLS MUTUAL**

	Actual	YEAR TO DATE Budget	VAR\$ B/(W)	VAR% B/(W)	TOTAL BUDGET
Revenues:					
Assessments:					
Operating					
41001000 - Monthly Assessments	\$2,383,511	\$2,383,624	(\$113)	0.00%	\$28,603,493
Total Operating	2,383,511	2,383,624	(113)	0.00%	28,603,493
Additions To Restricted Funds					
41002000 - Monthly Assessments - Disaster Fund	132,657	132,658	0	0.00%	1,591,890
41003500 - Monthly Assessments - Replacement Fund	890,892	890,892	0	0.00%	10,690,704
41004000 - Monthly Assessments - Elevator Replacement Fund	30,510	30,510	0	0.00%	366,120
41004500 - Monthly Assessments - Laundry Replacement Fund	6,102	6,102	0	0.00%	73,224
41006000 - Monthly Assessments - Garden Villa Recreation Room Fund	7,452	7,452	0	0.00%	89,424
Total Additions To Restricted Funds	1,067,613	1,067,614	0	0.00%	12,811,362
Total Assessments	3,451,125	3,451,238	(113)	0.00%	41,414,855
Non-Assessment Revenues:					
Fees and Charges for Services to Residents					
46501000 - Permit Fee	19,227	19,852	(625)	(3.15%)	238,222
46501500 - Inspection Fee	6,797	6,128	669	10.92%	73,537
46502000 - Resident Maintenance Fee	32,851	52,967	(20,116)	(37.98%)	648,636
Total Fees and Charges for Services to Residents	58,876	78,947	(20,071)	(25.42%)	960,396
Laundry					
46005000 - Coin Op Laundry Machine	22,738	17,500	5,238	29.93%	210,000
Total Laundry	22,738	17,500	5,238	29.93%	210,000
Investment Income					
49001000 - Investment Income - Nondiscretionary	0	333	(333)	(100.00%)	4,000
49002000 - Investment Income - Discretionary	2,901	20,000	(17,099)	(85.49%)	240,000
Investment Interest Income	2,901	20,333	(17,432)	(85.73%)	244,000
Miscellaneous					
46004500 - Resident Violations	(500)	4,516	(5,016)	(111.07%)	54,198
44501510 - Lease Processing Fee - Third	21,940	21,622	318	1.47%	259,475
44502000 - Variance Processing Fee	0	1,324	(1,324)	(100.00%)	15,888
44502500 - Non-Sale Transfer Fee - Third	200	138	62	44.93%	1,666
44503520 - Resale Processing Fee - Third	19,424	15,978	3,446	21.57%	191,740
44505500 - Hoa Certification Fee	1,805	1,000	805	80.50%	12,000
44507000 - Golf Cart Electric Fee	4,932	5,833	(901)	(15.45%)	70,000
44507200 - Electric Vehicle Plug-In Fee	(1,961)	917	(2,878)	(313.84%)	11,000
44507500 - Cartport/Carport Space Rental Fee	3,120	367	2,753	750.14%	4,400
47001500 - Late Fee Revenue	5,630	4,250	1,380	32.47%	51,000
47002020 - Collection Administrative Fee - Third	0	225	(225)	(100.00%)	2,700
47002500 - Collection Interest Revenue	(361)	417	(778)	(186.61%)	5,000
47501000 - Recycling	287	333	(46)	(13.86%)	4,000
49009000 - Miscellaneous Revenue	4	0	4	0.00%	0
Total Miscellaneous	54,519	56,920	(2,401)	(4.22%)	683,067
Total Non-Assessment Revenue	139,034	173,699	(34,665)	(19.96%)	2,097,463
Total Revenue	3,590,159	3,624,937	(34,779)	(0.96%)	43,512,318
Expenses:					
Employee Compensation					
51011000 - Salaries & Wages - Regular	198,405	264,805	66,400	25.08%	3,188,996
51021000 - Union Wages - Regular	330,357	474,075	143,717	30.32%	5,581,847
51041000 - Wages - Overtime	2,403	2,102	(301)	(14.34%)	25,234
51051000 - Union Wages - Overtime	6,797	4,173	(2,623)	(62.86%)	50,106
51061000 - Holiday & Vacation	105,506	62,396	(43,110)	(69.09%)	740,584
51071000 - Sick	43,772	25,451	(18,321)	(71.99%)	302,080
51091000 - Missed Meal Penalty	466	295	(171)	(57.87%)	3,572
51101000 - Temporary Help	1,983	9,133	7,150	78.29%	109,606
51981000 - Compensation Accrual	28,060	0	(28,060)	0.00%	0

**Third Laguna Hills Mutual
Operating Statement
1/31/2022
THIRD LAGUNA HILLS MUTUAL**

	Actual	YEAR TO DATE Budget	VAR\$ B/(W)	VAR% B/(W)	TOTAL BUDGET
Total Employee Compensation	717,749	842,430	124,681	14.80%	10,002,024
Compensation Related					
52411000 - F.I.C.A.	51,761	63,245	11,483	18.16%	742,748
52421000 - F.U.I.	3,938	5,110	1,173	22.95%	10,220
52431000 - S.U.I.	17,725	25,974	8,249	31.76%	51,947
52441000 - Union Medical	147,481	158,864	11,383	7.17%	1,906,370
52451000 - Workers' Compensation Insurance	35,678	44,882	9,204	20.51%	530,688
52461000 - Non Union Medical & Life Insurance	29,246	36,043	6,797	18.86%	432,813
52471000 - Union Retirement Plan	35,720	43,091	7,371	17.11%	507,367
52481000 - Non-Union Retirement Plan	5,793	11,607	5,814	50.09%	139,778
52981000 - Compensation Related Accrual	9,581	0	(9,581)	0.00%	0
Total Compensation Related	336,923	388,816	51,893	13.35%	4,321,933
Materials and Supplies					
53001000 - Materials & Supplies	28,479	43,309	14,829	34.24%	503,088
53003000 - Materials Direct	61,579	73,356	11,777	16.05%	902,417
53004000 - Freight	96	466	370	79.35%	5,630
Total Materials and Supplies	90,154	117,131	26,977	23.03%	1,411,135
Utilities and Telephone					
53301000 - Electricity	28,704	27,616	(1,088)	(3.94%)	372,829
53301500 - Sewer	147,678	148,800	1,122	0.75%	1,829,400
53302000 - Water	133,140	194,556	61,416	31.57%	3,095,794
53302500 - Trash	55,709	55,833	123	0.22%	669,993
Total Utilities and Telephone	365,231	426,805	61,573	14.43%	5,968,016
Legal Fees					
53401500 - Legal Fees	20,130	31,667	11,537	36.43%	526,652
Total Legal Fees	20,130	31,667	11,537	36.43%	526,652
Professional Fees					
53402020 - Audit & Tax Preparation Fees - Third	0	735	735	100.00%	47,670
53403500 - Consulting Fees	7,431	862	(6,570)	(762.55%)	13,597
53403520 - Consulting Fees - Third	11,007	6,123	(4,884)	(79.77%)	93,500
Total Professional Fees	18,438	7,720	(10,719)	(138.85%)	154,767
Equipment Rental					
53501500 - Equipment Rental/Lease Fees	0	3,618	3,618	100.00%	45,077
Total Equipment Rental	0	3,618	3,618	100.00%	45,077
Outside Services					
53601000 - Bank Fees	2,789	3,526	737	20.90%	42,322
53601500 - Credit Card Transaction Fees	939	0	(939)	0.00%	0
53604500 - Marketing Expense	0	417	417	100.00%	5,000
54603500 - Outside Services Cost Collection	156,489	434,849	278,360	64.01%	8,470,258
53704000 - Outside Services	26,991	4,903	(22,088)	(450.49%)	106,430
Total Outside Services	187,208	443,695	256,488	57.81%	8,624,010
Repairs and Maintenance					
53701000 - Equipment Repair & Maint	(100)	1,026	1,126	109.77%	12,340
53703000 - Elevator /Lift Maintenance	23,283	27,933	4,650	16.65%	336,584
Total Repairs and Maintenance	23,183	28,959	5,776	19.95%	348,924
Other Operating Expense					
53801000 - Mileage & Meal Allowance	31	875	844	96.46%	10,540
53801500 - Travel & Lodging	9	209	200	95.51%	2,511
53802000 - Uniforms	1,533	7,164	5,631	78.60%	89,998
53802500 - Dues & Memberships	118	192	73	38.16%	2,683
53803000 - Subscriptions & Books	599	160	(439)	(274.05%)	1,931
53803500 - Training & Education	148	1,532	1,384	90.36%	21,162
53903000 - Safety	38	124	86	69.63%	1,489
54001020 - Board Relations - Third	1,244	627	(617)	(98.38%)	7,525
54002000 - Postage	2,119	2,627	508	19.32%	54,488
54002500 - Filing Fees / Permits	55	41	(13)	(32.06%)	510
Total Other Operating Expense	5,893	13,550	7,657	56.51%	192,837

**Third Laguna Hills Mutual
Operating Statement
1/31/2022
THIRD LAGUNA HILLS MUTUAL**

	Actual	YEAR TO DATE Budget	VAR\$ B/(W)	VAR% B/(W)	TOTAL BUDGET
Insurance					
54401000 - Hazard & Liability Insurance	71,630	71,147	(483)	(0.68%)	853,762
54401500 - D&O Liability	7,171	7,396	225	3.04%	88,758
54402000 - Property Insurance	550,045	674,959	124,914	18.51%	8,099,520
54403000 - General Liability Insurance	0	599	599	100.00%	7,190
Total Insurance	628,846	754,102	125,255	16.61%	9,049,230
Investment Expense					
54201000 - Investment Expense	0	1,760	1,760	100.00%	21,120
Total Investment Expense	0	1,760	1,760	100.00%	21,120
Uncollectible Accounts					
54602000 - Bad Debt Expense	8,330	5,417	(2,913)	(53.77%)	65,000
Total Uncollectible Accounts	8,330	5,417	(2,913)	(53.77%)	65,000
Depreciation and Amortization					
55001000 - Depreciation And Amortization	11,208	11,208	0	0.00%	134,496
Total Depreciation and Amortization	11,208	11,208	0	0.00%	134,496
Net Allocation to Mutuals					
54602500 - Allocated Expenses	118,445	125,410	6,965	5.55%	1,449,122
Total Net Allocation to Mutuals	118,445	125,410	6,965	5.55%	1,449,122
Total Expenses	2,531,738	3,202,287	670,549	20.94%	42,314,341
Excess of Revenues Over Expenses	\$1,058,420	\$422,650	\$635,770	150.42%	\$1,197,976

**Third Laguna Hills Mutual
Balance Sheet - Preliminary
1/31/2022**

		<u>Current Month End</u>	<u>Prior Year December 31</u>
	Assets		
1	Cash and cash equivalents	\$4,674,270	\$3,967,068
2	Discretionary investments	25,183,301	25,180,400
3	Receivable/(Payable) from mutuals	1,349,948	678,554
4	Accounts receivable and interest receivable	217,454	218,076
5	Prepaid expenses and deposits	2,239,399	2,818,713
6	Property and equipment	141,239	141,239
7	Accumulated depreciation property and equipment	(141,239)	(141,239)
8	Beneficial interest in GRF of Laguna Hills Trust	5,043,932	5,055,140
9	Non-controlling interest in GRF	39,594,122	39,594,122
10	Total Assets	<u>\$78,302,425</u>	<u>\$77,512,072</u>
	Liabilities and Fund Balances		
	Liabilities:		
11	Accounts payable and accrued expenses	\$2,823,938	\$3,204,946
12	Accrued compensation and related costs	596,103	596,103
13	Deferred income	850,116	737,176
14	Income tax payable	(26,005)	(26,005)
15	Total liabilities	<u>\$4,244,153</u>	<u>\$4,512,220</u>
	Fund balances:		
16	Fund balance prior years	72,999,852	74,218,083
17	Change in fund balance - current year	1,058,420	(1,218,231)
18	Net fund balances	<u>74,058,272</u>	<u>72,999,852</u>
19	Total fund balances	<u>74,058,272</u>	<u>72,999,852</u>
20	Total Liabilities and Fund Balances	<u>\$78,302,425</u>	<u>\$77,512,072</u>

**Third Laguna Hills Mutual
Changes in Fund Balances - Preliminary
1/31/2022**

	Operating Fund	Replacement Fund	Elevator Replacement Fund	Laundry Replacement Fund	Garden Villa Rec Room Fund	Disaster Fund	Unappropriated Expenditures Fund	Total
Revenues:								
Assessments:								
1 Operating	\$2,383,511							\$2,383,511
2 Additions to restricted funds		890,892	30,510	6,102	7,452	132,657		1,067,613
3 Total assessments	<u>2,383,511</u>	<u>890,892</u>	<u>30,510</u>	<u>6,102</u>	<u>7,452</u>	<u>132,657</u>		<u>3,451,125</u>
Non-assessment revenues:								
4 Fees and charges for services to residents	58,876							58,876
5 Laundry	22,738							22,738
6 Interest income		1,843	221	42	8	570	217	2,901
7 Miscellaneous	54,519							54,519
8 Total non-assessment revenue	<u>136,133</u>	<u>1,843</u>	<u>221</u>	<u>42</u>	<u>8</u>	<u>570</u>	<u>217</u>	<u>139,034</u>
9 Total revenue	<u>2,519,644</u>	<u>892,735</u>	<u>30,731</u>	<u>6,144</u>	<u>7,460</u>	<u>133,228</u>	<u>217</u>	<u>3,590,159</u>
Expenses:								
10 Employee compensation and related	816,196	232,511		2,062	1,749	2,155		1,054,672
11 Materials and supplies	63,266	21,586		5,037	101	164		90,154
12 Utilities and telephone	364,011	1,191				29		365,231
13 Legal fees	20,130							20,130
14 Professional fees	12,331	5,857				250		18,438
15 Outside services	62,060	121,159				3,989		187,208
16 Repairs and maintenance	23,159	23						23,183
17 Other Operating Expense	5,407	468		7	5	6		5,893
18 Insurance	339,446					144,700	144,700	628,846
19 Uncollectible Accounts	8,330							8,330
20 Depreciation and amortization	11,208							11,208
21 Net allocations to mutuals	98,109	20,049		130	75	81		118,445
22 Total expenses	<u>1,823,652</u>	<u>402,845</u>		<u>7,237</u>	<u>1,930</u>	<u>151,375</u>	<u>144,700</u>	<u>2,531,738</u>
23 Excess of revenues over expenses	<u>\$695,992</u>	<u>\$489,891</u>	<u>\$30,731</u>	<u>(\$1,093)</u>	<u>\$5,531</u>	<u>(\$18,147)</u>	<u>(\$144,484)</u>	<u>\$1,058,420</u>
24 Excluding unrealized gain/(loss) and depreciation	<u>\$707,200</u>	<u>\$489,891</u>	<u>\$30,731</u>	<u>(\$1,093)</u>	<u>\$5,531</u>	<u>(\$18,147)</u>	<u>(\$144,484)</u>	<u>\$1,069,628</u>

**Third Laguna Hills Mutual
Fund Balance Sheet - Preliminary
1/31/2022**

		Operating Fund	Replacement Fund	Elevator Replacement Fund	Laundry Replacement Fund	Garden Villa Rec Room Fund	Disaster Fund	Unappropriated Expenditures Fund	Total
Assets									
1	Cash and cash equivalents	\$1,210,441	\$1,690,176	\$470,080	\$1,784	\$51,248	\$8,002	\$1,242,539	\$4,674,270
2	Discretionary investments		16,102,217	1,916,634	362,044	71,064	4,850,462	1,880,880	25,183,301
3	Receivable/(Payable) from mutuals	1,349,948							1,349,948
4	Accounts receivable and interest receivable	217,454							217,454
5	Prepaid expenses and deposits	1,081,797					578,801	578,801	2,239,399
6	Property and equipment	141,239							141,239
7	Accumulated depreciation property and equipment	(141,239)							(141,239)
8	Beneficial interest in GRF of Laguna Hills Trust	5,043,932							5,043,932
9	Non-controlling interest in GRF	39,594,122							39,594,122
10	Total Assets	<u>\$48,497,693</u>	<u>\$17,792,393</u>	<u>\$2,386,713</u>	<u>\$363,828</u>	<u>\$122,312</u>	<u>\$5,437,265</u>	<u>\$3,702,220</u>	<u>\$78,302,425</u>
Liabilities and Fund Balances									
Liabilities:									
11	Accounts payable and accrued expenses	\$2,038,609	\$758,650		\$350	\$12,550	\$13,779		\$2,823,938
12	Accrued compensation and related costs	596,103							596,103
13	Deferred income	850,116							850,116
14	Income tax payable	(26,005)							(26,005)
15	Total liabilities	<u>\$3,458,823</u>	<u>\$758,650</u>		<u>\$350</u>	<u>\$12,550</u>	<u>\$13,779</u>		<u>\$4,244,153</u>
Fund balances:									
16	Fund balance prior years	44,342,878	16,543,853	2,355,983	364,571	104,231	5,441,633	3,846,704	72,999,852
17	Change in fund balance - current year	695,992	489,891	30,731	(1,093)	5,531	(18,147)	(144,484)	1,058,420
18	Net fund balances	<u>45,038,870</u>	<u>17,033,743</u>	<u>2,386,713</u>	<u>363,478</u>	<u>109,762</u>	<u>5,423,486</u>	<u>3,702,220</u>	<u>74,058,272</u>
19	Total fund balances	<u>45,038,870</u>	<u>17,033,743</u>	<u>2,386,713</u>	<u>363,478</u>	<u>109,762</u>	<u>5,423,486</u>	<u>3,702,220</u>	<u>74,058,272</u>
20	Total Liabilities and Fund Balances	<u>\$48,497,693</u>	<u>\$17,792,393</u>	<u>\$2,386,713</u>	<u>\$363,828</u>	<u>\$122,312</u>	<u>\$5,437,265</u>	<u>\$3,702,220</u>	<u>\$78,302,425</u>

Sunwest Bank
2050 Main Street
Suite 300
Irvine, CA 92614



Contact Us
714-730-4444



108110-31A
THIRD LAGUNA HILLS MUTUAL
PO Box 2220
Laguna Hills, CA 92654-2220

Account
THIRD LAGUNA HILLS MUTUAL

Date
01/31/2022

Page
1 of 4

IntraFi® Network DepositsSM Monthly Statement

Demand or Savings Option (formerly known as ICS®)

The following information is a summary of activity in your account(s) for the month of January 2022 and the list of FDIC-insured institution(s) that hold your deposits as of the date indicated. These deposits have been placed by us, as your agent and custodian, in deposit accounts through IntraFi Network Deposits. Funds in your deposit accounts at the FDIC-insured institutions at which your funds have been placed will be "deposits," as defined by federal law.

Summary of Accounts

Account ID	Deposit Option	Interest Rate	Opening Balance	Ending Balance
*****430	Savings	0.14%	\$20,180,358.62	\$20,182,622.51
TOTAL			\$20,180,358.62	\$20,182,622.51

DETAILED ACCOUNT OVERVIEW
Account ID: *****430
Account Title: THIRD LAGUNA HILLS MUTUAL



Account Summary - Savings			
Statement Period	1/1-1/31/2022	Average Daily Balance	\$20,180,415.52
Previous Period Ending Balance	\$20,180,358.62	Interest Rate at End of Statement Period	0.14%
Total Program Deposits	0.00	Statement Period Yield	0.13%
Total Program Withdrawals	(25.00)	YTD Interest Paid	2,288.89
Interest Capitalized	2,288.89	YTD Taxes Withheld	0.00
Taxes Withheld	(0.00)		
Current Period Ending Balance		\$20,182,622.51	

Account Transaction Detail			
Date	Activity Type	Amount	Balance
	Withdrawal	(\$25.00)	\$20,180,333
		-	-
		-	-

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003804



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108111-01A
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Account
THIRD LAGUNA HILLS MUTUAL

Date
01/31/2022

Page
1 of 4

IntraFi® Network DepositsSM Customer Statement

CD Option (formerly known as CDARS®)

The following information is a summary of activity in your CD accounts and the list of FDIC-insured institutions that hold your deposits as of the date indicated. These deposits have been placed by us, as your agent and custodian, in deposit accounts through IntraFi Network Deposits.

Summary of Accounts

Account ID	Effective Date	Maturity Date	Interest Rate	Opening Balance	Ending Balance
*****	12/30/2021	12/29/2022	0.15%	\$5,000,041.07	\$5,000,678.22
TOTAL				\$5,000,041.07	\$5,000,678.22

**THIRD LAGUNA HILLS MUTUAL
FUND EXPENDITURES REPORT
AS OF JANUARY 31, 2022**

DESCRIPTION	CURRENT MONTH		YEAR-TO-DATE		TOTAL BUDGET *	%	VARIANCE	
	ACTUAL	BUDGET	ACTUAL	BUDGET			\$	%
REPLACEMENT FUND - MAINTENANCE & CONSTRUCTION								
BUILDING NUMBERS	\$0	\$0	\$0	\$0	\$0	0%	\$0	0%
BUILDING STRUCTURES	186,703	214,723	186,703	2,502,043	2,502,042	7%	2,315,339	93%
ELECTRICAL SYSTEMS	0	3,000	0	30,000	30,000	0%	30,000	100%
ENERGY PROJECTS	0	0	0	0	0	0%	(1)	0%
EXTERIOR LIGHTING	0	2,098	0	25,000	25,000	0%	25,000	100%
FENCING	3,668	5,387	3,668	63,996	63,996	6%	60,328	94%
GARDEN VILLA LOBBY	0	0	0	12,000	12,000	0%	12,000	100%
GARDEN VILLA MAILROOM	24	38	24	412	412	6%	389	94%
GARDEN VILLA RECESSED AREA	0	0	0	0	0	0%	0	0%
GV REC ROOM WATER HEATER/HEAT PUMP	248	253	248	2,984	2,984	8%	2,736	92%
GUTTER REPLACEMENTS	2,823	6,617	2,823	78,926	78,926	4%	76,103	96%
MAILBOXES	207	767	207	9,143	9,143	2%	8,936	98%
PAINT PROGRAM - EXTERIOR	107,658	133,445	107,658	1,586,079	1,586,079	7%	1,478,422	93%
PRIOR TO PAINT	73,594	99,474	73,594	1,166,430	1,166,430	6%	1,092,836	94%
PAVING	0	0	0	433,960	433,960	0%	433,960	100%
ROOF REPLACEMENTS	(45,925)	10,250	(45,925)	1,461,792	1,461,792	-3%	1,507,717	103%
SUPPLEMENTAL APPROPRIATIONS	0	0	0	0	0	0%	0	0%
WALL REPLACEMENTS	0	0	0	35,000	35,000	0%	35,000	100%
WASTE LINE REMEDIATION	0	70,000	0	700,000	700,000	0%	700,000	100%
WATER LINES - COPPER PIPE REMEDIATION	0	0	0	500,000	500,000	0%	500,000	100%
TOTAL	\$328,998	\$546,052	\$328,998	\$8,607,765	\$8,607,764	4%	\$8,278,766	96%
REPLACEMENT FUND - GENERAL SERVICES								
PRIOR TO PAINT	\$906	\$1,070	\$906	\$12,712	\$12,712	7%	\$11,807	93%
PAVING	4,734	5,702	4,734	67,606	67,606	7%	62,873	93%
EXTERIOR WALLS	0	2,018	0	24,150	24,150	0%	24,150	100%
TOTAL	\$5,640	\$8,790	\$5,640	\$104,469	\$104,469	5%	\$98,829	95%
REPLACEMENT FUND - LANDSCAPE SERVICES								
LANDSCAPE MODIFICATION	\$656	\$18,665	\$656	\$523,702	\$523,702	0%	\$523,045	100%
IMPROVEMENT & RESTORATION	9,565	10,877	9,565	129,214	129,214	7%	119,648	93%
TREE MAINTENANCE	57,985	79,012	57,985	943,424	943,424	6%	885,440	94%
TOTAL	\$68,206	\$108,555	\$68,206	\$1,596,339	\$1,596,339	4%	\$1,528,133	96%
ELEVATOR REPLACEMENT FUND								
ELEVATOR REPLACEMENT	\$0	\$8,750	\$0	\$105,000	\$105,000	0%	\$105,000	100%
TOTAL	\$0	\$8,750	\$0	\$105,000	\$105,000	0%	\$105,000	100%
LAUNDRY REPLACEMENT FUND								
LAUNDRY APPLIANCES	\$6,165	\$7,844	\$6,165	\$93,712	\$93,712	7%	\$87,547	93%
LAUNDRY COUNTERTOP/FLOOR/TILE REPAIRS	1,071	1,351	1,071	16,028	16,028	7%	14,957	93%
SUPPLEMENTAL APPROPRIATIONS	0	0	0	0	0	0%	0	0%
TOTAL	\$7,237	\$9,195	\$7,237	\$109,740	\$109,740	7%	\$102,504	93%
GARDEN VILLA RECREATION ROOM FUND								
GARDEN VILLA RECREATION ROOMS	\$1,930	\$5,907	\$1,930	\$73,460	\$73,460	3%	\$71,530	97%
TOTAL	\$1,930	\$5,907	\$1,930	\$73,460	\$73,460	3%	\$71,530	97%

**THIRD LAGUNA HILLS MUTUAL
FUND EXPENDITURES REPORT
AS OF JANUARY 31, 2022**

DESCRIPTION	CURRENT MONTH		YEAR-TO-DATE		TOTAL BUDGET *	% EXPENDED	VARIANCE	
	ACTUAL	BUDGET	ACTUAL	BUDGET			\$	%
OPERATING FUND - MAINTENANCE & CONSTRUCTION								
APPLIANCE REPAIRS	\$7,060	\$7,864	\$7,060	\$93,270	\$93,270	8%	\$86,212	92%
CARPENTRY SERVICE	33,241	42,914	33,241	510,004	510,004	7%	476,764	93%
ELECTRICAL SERVICE	10,381	9,774	10,381	115,944	115,944	9%	105,562	91%
FIRE PROTECTION	3,446	11,135	3,446	144,380	144,380	2%	140,934	98%
MISC REPAIRS BY OUTSIDE SERVICE	(532)	4,896	(532)	58,664	58,664	-1%	59,196	101%
PEST CONTROL	250	10,538	250	174,633	174,633	0%	174,383	100%
PLUMBING SERVICE	51,246	59,221	51,246	704,474	704,474	7%	653,228	93%
SOLAR MAINTENANCE	0	2,087	0	25,000	25,000	0%	25,000	100%
TOTAL	\$105,092	\$148,428	\$105,092	\$1,826,370	\$1,826,369	6%	\$1,721,278	94%
OPERATING FUND - GENERAL SERVICES								
CONCRETE REPAIR/REPLACEMENT	\$25,464	\$31,076	\$25,464	\$369,462	\$369,462	7%	\$343,998	93%
JANITORIAL SERVICE	84,630	82,210	84,630	977,822	977,822	9%	893,192	91%
GUTTER CLEANING	39,034	23,419	39,034	160,758	160,758	24%	121,724	76%
TRAFFIC CONTROL	1,582	1,862	1,582	22,074	22,074	7%	20,492	93%
WELDING	8,317	10,624	8,317	126,349	126,349	7%	118,032	93%
TOTAL	\$159,027	\$149,191	\$159,027	\$1,656,465	\$1,656,465	10%	\$1,497,438	90%
OPERATING FUND - LANDSCAPE SERVICES								
LANDSCAPE ADMINISTRATION	\$27,995	\$28,744	\$27,995	\$341,287	\$341,287	8%	\$313,292	92%
NURSERY & COMPOSTING	19,270	24,476	19,270	290,924	290,924	7%	271,654	93%
GROUPS MAINTENANCE	240,078	270,020	240,078	3,211,030	3,211,030	7%	2,970,952	93%
IRRIGATION	83,865	87,487	83,865	1,040,845	1,040,845	8%	956,979	92%
SMALL EQUIPMENT REPAIR	13,890	19,112	13,890	227,135	227,135	6%	213,245	94%
PEST CONTROL	29,262	32,306	29,262	383,391	383,391	8%	354,129	92%
TOTAL	\$414,360	\$462,145	\$414,360	\$5,494,611	\$5,494,611	8%	\$5,080,252	92%
DISASTER FUND - MAINTENANCE & CONSTRUCTION								
MOISTURE INTRUSION - RAIN LEAKS	\$571	\$19,801	\$571	\$237,513	\$237,513	0%	\$236,942	100%
MOISTURE INTRUSION - PLUMBING LEAKS	2,060	33,337	2,060	400,000	400,000	1%	397,940	99%
MOISTURE INTRUSION - PLUMBING STOPPAGES	128	4,174	128	50,000	50,000	0%	49,872	100%
MOISTURE INTRUSION - MISCELLANEOUS	480	3,879	480	46,548	46,548	1%	46,068	99%
DAMAGE RESTORATION SERVICES	3,186	15,959	3,186	190,935	190,935	2%	187,749	98%
TOTAL	\$6,425	\$77,150	\$6,425	\$924,996	\$924,996	1%	\$918,571	99%
DISASTER FUND - FINANCIAL SERVICES								
INSURANCE PREMIUMS	\$144,700	\$0	\$144,700	\$723,500	\$723,500	20%	\$578,800	80%
TOTAL	\$144,700	\$0	\$144,700	\$723,500	\$723,500	20%	\$578,800	80%
DISASTER FUND - LANDSCAPE SERVICES								
RISK FIRE MANAGEMENT	\$250	\$15,000	\$250	\$180,000	\$521,287	0%	\$179,750	100%
SUPPLEMENTAL APPROPRIATIONS	0	0	0	0	0	0%	0	0%
TOTAL	\$250	\$15,000	\$250	\$180,000	\$521,287	0%	\$179,750	100%

**THIRD LAGUNA HILLS
MUTUAL MAINTENANCE PROGRAMS EXPENDITURES
REPORT AS OF DECEMBER 31, 2021**

DESCRIPTION	YTD TOTAL EXPENDITURES	LABOR	MATERIALS	OUTSIDE SERVICES
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RESERVE FUND - MAINTENANCE & CONSTRUCTION

BUILDING NUMBERS	\$0	\$0	\$0	\$0
BUILDING STRUCTURES	186,703	23,435	1,147	162,120
ELECTRICAL SYSTEMS	0	0	0	0
EXTERIOR LIGHTING	0	0	0	0
FENCING	3,668	3,668	0	0
GARDEN VILLA LOBBY	0	0	0	0
GARDEN VILLA MAILROOM	24	24	0	0
GARDEN VILLA RECESSED AREA	0	0	0	0
GV REC ROOM WATER HEATER/HEAT PUMP	248	76	172	0
GUTTER REPLACEMENTS	2,823	1,834	989	0
MAILBOXES	207	207	0	0
PAINT PROGRAM - EXTERIOR	107,658	104,444	3,214	0
PRIOR TO PAINT	73,594	68,638	4,956	0
PAVING	0	0	0	0
ROOF REPLACEMENTS	(45,925)	0	0	(45,925)
WALL REPLACEMENTS	0	0	0	0
WASTE LINE REMEDIATION	0	0	0	0
WATER LINES - COPPER PIPE REMEDIATION	0	0	0	0
TOTAL	\$328,998	\$202,325	\$10,478	\$116,195

RESERVE FUND - GENERAL SERVICES

PRIOR TO PAINT	\$906	\$906	\$0	\$0
PAVING	4,734	4,734	0	0
EXTERIOR WALLS	0	0	0	0
TOTAL	\$5,640	\$5,640	\$0	\$0

RESERVE FUND - LANDSCAPE

LANDSCAPE MODIFICATION	\$656	\$656	\$0	\$0
IMPROVEMENT & RESTORATION	9,565	9,565	0	0
TREE MAINTENANCE	57,985	47,174	0	10,811
TOTAL	\$68,206	\$57,395	\$0	\$10,811

RESERVE FUND - ELEVATOR

ELEVATOR REPLACEMENT	\$0	\$0	\$0	\$0
TOTAL	\$0	\$0	\$0	\$0

**THIRD LAGUNA HILLS
MUTUAL MAINTENANCE PROGRAMS EXPENDITURES
REPORT AS OF DECEMBER 31, 2021**

DESCRIPTION	YTD TOTAL EXPENDITURES	LABOR	MATERIALS	OUTSIDE SERVICES
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RESERVE FUND - LAUNDRY

LAUNDRY APPLIANCES	\$6,165	\$1,241	\$4,924	\$0
LAUNDRY COUNTERTOP/FLOOR/TILE REPAIRS	1,071	1,071	0	0
TOTAL	\$7,237	\$2,313	\$4,924	\$0

GARDEN VILLA REC ROOM FUND - MAINTENANCE & CONSTRUCTION

GARDEN VILLA RECREATION ROOMS	\$1,930	\$1,930	\$0	\$0
TOTAL	\$1,930	\$1,930	\$0	\$0

OPERATING FUND - MAINTENANCE & CONSTRUCTION

APPLIANCE REPAIRS	\$7,060	\$5,676	\$1,384	\$0
CARPENTRY SERVICE	33,241	30,918	2,323	0
ELECTRICAL SERVICE	10,381	9,032	1,349	0
FIRE PROTECTION	3,446	411	80	2,955
MISC REPAIRS BY OUTSIDE SERVICE	(532)	0	0	(532)
PEST CONTROL	250	0	0	250
PLUMBING SERVICE	51,246	41,878	4,318	5,050
SOLAR MAINTENANCE	0	0	0	0
TOTAL	\$105,091	\$87,915	\$9,453	\$7,723

OPERATING FUND - GENERAL SERVICES

CONCRETE REPAIR/REPLACEMENT	\$25,464	\$24,000	\$1,464	\$0
JANITORIAL SERVICE	84,630	81,218	3,413	0
GUTTER CLEANING	39,034	9,034	0	30,000
TRAFFIC CONTROL	1,582	1,582	0	0
WELDING	8,317	8,128	189	0
TOTAL	\$159,027	\$123,962	\$5,066	\$30,000

OPERATING EXPENDITURES - LANDSCAPE SERVICES

LANDSCAPE ADMINISTRATION	\$27,995	\$27,995	\$0	\$0
NURSERY & COMPOSTING	19,270	19,270	0	0
GROUPS MAINTENANCE	240,078	222,528	0	17,550
IRRIGATION	83,865	70,304	13,561	0
SMALL EQUIPMENT REPAIR	13,890	13,890	0	0
PEST CONTROL	29,262	29,262	0	0
TOTAL	\$414,360	\$383,249	\$13,561	\$17,550

**THIRD LAGUNA HILLS
MUTUAL MAINTENANCE PROGRAMS EXPENDITURES
REPORT AS OF DECEMBER 31, 2021**

DESCRIPTION	YTD TOTAL EXPENDITURES	LABOR	MATERIALS	OUTSIDE SERVICES
-------------	---------------------------	-------	-----------	---------------------

DISASTER FUND - MAINTENANCE & CONSTRUCTION

MOISTURE INTRUSION - RAIN LEAKS	\$571	\$0	\$0	\$571
MOISTURE INTRUSION - PLUMBING LEAKS	2,060	0	0	2,060
MOISTURE INTRUSION - PLUMBING STOPPAGES	128	0	0	128
MOISTURE INTRUSION - MISCELLANEOUS	480	0	0	480
DAMAGE RESTORATION SERVICES	3,186	2,402	33	750
TOTAL	\$6,425	\$2,402	\$33	\$3,989

DISASTER FUND - FINANCIAL SERVICES

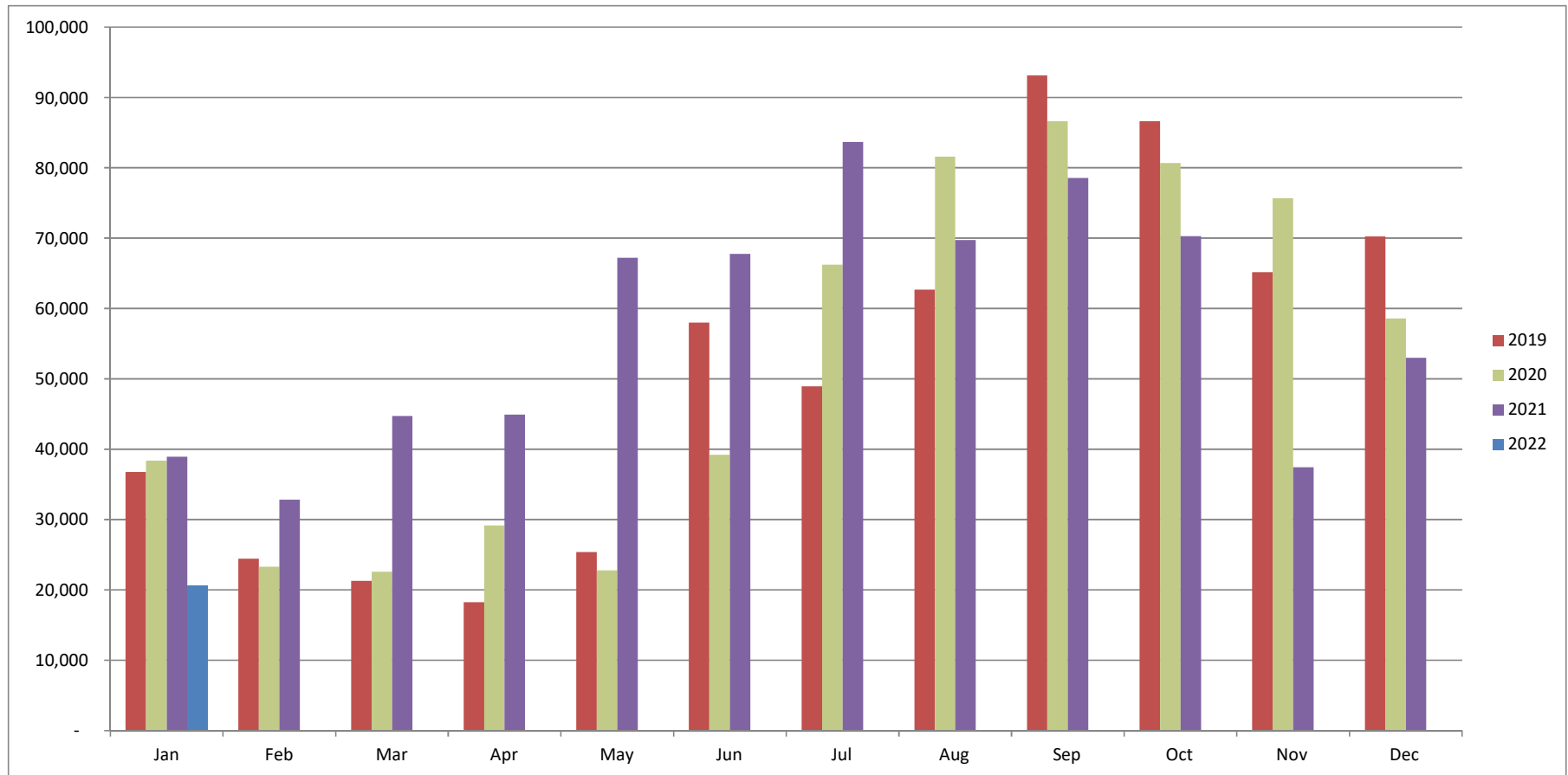
INSURANCE PREMIUMS	\$144,700	\$0	\$0	\$144,700
TOTAL	\$144,700	\$0	\$0	\$144,700

DISASTER FUND - LANDSCAPE SERVICES

RISK FIRE MANAGEMENT	\$250	\$0	\$0	\$250
SUPPLEMENTAL APPROPRIATIONS	\$0	\$0	\$0	\$0
TOTAL	\$250	\$0	\$0	\$250

Third Mutual Water Usage in 100 cubic feet units

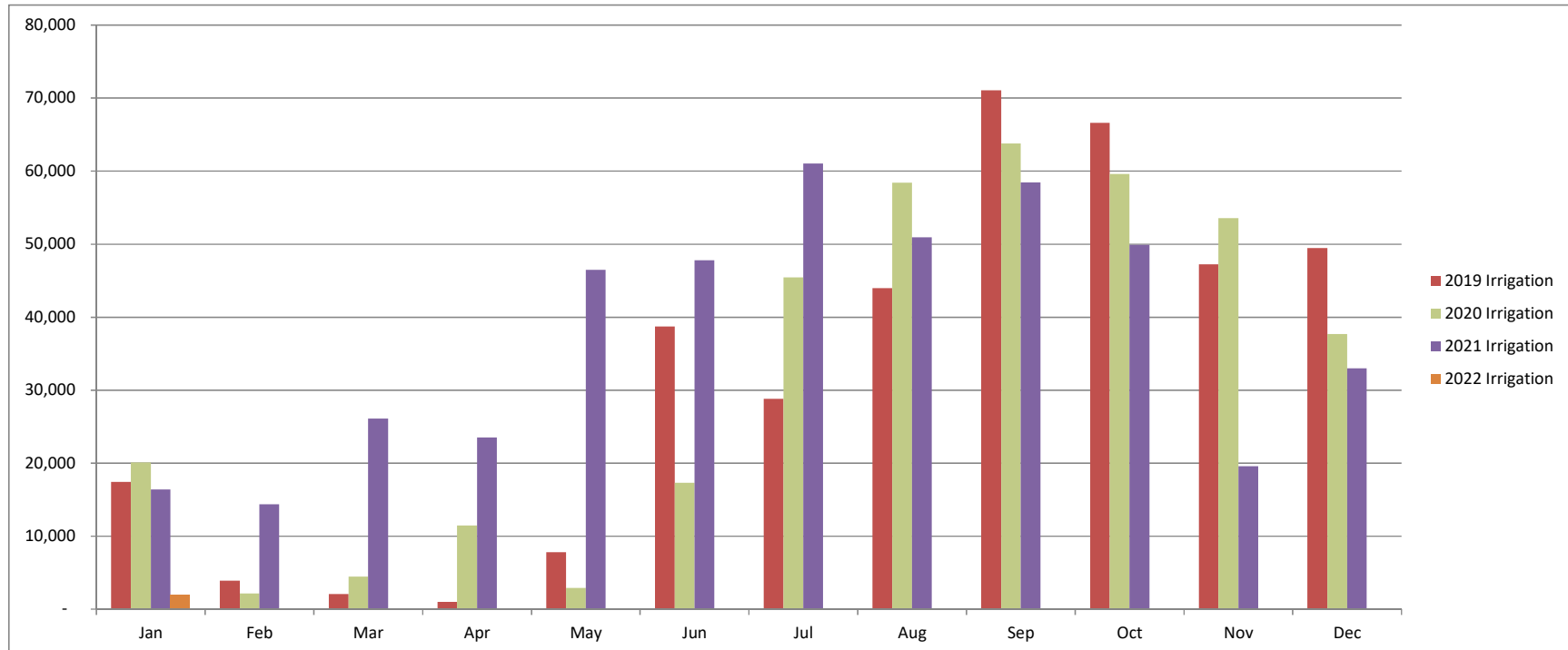
Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD	Total
2019	36,777	24,432	21,298	18,269	25,378	58,015	48,914	62,672	93,135	86,655	65,159	70,254	36,777	610,958
2020	38,350	23,285	22,570	29,169	22,804	39,197	66,203	81,581	86,612	80,664	75,700	58,608	38,350	624,743
2021	38,929	32,844	44,745	44,946	67,232	67,759	83,660	69,752	78,563	70,259	37,446	53,014	38,929	689,149
2022	20,573	-	-	-	-	-	-	-	-	-	-	-	20,573	20,573



Third Mutual

Irrigation Water Usage in 100 cubic feet units

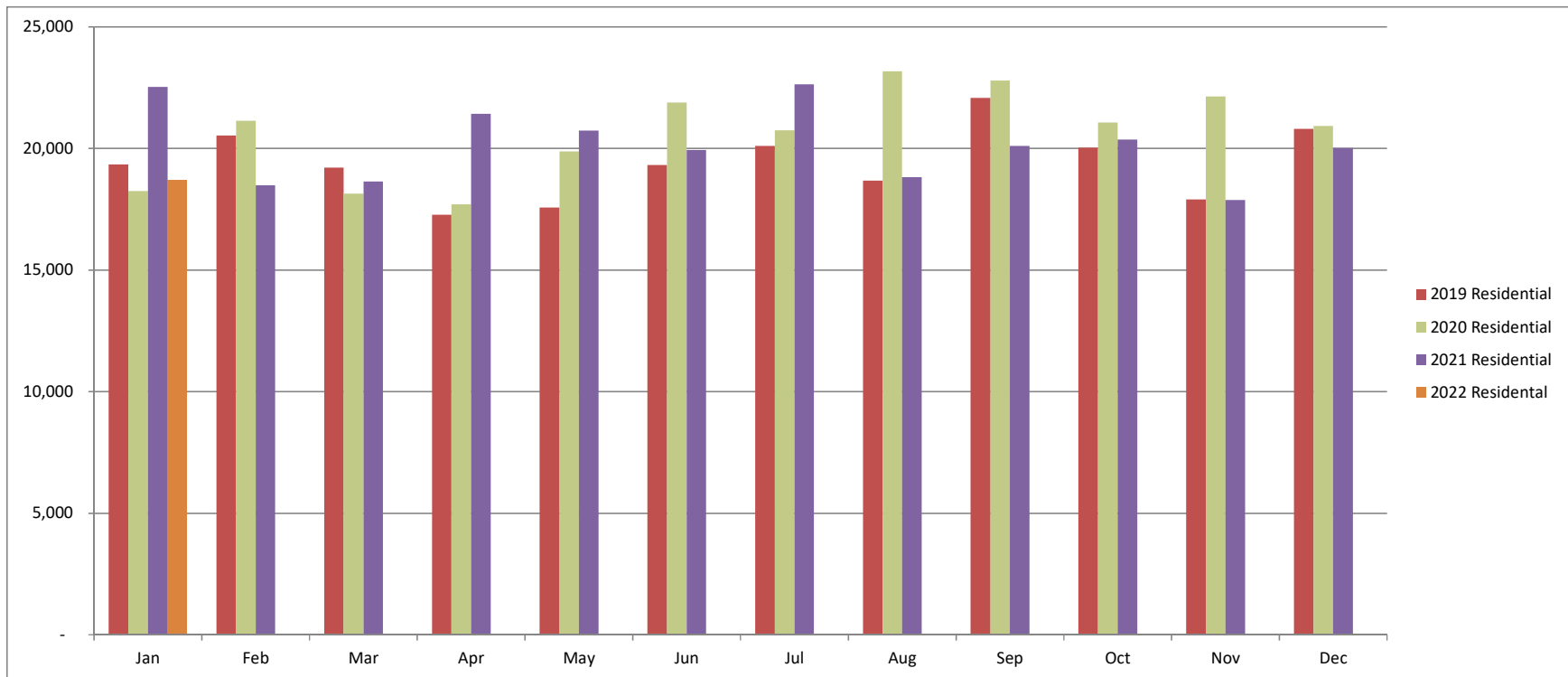
Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD	Total
2019 Irrigation	17,434	3,892	2,081	1,000	7,803	38,696	28,811	43,994	71,052	66,612	47,254	49,451	17,434	378,080
2020 Irrigation	20,096	2,146	4,430	11,464	2,923	17,310	45,463	58,399	63,816	59,592	53,554	37,681	20,096	376,874
2021 Irrigation	16,390	14,356	26,104	23,513	46,497	47,822	61,029	50,929	58,456	49,890	19,563	32,992	16,390	447,541
2022 Irrigation	1,884	-	-	-	-	-	-	-	-	-	-	-	1,884	1,884



Third Mutual

Residential Water Usage in 100 cubic feet units

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD	Total
2016 Residential	22,363	18,216	19,692	22,159	18,759	20,143	22,872	19,829	24,567	19,104	19,069	21,007	22,363	247,780
2018 Residential	21,624	21,127	21,407	18,449	18,851	18,978	21,381	20,502	21,924	21,600	17,920	20,522	21,624	244,285
2019 Residential	19,343	20,540	19,217	17,269	17,575	19,319	20,103	18,678	22,083	20,043	17,905	20,803	19,343	232,878
2020 Residential	18,254	21,139	18,140	17,705	19,881	21,887	20,740	23,182	22,796	21,072	22,146	20,927	18,254	247,869
2021 Residential	22,539	18,488	18,641	21,433	20,735	19,937	22,631	18,823	20,107	20,369	17,883	20,022	22,539	241,608
2022 Residential	18,689	-	-	-	-	-	-	-	-	-	-	-	18,689	18,689



HOA Reserve Funds

February 2022



Davis-Stirling Act Re: HOA Reserve Funds

Must be deposited in accounts that

- Protect the principal and
- Are covered by insurance provided by an agency of the federal government or a guaranty corporation (i.e., a credit union)



Investment Strategy & Guiding Principles (in order of importance)

- Safety: Preservation against loss
- Liquidity: Ability to quickly convert to cash
- Yield: Return on investment*

**“Boards should seek a reasonable return on the association’s reserve accounts but should never adopt a strategy that emphasizes return over preservation of capital ... ”*

Most Common HOA Investment Certificate of Deposit (CD)

Problem: Due to \$250,000 federal insurance limit
per account holder

How to fulfill Davis-Stirling requirements
without purchasing CDs from at least
100 different institutions?

CDARS: CD Acct Registry Service (IntraFi Network Deposits)



- Network of banks working together to help high-balance savers insure all deposits protected
- Spreads funds across multiple CD accounts at different banks while managing them under a single umbrella

Interest Third Mutual Earning on Intrafi Funds at SunWest Bank



- Initial investment:
 - Liquid funds (\$20 million) = 14 basis points
 - One-year CD (\$ 5 million) = 15 basis points
 - Yes – interest lower than some banks
 - Typically only insure to \$250,000 per account holder
 - Frequently see enticing “introductory rates” for initial opening only
- No fees for managing these funds
- Current rate approx. twice national average for such funds
- Liquidity permits adjustments to changing interest environment

Interest Rates Going Up

- T-Bills now 80 - 100 basis points (changing daily)
- Board approved moving Reserve Funds into T-Bills
 - Purchase 25 separate T-bills @ \$1 million each
 - 12 month term
- Maintains viable option to take advantage of
 interest rates

THIRD BOARD WORKSHOP

Understanding Financials and Budgeting
February 22, 2022

Understanding Financial Statements

Financial statements for a community association should be prepared in a way that meets regulatory guidelines while providing stakeholders with clear and accurate information that presents the financial health of the corporation.

Schedules included in the financial package support the commitment of full transparency to members and the corporation.

GAAP – Generally Accepted Accounting Principles

Financials are presented on an accrual basis, as required by GAAP, are useful for community associations.

Accrual based accounting is especially helpful when members are assessed based on annual budgets and comparative data is used to evaluate actual performance to budget, either as required under the bylaws or by state law.

Revenue is recorded when earned, not when received, and expenses are recorded when incurred, not when paid.

Finance Committee

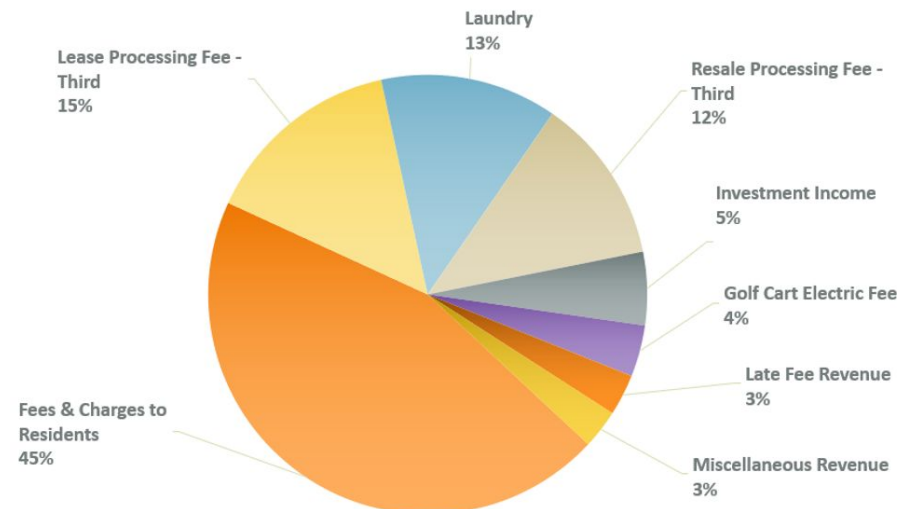
Financials are reviewed in detail at the Finance Committee meetings. The reports are presented in GAAP format and include additional schedules so readers can easily see how money is being spent and how well the association is performing to expectations.

	Operating Fund	Replacement Fund	Elevator Replacement Fund	Laundry Replacement Fund	Garden Villa Rec Room Fund	Disaster Fund	Unappropriated Expenditures Fund	Total
Revenues:								
Assessments:								
Operating	\$2,383,511							\$2,383,511
Additions to restricted funds		890,892	30,510	6,102	7,452	132,657		1,067,613
Total assessments	2,383,511	890,892	30,510	6,102	7,452	132,657		3,451,125
Non-assessment revenues:								
Fees and charges for services to residents	58,876							58,876
Laundry	22,738							22,738
Interest income		1,843	221	42	8	570	217	2,901
Miscellaneous	54,519							54,519
Total non-assessment revenue	136,133	1,843	221	42	8	570	217	139,034
Total revenue	2,519,644	892,735	30,731	6,144	7,460	133,228	217	3,590,159

Finance Chair's Report

A financial summary is then presented by the Finance Committee Chair at a televised board meeting and includes graphics that highlight key areas of interest such as major components of revenue and expense.

Total Non Assessment Revenues \$1,645,696



Balance Sheet

A point in time snapshot of the financial condition on the last day of the month: total assets, liabilities, and fund balances.

Change in Fund Balances

Details the current year activity that contributed to the reported fund balances.

Statement of Revenues & Expenses

Reports revenues and expenses for current month with comparison to budget. The same information is show with year-to-date results.

Operating Statement

A further breakdown of the operating revenues and expenditures, this report shows year-to-date results for each ledger account number and compares to budget.

Reporting Period

	Last Day of Month	Month-to- -Date	Year-to-D ate
Balance Sheet	X		
Changes in Fund Balances			X
Statement of Operation Revenues & Expense		X	X
Operating Statement			X




**Third Laguna Hills Mutual
Fund Balance Sheet - Preliminary
1/31/2022**

	<u>Operating Fund</u>	<u>Replacement Fund</u>	<u>Elevator Replacement Fund</u>	<u>Laundry Replacement Fund</u>	<u>Garden Villa Rec Room Fund</u>	<u>Disaster Fund</u>	<u>Unappropriated Expenditures Fund</u>	<u>Total</u>	
Assets									
Cash and cash equivalents	\$1,210,441	\$1,690,176	\$470,080	\$1,784	\$51,248	\$8,002	\$1,242,539	\$4,674,270	
Discretionary investments		16,102,217	1,916,634	362,044	71,064	4,850,462	1,880,880	25,183,301	
Receivable/(Payable) from mutuals	1,349,948							1,349,948	
Accounts receivable and interest receivable	217,454							217,454	
Prepaid expenses and deposits	1,081,797					578,801	578,801	2,239,399	
Property and equipment	141,239							141,239	
Accumulated depreciation property and equipment	(141,239)							(141,239)	
Beneficial interest in GRF of Laguna Hills Trust	5,043,932							5,043,932	
Non-controlling interest in GRF	39,594,122							39,594,122	
Total Assets	\$48,497,693	\$17,792,393	\$2,386,713	\$363,828	\$122,312	\$5,437,265	\$3,702,220	\$78,302,425	← =
Liabilities and Fund Balances									
Liabilities:									
Accounts payable and accrued expenses	\$2,038,609	\$758,650		\$350	\$12,550	\$13,779		\$2,823,938	
Accrued compensation and related costs	596,103							596,103	
Deferred income	850,116							850,116	
Income tax payable	(26,005)							(26,005)	
Total liabilities	\$3,458,823	\$758,650		\$350	\$12,550	\$13,779		\$4,244,153	
Fund balances:									
Fund balance prior years	44,342,878	16,543,853	2,355,983	364,571	104,231	5,441,633	3,846,704	72,999,852	
Change in fund balance - current year	695,992	489,891	30,731	(1,093)	5,531	(18,147)	(144,484)	1,058,420	
Net fund balances	45,038,870	17,033,743	2,386,713	363,478	109,762	5,423,486	3,702,220	74,058,272	
Total fund balances	45,038,870	17,033,743	2,386,713	363,478	109,762	5,423,486	3,702,220	74,058,272	
Total Liabilities and Fund Balances	\$48,497,693	\$17,792,393	\$2,386,713	\$363,828	\$122,312	\$5,437,265	\$3,702,220	\$78,302,425	← =

**Third Laguna Hills Mutual
Fund Balance Sheet - Preliminary
1/31/2022**

	<u>Operating Fund</u>	<u>Replacement Fund</u>	<u>Elevator Replacement Fund</u>	<u>Laundry Replacement Fund</u>	<u>Garden Villa Rec Room Fund</u>	<u>Disaster Fund</u>	<u>Unappropriated Expenditures Fund</u>	<u>Total</u>	
Assets									
Cash and cash equivalents	\$1,210,441	\$1,690,176	\$470,080	\$1,784	\$51,248	\$8,002	\$1,242,539	\$4,674,270	
Discretionary investments		16,102,217	1,916,634	362,044	71,064	4,850,462	1,880,880	25,183,301	
Receivable/(Payable) from mutuals	1,349,948							1,349,948	
Accounts receivable and interest receivable	217,454							217,454	
Prepaid expenses and deposits	1,081,797					578,801	578,801	2,239,399	
Property and equipment	141,239							141,239	
Accumulated depreciation property and equipment	(141,239)							(141,239)	
Beneficial interest in GRF of Laguna Hills Trust	5,043,932							5,043,932	
Non-controlling interest in GRF	39,594,122							39,594,122	
Total Assets	<u>\$48,497,693</u>	<u>\$17,792,393</u>	<u>\$2,386,713</u>	<u>\$363,828</u>	<u>\$122,312</u>	<u>\$5,437,265</u>	<u>\$3,702,220</u>	<u>\$78,302,425</u>	← =
Liabilities and Fund Balances									
Liabilities:									
Accounts payable and accrued expenses	\$2,038,609	\$758,650		\$350	\$12,550	\$13,779		\$2,823,938	
Accrued compensation and related costs	596,103							596,103	
Deferred income	850,116							850,116	
Income tax payable	(26,005)							(26,005)	
Total liabilities	<u>\$3,458,823</u>	<u>\$758,650</u>		<u>\$350</u>	<u>\$12,550</u>	<u>\$13,779</u>		<u>\$4,244,153</u>	
Fund balances:									
Fund balance prior years	44,342,878	16,543,853	2,355,983	364,571	104,231	5,441,633	3,846,704	72,999,852	
Change in fund balance - current year	695,992	489,891	30,731	(1,093)	5,531	(18,147)	(144,484)	1,058,420	
Net fund balances	<u>45,038,870</u>	<u>17,033,743</u>	<u>2,386,713</u>	<u>363,478</u>	<u>109,762</u>	<u>5,423,486</u>	<u>3,702,220</u>	<u>74,058,272</u>	
Total fund balances	<u>45,038,870</u>	<u>17,033,743</u>	<u>2,386,713</u>	<u>363,478</u>	<u>109,762</u>	<u>5,423,486</u>	<u>3,702,220</u>	<u>74,058,272</u>	
Total Liabilities and Fund Balances	<u>\$48,497,693</u>	<u>\$17,792,393</u>	<u>\$2,386,713</u>	<u>\$363,828</u>	<u>\$122,312</u>	<u>\$5,437,265</u>	<u>\$3,702,220</u>	<u>\$78,302,425</u>	← =

**Third Laguna Hills Mutual
Changes in Fund Balances - Preliminary
1/31/2022**

	Operating Fund	Replacement Fund	Elevator Replacement Fund	Laundry Replacement Fund	Garden Villa Rec Room Fund	Disaste Fund		
Revenues:								
Assessments:								
Operating	\$2,383,511							\$2,383,511
Additions to restricted funds		890,892	30,510	6,102	7,452	132,657		1,067,613
Total assessments	2,383,511	890,892	30,510	6,102	7,452	132,657		3,451,125
Non-assessment revenues:								
Fees and charges for services to residents	58,876							58,876
Laundry	22,738							22,738
Interest income		1,843	221	42	8	570	217	2,901
Miscellaneous	54,519							54,519
Total non-assessment revenue	136,133	1,843	221	42	8	570	217	139,034
Total revenue	2,519,644	892,735	30,731	6,144	7,460	133,228	217	3,590,159  +
Expenses:								
Employee compensation and related	816,196	232,511		2,062	1,749	2,155		1,054,672
Materials and supplies	63,266	21,586		5,037	101	164		90,154
Utilities and telephone	364,011	1,191				29		365,231
Legal fees	20,130							20,130
Professional fees	12,331	5,857				250		18,438
Outside services	62,060	121,159				3,989		187,208
Repairs and maintenance	23,159	23						23,183
Other Operating Expense	5,407	468		7	5	6		5,893
Insurance	339,446					144,700	144,700	628,846
Uncollectible Accounts	8,330							8,330
Depreciation and amortization	11,208							11,208
Net allocations to mutuals	98,109	20,049		130	75	81		118,445
Total expenses	1,823,652	402,845		7,237	1,930	151,375	144,700	2,531,738  -
Excess of revenues over expenses	\$695,992	\$489,891	\$30,731	(\$1,093)	\$5,531	(\$18,147)	(\$144,484)	\$1,058,420  =
Excluding unrealized gain/(loss) and depreciation	\$707,200	\$489,891	\$30,731	(\$1,093)	\$5,531	(\$18,147)	(\$144,484)	\$1,069,628

**Third Laguna Hills Mutual
Changes in Fund Balances - Preliminary
1/31/2022**

A HILLS

	Operating Fund	Replacement Fund	Elevator Replacement Fund	Laundry Replacement Fund	Garden Villa Rec Room Fund	Disaster Fund	Unappropriated Expenditures Fund	Total	
Revenues:									
Assessments:									
Operating	\$2,383,511							\$2,383,511	
Additions to restricted funds		890,892	30,510	6,102	7,452	132,657		1,067,613	
Total assessments	2,383,511	890,892	30,510	6,102	7,452	132,657		3,451,125	
Non-assessment revenues:									
Fees and charges for services to residents	58,876							58,876	
Laundry	22,738							22,738	
Interest income		1,843	221	42	8	570	217	2,901	
Miscellaneous	54,519							54,519	
Total non-assessment revenue	136,133	1,843	221	42	8	570	217	139,034	
Total revenue	2,519,644	892,735	30,731	6,144	7,460	133,228	217	3,590,159	← +
Expenses:									
Employee compensation and related	816,196	232,511		2,062	1,749	2,155		1,054,672	
Materials and supplies	63,266	21,586		5,037	101	164		90,154	
Utilities and telephone	364,011	1,191				29		365,231	
Legal fees	20,130							20,130	
Professional fees	12,331	5,857				250		18,438	
Outside services	62,060	121,159				3,989		187,208	
Repairs and maintenance	23,159	23						23,183	
Other Operating Expense	5,407	468		7	5	6		5,893	
Insurance	339,446					144,700	144,700	628,846	
Uncollectible Accounts	8,330							8,330	
Depreciation and amortization	11,208							11,208	
Net allocations to mutuals	98,109	20,049		130	75	81		118,445	
Total expenses	1,823,652	402,845		7,237	1,930	151,375	144,700	2,531,738	← -
Excess of revenues over expenses	\$695,992	\$489,891	\$30,731	(\$1,093)	\$5,531	(\$18,147)	(\$144,484)	\$1,058,420	← =
Excluding unrealized gain/(loss) and depreciation	\$707,200	\$489,891	\$30,731	(\$1,093)	\$5,531	(\$18,147)	(\$144,484)	\$1,069,628	

Third Laguna Hills Mutual
Statement of Revenues & Expenses - Preliminary
1/31/2022
(\$ IN THOUSANDS)

	CURRENT MONTH			YEAR TO DATE			PRIOR YEAR ACTUAL	TOTAL BUDGET
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE		
Revenues:								
Assessments:								
Operating	\$2,384	\$2,384		\$2,384	\$2,384		\$1,747	\$28,603
Additions to restricted funds	1,068	1,068		1,068	1,068		1,136	12,811
Total assessments	3,451	3,451		3,451	3,451		2,883	41,415
Non-assessment revenues:								
Fees and charges for services to residents	59	79	(20)	59	79	(20)	58	960
Laundry	23	18	5	23	18	5		210
Investment income	3	20	(17)	3	20	(17)	13	244
Unrealized gain/(loss) on AFS investments							(86)	
Miscellaneous	55	57	(2)	55	57	(2)	47	683
Total non-assessment revenue	139	174	(35)	139	174	(35)	32	2,097
Total revenue	3,590	3,625	(35)	3,590	3,625	(35)	2,915	43,512
Expenses:								
Employee compensation and related	1,055	1,231	177	1,055	1,231	177	1,018	14,324
Materials and supplies	90	117	27	90	117	27	77	1,411
Utilities and telephone	365	427	62	365	427	62	467	5,968
Legal fees	20	32	12	20	32	12	54	527
Professional fees	18	8	(11)	18	8	(11)		155
Equipment rental		4	4		4	4	3	45
Outside services	187	444	256	187	444	256	76	8,624
Repairs and maintenance	23	29	6	23	29	6	24	349
Other Operating Expense	6	14	8	6	14	8	5	193
Insurance	629	754	125	629	754	125	431	9,049
Investment expense		2	2		2	2		21
Uncollectible Accounts	8	5	(3)	8	5	(3)	(6)	65
Depreciation and amortization	11	11		11	11			134
Net allocation to mutuals	118	125	7	118	125	7	108	1,449
Total expenses	2,532	3,202	671	2,532	3,202	671	2,269	42,314
Excess of revenues over expenses	\$1,058	\$423	\$636	\$1,058	\$423	\$636	\$646	\$1,198

**Third Laguna Hills Mutual
Operating Statement
1/31/2022**
THIRD LAGUNA HILLS MUTUAL

	<u>Actual</u>	<u>YEAR TO DATE Budget</u>	<u>VAR\$ B/(W)</u>	<u>VAR% B/(W)</u>	<u>TOTAL BUDGET</u>
Revenues:					
Assessments:					
Operating					
41001000 - Monthly Assessments	\$2,383,511	\$2,383,624	(\$113)	0.00%	\$28,603,493
Total Operating	2,383,511	2,383,624	(113)	0.00%	28,603,493
Additions To Restricted Funds					
41002000 - Monthly Assessments - Disaster Fund	132,657	132,658	0	0.00%	1,591,890
41003500 - Monthly Assessments - Replacement Fund	890,892	890,892	0	0.00%	10,690,704
41004000 - Monthly Assessments - Elevator Replacement Fund	30,510	30,510	0	0.00%	366,120
41004500 - Monthly Assessments - Laundry Replacement Fund	6,102	6,102	0	0.00%	73,224
41006000 - Monthly Assessments - Garden Villa Recreation Room Fund	7,452	7,452	0	0.00%	89,424
Total Additions To Restricted Funds	1,067,613	1,067,614	0	0.00%	12,811,362
Total Assessments	3,451,125	3,451,238	(113)	0.00%	41,414,855
Non-Assessment Revenues:					
Fees and Charges for Services to Residents					
46501000 - Permit Fee	19,227	19,852	(625)	(3.15%)	238,222
46501500 - Inspection Fee	6,797	6,128	669	10.92%	73,537
46502000 - Resident Maintenance Fee	32,851	52,967	(20,116)	(37.98%)	648,636
Total Fees and Charges for Services to Residents	58,876	78,947	(20,071)	(25.42%)	960,396

Third Business Plan

(Greenbook Page 31)



Summary	2022 Plan	2022 PMPM
Total Non-Assessment Revenue	\$1,643,463	\$22.45
Total Expense	29,900,380	408.33
Net Operating	28,256,917	385.88
Replacement Fund	10,690,704	146.00
Elevator Replacement Fund	366,120	5.00
Laundry Replacement Fund	73,224	1.00
Disaster Fund	1,591,890	21.74
GRF	15,927,043	217.50
Total Basic Assessment	\$56,905,898	\$777.12

***Item varies by manor

Third Business Plan

(Greenbook Page 31)

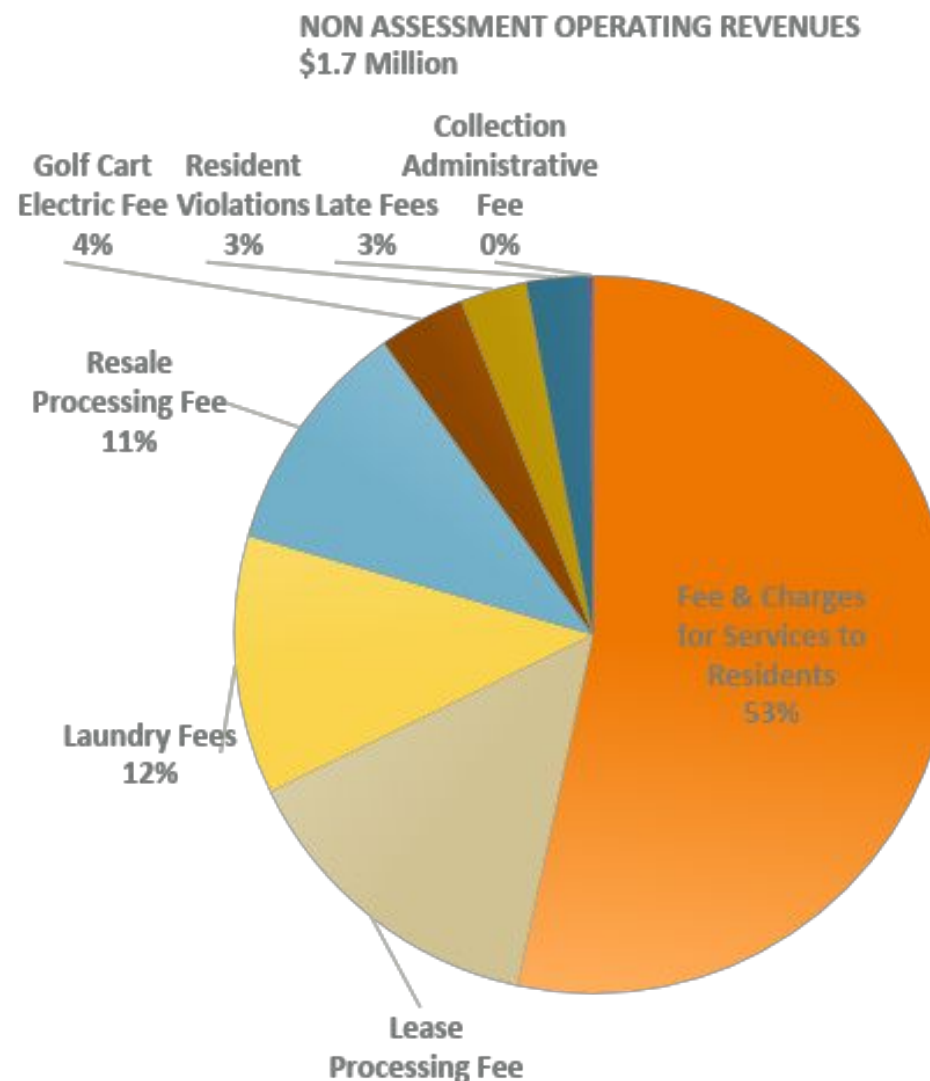


Summary	2022 Plan	2022 PMPM
Total Non-Assessment Revenue	\$1,643,463	\$22.45
Total Expense	29,900,380	408.33
Net Operating	28,256,917	385.88
Replacement Fund	10,690,704	146.00
Elevator Replacement Fund	366,120	5.00
Laundry Replacement Fund	73,224	1.00
Disaster Fund	1,591,890	21.74
GRF	15,927,043	217.50
Total Basic Assessment	\$56,905,898	\$777.12

***Item varies by manor

Revenue Sources

- Fees & Charges
- Lease Processing Fee
- Laundry Fees
- Resale Processing Fee
- Golf Cart Electric
- Resident Violations
- Late Fees
- Miscellaneous Revenue
- Collection Administrative Fee



Third Business Plan

(Greenbook Page 31)

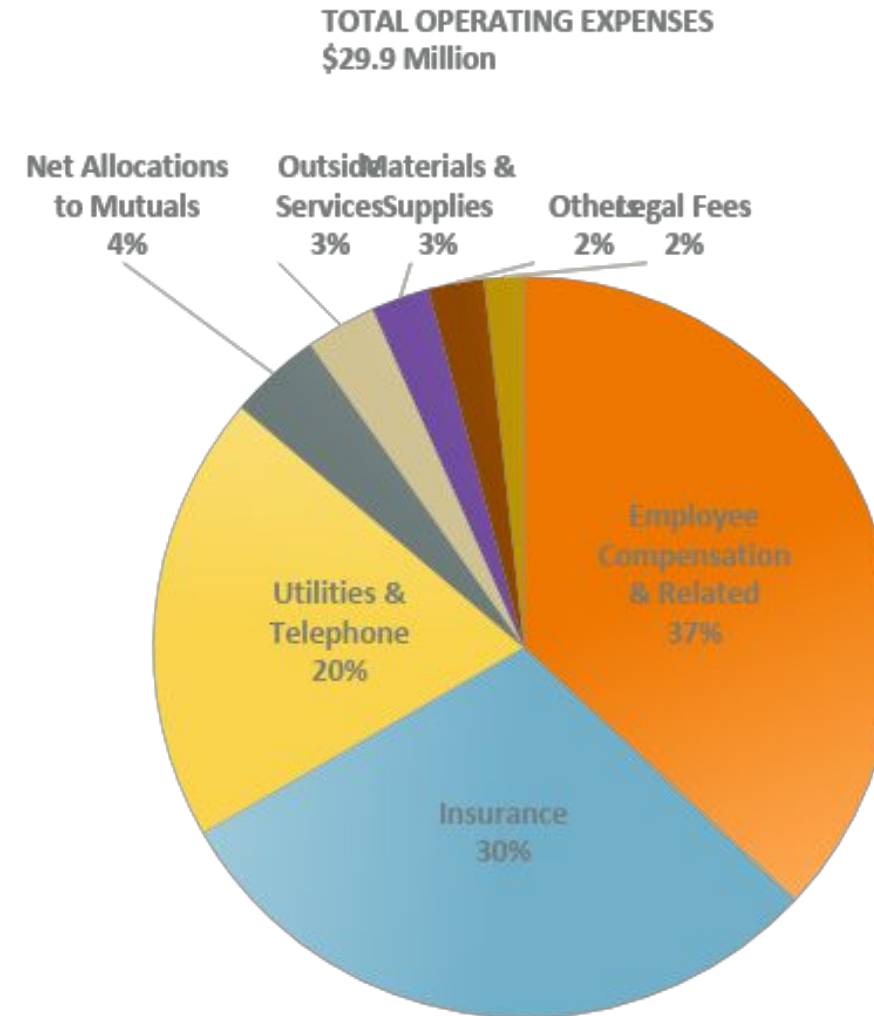


Summary	2022 Plan	2022 PMPM
Total Non-Assessment Revenue	\$1,643,463	\$22.45
Total Expense	29,900,380	408.33
Net Operating	28,256,917	385.88
Replacement Fund	10,690,704	146.00
Elevator Replacement Fund	366,120	5.00
Laundry Replacement Fund	73,224	1.00
Disaster Fund	1,591,890	21.74
GRF	15,927,043	217.50
Total Basic Assessment	\$56,905,898	\$777.12

***Item varies by manor

Expense Sources

- Employee Compensation & Related
- Insurance
- Utilities & Telephone
- Net Allocations to Mutuals
- Outside Services
- Materials & Supplies
- Legal Supplies
- Others



Third Business Plan

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Reserve Funding Plan

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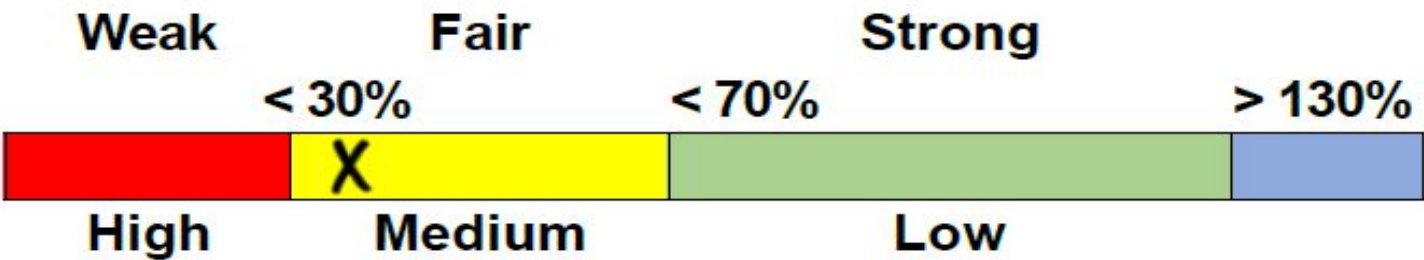


Findings & Recommendations

as of January 1, 2022

Projected Starting Reserve Balance	\$17,275,103
Current Full Funding Reserve Balance	\$47,001,765
Average Reserve Deficit (Surplus) Per Unit	\$4,872
Percent Funded	36.8 %
Recommended 2022 "Annual Full Funding Contributions"	\$13,260,000
Alternate minimum contributions to keep Reserve above \$8,290,000	\$11,130,048
Most Recent Reserve Contribution Rate	\$11,130,048

Reserve Fund Strength: 36.8%



Risk of Special Assessment:

Planned Expenditures

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	Useful Life		2022 Rem. Useful Life		Estimated Replacement Cost in 2022	2022 Expenditures
	Min	Max	Min	Max		
Paved Surfaces	1	25	0	24	\$9,176,000	\$501,700
Roofing & Gutters	1	40	0	32	\$57,835,400	\$1,540,900
Building Structures	1	10	0	18	\$8,206,200	\$2,502,000
Decking Projects	1	1	0	6	\$1,310,700	\$436,500
Prior To Painting & Painting Projects	1	1	0	13	\$4,795,200	\$2,329,000
Elevators	1	40	0	29	\$5,784,900	\$105,000
Garden Villas	1	10	0	29	\$879,600	\$15,000
Lighting Replacement Projects	1	1	0	1	\$75,000	\$25,000
Walls, Fencing & Railings	1	1	0	1	\$268,200	\$123,200
Laundry Facilities	1	25	0	19	\$315,300	\$109,800
Sewer Lines, Water Lines & Elect	1	1	0	24	\$1,540,300	\$1,230,000
Grounds & Miscellaneous	1	1	0	0	\$9,200	\$9,200
Landscape Projects	1	1	0	2	\$1,846,500	\$1,596,500
					\$92,042,500	\$10,523,800

Replacement Fund – Projected Balances



YEAR	Contribution PMPM	TOTAL	INTEREST	EXPENDITURES	ENDING BALANCE
2021	\$146.00	\$10,690,704	\$103,718	(\$11,305,667)	\$14,709,714
2022	\$146.00	\$10,690,704	\$17,882	(\$10,307,201)	\$15,111,100
2023	\$154.00	\$11,276,496	\$296,080	(\$11,890,721)	\$14,792,954
2024	\$162.00	\$11,862,288	\$292,931	(\$12,155,131)	\$14,793,042
2025	\$170.00	\$12,448,080	\$295,924	(\$12,441,781)	\$15,095,266
2026	\$178.00	\$13,033,872	\$313,366	(\$11,887,832)	\$16,554,672

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Elevator Replacement Fund – Projected Balances



YEAR	Contribution PMPM TOTAL		INTEREST	EXPENDITURES	ENDING BALANCE
2021	\$5.00	\$366,120	\$1,886	(\$229,500)	\$2,256,190
2022	\$5.00	\$366,120	\$2,864	(\$105,000)	\$2,520,174
2023	\$5.00	\$366,120	\$51,451	(\$261,375)	\$2,676,370
2024	\$5.00	\$366,120	\$54,510	(\$267,909)	\$2,829,091
2025	\$5.00	\$366,120	\$57,497	(\$274,607)	\$2,978,101
2026	\$5.00	\$366,120	\$60,408	(\$281,472)	\$3,123,157

Third Business Plan

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Laundry Replacement Reserve Fund – Projected Balances



YEAR	Contribution PMPM	TOTAL	INTEREST	EXPENDITURES	ENDING BALANCE
2021	\$1.00	\$73,224	\$427	(\$151,842)	\$309,198
2022	\$1.00	\$73,224	\$349	(\$109,749)	\$273,023
2023	\$2.00	\$146,448	\$5,501	(\$142,396)	\$282,576
2024	\$2.00	\$146,448	\$5,861	(\$125,453)	\$309,432
2025	\$2.00	\$146,448	\$6,280	(\$137,299)	\$324,861
2026	\$2.50	\$183,060	\$6,953	(\$137,461)	\$377,413

Third Business Plan

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***Item varies by manor

Disaster Fund – Projected Balances

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YEAR	Contribution PMPM	TOTAL	INTEREST	EXPENDITURES	ENDING BALANCE
2021	\$25.00	\$1,830,600	\$276,685	(\$5,985,802)	\$3,107,053
2022	\$21.74	\$1,591,890	\$4,021	(\$1,105,000)	\$3,597,964
2023	\$25.00	\$1,830,600	\$4,736	(\$1,133,000)	\$4,300,300
2024	\$25.00	\$1,830,600	\$5,562	(\$1,161,000)	\$4,975,462
2025	\$25.00	\$1,830,600	\$6,355	(\$1,190,000)	\$5,622,417
2026	\$25.00	\$1,830,600	\$7,113	(\$1,220,00)	\$6,240,130

Third Business Plan

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Golden Rain Foundation

GRF	2022 Plan	2022 PMPM
GRF Operating	\$14,316,115	\$195.50
GRF Reserve Contributions	1,244,808	17.00
GRF Contingency Contributions	366,120	5.00
TOTAL GRF Assessment	\$15,927,043	\$217.50

Third Business Plan

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Budget Calendar for Development of the 2023 Business Plan



DESCRIPTION	All Boards	GRF Board	United Board	Third Board
Department Workshops	March			
Landscape Review			Thu Jun 2 1:30 P.M. Board Room	Thu Jun 2 9:30 A.M. Board Room
Maintenance Review			Fri June 3 9:30 A.M. Board Room	Wed Jun 1 1:30 P.M. Board Room
Capital Review		Mon May 23 1:30 P.M. Board Room		
Operating Department Review		Mon Jun 6 1:30 P.M. Board Room		
Capital Operating Department Review (if necessary)		Mon Jun 20 1:30 P.M. Board Room		
Business Plan Preparation	Staff Preparation in June Issue Agendas July 8, 2022			
Business Plan Review	Mon Jul 11 1:30 P.M. Board Room	Wed Jul 13 9:30 A.M. Board Room	Thu Jul 14 1:30 P.M. Board Room	Fri Jul 15 9:30 A.M. Board Room
Business Plan Preparation	Deadline for Changes July 22, 2022 Issue Agendas August 4, 2022			
Business Plan Review (Televised)		Mon Aug 8 1:30 P.M. Board Room	Thu Aug 11 1:30 P.M. Board Room	Fri Aug 12 9:30 A.M. Board Room
Business Plan Adoption		Tue Sept 6 9:30 a.m. Board Room	Tue Sept 13 9:30 a.m. Board Room	Tue Sept 20 9:30 a.m. Board Room

Questions?