

#### REGULAR MEETING OF THE FINANCE COMMITTEE

Wednesday, April 21, 2021 – 1:30 p.m. Virtual Meeting - 24351 El Toro Road Laguna Woods, CA 92637

#### **AGENDA**

- 1. Call to Order
- 2. Acknowledgment of Media
- 3. Approval of the Agenda
- 4. Approval of Meeting Report for February 17, 2021
- 5. Chair Remarks
- 6. Member Comments (Items Not on the Agenda)

At this time Members only may address the Committee regarding items not on the agenda and within the jurisdiction of this Committee. The Committee reserves the right to limit the total amount of time allotted for the Open Forum. Members can attend the meeting by joining the Zoom link <a href="https://us06web.zoom.us/j/83185869622">https://us06web.zoom.us/j/83185869622</a> or by calling (949) 268-2020 or email <a href="meeting@vmsinc.org">meeting@vmsinc.org</a> to request to speak.

#### 7. Department Head Update

#### **Reports**

8. Preliminary Financial Statements dated March 31, 2021

#### **Items for Discussion and Consideration**

- 9. GRF Vehicle Replacement Procedure
- 10. Endorsements from Standing Committees

#### Future Agenda Items

SageView biannual Presentation of Portfolio (August) Microgrid Financial Impact

#### **Concluding Business**

- 11. Committee Member Comments
- 12. Date of Next Meeting Wednesday, June 23, 2021 at 1:30 p.m.
- 13. Recess to Closed Session

James Hopkins, Chair Betty Parker, Staff Officer Telephone: 949-597-4201



### FINANCE COMMITTEE MEETING REPORT OF THE REGULAR OPEN SESSION

Wednesday, February 17, 2021 – 1:30 p.m. Virtual Meeting

MEMBERS PRESENT: James Hopkins, Chair; Gan Mukhopadhyay, Egon Garthoffner, Steve

Parsons, Robert Mutchnick, Azar Asgari, Carl Randazzo, Al Amado,

Advisor: Rosemarie diLorenzo

MEMBERS ABSENT: None

STAFF PRESENT: Betty Parker, Steve Hormuth, Jose Campos, Christopher Swanson,

Chris Laugenour, Dan Hoxie, Dan Yost

OTHERS: VMS – Diane Phelps, Judith Troutman, Stefanie Brown, Juanita

Skillman, Norman Khan

GRF – Bunny Carpenter, Sue Stephens, Yvonne Horton, Bert

Moldow, Joan Milliman, Maggie Blackwell

United - Sue Margolis, Cash Achrekar, Elsie Addington, Diane

Casey, United Advisor – Dick Rader

Third – Debbie Dotson, John Frankel

Select Audit Task Force – Peggy Moore

Sageview Advisory Group – Dan Quirk

#### Call to Order

Director James Hopkins, Treasurer, chaired the meeting and was called to order at 1:35pm.

#### **Acknowledgement of Media**

The meeting was streamed online via Granicus.

#### **Approval of Meeting Agenda**

The meeting agenda was approved without exception.

#### Approval of the Regular Meeting Report of December 16, 2020

The meeting report was approved without exception.

Report of GRF Finance Committee Regular Open Meeting February 17, 2021 Page 2 of 3

#### **Member Comments (Items Not on the Agenda)**

Director Moldow commented on the microgrid proposal that is to be submitted to the GRF M&C committee. Director Hopkins requested that this item be placed onto future agenda items for discussion.

#### **Chair Remarks**

None.

#### **Department Head Update**

Betty Parker, CFO, commented on the timing of financials for the first reporting period of the year.

#### Review Preliminary Financial Statements dated January 31, 2021

The committee reviewed the financial statements dated January 31, 2021. Questions were addressed and requests were made for follow up information, including: update on crime policy renewal, month-to-month comparison on balance sheet, and timing of vendor invoices.

#### Presentation of Investment Portfolio by SageView Advisory Group, LLC.

Dan Quirk, representative from SageView Advisory Group, LLC., provided an overview of the portfolio performance for each of the separate accounts: GRF, United, and Third. Results were presented through December 31, 2020 along with a brief update on January 2021. Mr. Quirk also explained the strategy behind reducing corporate bond exposures in Q2 last year.

In response to board member inquiries, Mr. Quirk recommended introducing a 10% equity position in the portfolios to help alleviate inflationary risk. Ms. Parker noted that the Investment Policy for each corporation will be put on subsequent finance committee agendas for review of this recommendation.

Dick Rader requested a total rate of return from inception of the accounts. Mr. Quirk stated that this is not part of the standard reporting but will provide what is available.

#### **Recess to Closed Session**

The committed recessed into Closed Session at 3:30 p.m.

#### **Call to Order from Recess**

The meeting called back to order at 5:36 p.m

#### **Obsolete Equipment Policy**

Chris Laugenour, General Services Director, presented a staff report recommending changes to the current Obsolete Equipment Policy, requiring all obsolete items and vehicles to be directly sent to a professional auctioneer without internal sales to the community.

Director Garthoffner requested that obsolete vehicles be identified and reviewed prior to sale. Mr. Laugenour noted that this information will be presented to the Mobility & Vehicles Committee prior to disposition.

Director Hopkins stated that he would like to review the Vehicle Replacement Policy as one of the financial goals this year.

Report of GRF Finance Committee Regular Open Meeting February 17, 2021 Page 3 of 3

A motion was made, seconded, and carried unanimously to recommend the board approve the recommended obsolete equipment policy revisions at their next open session board meeting.

#### **Future Agenda Items**

GRF Investment Policy
GRF Vehicle Replacement Policy
Microgrid Financial Impact

#### **Committee Member Comments**

Director DiLorenzo commented on the different level of reporting, past versus present, for the Expenditure Report presentation.

#### **Date of Next Meeting**

Wednesday, April 21, 2021 at 1:30 p.m.

#### **Recess to Closed Session**

The meeting recessed to closed session at 6:05 p.m.





#### **MEMORANDUM**

To: GRF Finance Committee From: Betty Parker, CFO Date: April 15, 2021

Re: Department Head Update

#### Financial Highlights

■ SUMMARY: March 31, 2021, GRF was better than budget by \$171K, primarily due to lower employee compensation expense as outlined below. Savings was largely offset by unrealized loss on investments during adverse market for bonds and lower advertising revenues.

Assessment Revenues
Other Revenues
Expenses
Revenue / (Expense)

	Thousands)	
Actual	Budget	Variance
\$7,855	\$7,855	\$0
2,442	3,173	(731)
9,867	10,769	902
\$430	\$259	\$171

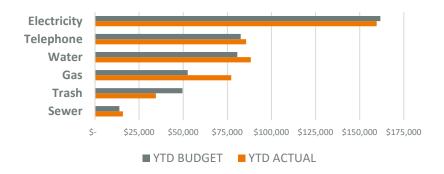
#### COMPENSATION:

Actual compensation and related costs came in at a total of \$5,322K, which was less than budget by \$628K or 10.5%. Savings was primarily due to open positions in Security and Information Services; recruitment is in progress. Also, certain Janitorial positions remain unfilled while clubhouses are closed and fewer hours than budgeted in Transportation due to elimination of fixed route on Saturdays.

All Units
Office of CEO
Media and Comm
Information Services
General Services
Financial Services
Security Services
Landscape Services
Recreation Services
uman Resource Services
M&C
Non Work Center

	YTD Actua	al Variance \$ B	/(W)	VAR% B/(W)
	Compensation	Related	Total	Total
ts	\$347,078	\$280,433	\$627,511	10.5%
0	(4,550)	(386)	(4,936)	(4.5%)
m	(11,819)	(9,402)	(21,221)	(7.0%)
es	77,522	45,345	122,868	21.7%
es	117,205	77,184	194,388	20.4%
es	11,142	8,858	20,000	5.0%
es	133,539	106,433	239,972	16.3%
es	11,127	19,172	30,299	8.5%
es	5,460	17,283	22,742	2.0%
es	3,160	2,635	5,795	2.9%
ιC	4,293	15,589	19,881	4.3%
er	0	(2,277)	(2,277)	0.0%

UTILITIES: Overall, utilities are (4.5%) unfavorable to budget, with expenditures of \$461K through March. Natural gas use for pools was higher than expected; budget assumed that pools would reopen in March 2021, but they reopened June 2020. Water was unfavorable in golf irrigation due to lower rainfall in 2021; budget was based on a 3-year average.



#### **Discussions**

**Financial Statement Audit:** KPMG completed the audit on schedule and issued a favorable opinion. The audit committee (Select Audit Task Force) held several virtual update meetings with KPMG in March and April. The audit report was accepted into corporate records by the Board on April 5, 2021. A summary version of the audited financials will be mailed to members by month-end and the full audit report will be available on the Community website by late April.

**2022 Business Planning Workshops**: Workshops were held in February and March 2021 to discuss the business plans. Members from all Boards within the Community were invited to attend. Held in the same manner as other board training workshops, the purpose of these preliminary budget meetings was to train and educate the Boards on the different Departments and their budget numbers and service levels, so we can be more efficient going into the 2022 budget process.

#### Calendar

The following scheduled meetings will be held remotely during COVID-19:

- Apr 22, 2021 @ 9:30 a.m. GRF Agenda Prep Meeting
- May 4, 2021 @ 9:30 a.m. GRF Board Meeting
- May 20, 2021 @ 9:30 a.m. GRF Agenda Prep
- June 1, 2021 @ 9:30 a.m. GRF Board Meeting
- Jun 7, 2021 @ 1:30 p.m. GRF 2022 Business Plan Capital Review
- June 23, 2021 @ 1:30 p.m. GRF Finance Committee

April 2021					May 2021				June 2021											
Su	Мо	Tu	We	Th	Fr	Sa	Su	Мо	Tu	We	Th	Fr	Sa	Su	Мо	Tu	We	Th	Fr	Sa
				1	2	3							1			1	2	3	4	5
4	5	6	7	8	9	10	2	3	4	5	6	7	8	6	7	8	9	10	11	12
11	12	13	14	15	16	17	9	10	11	12	13	14	15	13	14	15	16	17	18	19
18	19	20	21	22	23	24	16	17	18	19	20	21	22	20	21	22	23	24	25	26
25	26	27	28	29	30		23	24	25	26	27	28	29	27	28	29	30			
							30	31												

## Golden Rain Foundation of Laguna Woods Statement of Revenues & Expenses - Preliminary 3/31/2021 (\$ IN THOUSANDS)

		CURRENT MONTH		YEAR TO DATE		PRIOR YEAR	TOTAL		
		ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET
	Revenues:								
	Assessments:								
1	Operating	\$2,377	\$2,376		\$7,130	\$7,129		\$6.939	\$28.518
2	Additions to restricted funds	242	242		726	726		917	2.904
3		2,619	2,618		7,856	7,855	-10	7,856	31,422
3	Total assessments	2,619	2,018	-	7,830	7,855		7,836	31,422
	Non-assessment revenues:								
4	Trust facilities fees	325	305	20	953	914	39	778	3,656
5	Golf green fees	133	126	7	384	379	6	308	1,515
6	Golf operations	25	21	4	82	65	17	54	252
7	Merchandise sales	42	38	4	96	101	(5)	88	444
8	Clubhouse rentals and event fees	1	54	(53)	(3)	54	(57)	154	593
9	Rentals	11	14	(3)	35	42	(7)	36	152
10	Broadband services	390	421	(31)	1,149	1,264	(115)	1,265	5,216
11	Investment income	18	24	(6)	45	73	(28)	88	293
12	Unrealized gain/(loss) on AFS investments	(167)	14	(180)	(429)	41	(470)	303	162
13	Miscellaneous	` 44	98	(53)	`132 <sup>´</sup>	241	(109)	269	1,110
14	Total non-assessment revenue	824	1,114	(291)	2,442	3,173	(731)	3,342	13,394
15	Total revenue	3,442	3,733	(290)	10,297	11,029	(731)	11,198	44,815
	Expenses:								
16	Employee compensation and related	1,871	2,115	245	5,322	5,950	628	5.973	24.411
17	Materials and supplies	131	162	31	464	459	(6)	460	1.781
18	Cost of goods sold	24	31	6	62	84	22	62	338
19	Community Events	6	29	23	8	71	63	113	395
20	Utilities and telephone	183	168	(15)	461	441	(20)	476	2,394
21	Fuel and oil	29	45	15	89	134	45	104	536
22	Legal fees	1	29	28	33	87	54	45	348
23	Professional fees	118	138	21	170	230	60	169	671
24	Equipment rental	29	20	(9)	65	54	(10)	79	218
25	Outside services	201	197	(4)	632	557	(75)	480	2.372
26	Repairs and maintenance	26	72	46	258	316	57	251	887
27	Other Operating Expense	42	73	31	126	226	100	152	890
28	Income taxes	72	73	51	120	220	100	132	2
29	Property and sales tax	2	2		6	5	(1)	50	23
30	Insurance	212	202	(10)	634	607	(27)	457	2.428
31	Cable Programming/Copyright/Franchise	329	397	68	948	1,030	82	946	4,039
32	Investment expense	323	4	4	3	1,000	02	3	14
33	Net Allocation to Mutuals	(219)	(247)	(29)	(668)	(735)	(67)	(725)	(2,910)
34	Uncollectible Accounts	(213)	(247)	(29)	(000)	(733)	4	(123)	(2,910)
35	(Gain)/loss on sale or trade		(2)	(2)		(6)	(6)	(22)	(25)
36	Depreciation and amortization	410	410	(2)	1,252	1,252	(0)	1,157	1,252
37	Total expenses	3,396	3,846	451	9,867	10,769	902	10,228	40,080
51	i otal experises		3,040		3,007	10,709		10,220	40,000
38	Excess of revenues over expenses	\$46	(\$114)	\$160	\$431	\$260	\$171	\$969	\$4,736

	Actual	YEAR 1 Budget	O DATE VAR\$ B/(W)	VAR% B/(W)	TOTAL BUDGET
Revenues:	7 <del></del>		> <del>1                                    </del>		<del></del>
Assessments: Operating					
41001000 - Monthly Assessments	\$7,129,613	\$7,129,448	\$165	0.00%	\$28,517,793
Total Operating	7,129,613	7,129,448	165	0.00%	28,517,793
Additions To Restricted Funds					
41005000 - Monthly Assessments - Equipment Fund	725,952	725,952	0	0.00%	2,903,808
Total Additions To Restricted Funds	725,952	725,952	0	0.00%	2,903,808
Total Assessments	7,855,565	7,855,400	165	0.00%	31,421,601
Non-Assessment Revenues:					
Trust Facilities Fees	050 500	040.075	00.005	4.000/	0.055.500
41006500 - Trust Facilities Fees	952,500	913,875	38,625	4.23%	3,655,500
Total Trust Facilities Fees	952,500	913,875	38,625	4.23%	3,655,500
Golf Green Fees 42001000 - Golf Green Fees - Residents	384,394	317,250	67,144	21.16%	1,269,000
42001500 - Golf Green Fees - Guests	0	61,500	(61,500)	(100.00%)	246,000
Total Golf Green Fees	384,394	378,750	5,644	1.49%	1,515,000
Calf Operations					
Golf Operations 42002000 - Golf Driving Range Fees	22,147	17,499	4,648	26.56%	70,000
42003000 - Golf Cart Use Fees	49,440	40,497	8,943	22.08%	162,000
42004000 - Golf Lesson Fees	6,489	4,500	1,989	44.20%	18,000
42005000 - Golf Club Storage Fees 42005500 - Golf Club Rental Fees	3,430 0	2,400	1,030	42.92%	2,400
Total Golf Operations	81,506	64,908	16,598	(100.00%) <b>25.57%</b>	252,450
·	,	,	,		,
Merchandise Sales 41501000 - Merchandise Sales - Pro Shop	59,345	45,000	14,345	31.88%	180,000
41501500 - Merchandise Sales - P10 Shop 41501500 - Merchandise Sales - Warehouse	3,669	5,247	(1,578)	(30.07%)	21,000
41502500 - Merchandise Sales - Fitness	0	110	(110)	(100.00%)	1,110
41503500 - Merchandise Sales - Broadband	5,424	7,749	(2,325)	(30.00%)	31,000
41504800 - Merchandise Sales - Fuel & Oil 41505000 - Bar Sales	27,464 0	36,561 6,500	(9,097) (6,500)	(24.88%) (100.00%)	146,250 65,000
Total Merchandise Sales	95,902	101,167	(5,265)	(5.20%)	444,360
Clubhouse Rentals and Event Fees					
42501000 - Clubhouse Room Rentals - Residents	(5,356)	33,199	(38,555)	(116.13%)	332,026
42501500 - Clubhouse Room Rentals - Exception Rate	O O	1,405	(1,405)	(100.00%)	14,082
42502000 - Clubhouse Event Fees - Residents	2,082	18,517	(16,435)	(88.76%)	242,334
42502500 - Clubhouse Event Fees - Non Residents 42503000 - Village Greens Room Rentals - Residents	322 (102)	0 999	322 (1,101)	0.00% (110.21%)	0 4,000
42503500 - Village Greens Room Rentals - Non Residents	0	249	(249)	(100.00%)	1,000
Total Clubhouse Rentals and Event Fees	(3,054)	54,369	(57,423)	(105.62%)	593,442
Rentals					
43001000 - Garden Plot Rental	13,808	13,890	(82)	(0.59%)	55,560
43001500 - Shade House Rental Space	396	0	396	0.00%	0
45506500 - Rental Fee 48001500 - Lease Revenue	7,000 13,500	13,500 14,580	(6,500) (1,080)	(48.15%) (7.41%)	38,000 58,320
Total Rentals	34,704	41,970	(7,266)	(17.31%)	151,880
Broadband Services					
45001000 - Ad Insertion	85,308	174,999	(89,691)	(51.25%)	700,000
45001500 - Premium Channel	83,888	99,999	(16,111)	(16.11%)	400,000
45002000 - Cable Service Call	18,680	24,999	(6,319)	(25.28%)	100,000
45002500 - Cable Commission 45003000 - High Speed Internet	18,246 438,817	22,497 437,499	(4,251) 1,318	(18.90%) 0.30%	90,000 1,750,000
45003500 - Equipment Rental	467,557	477,099	(9,542)	(2.00%)	1,908,400
45004000 - Video Production	23,150	11,250	11,900	105.78%	45,000
45004500 - Video Re-Production	0	375	(375)	(100.00%)	1,500
45005000 - Message Board 45005500 - Advertising	9,100 3,875	4,998 10,248	4,102 (6,373)	82.07% (62.19%)	20,000 201,000
10000000 / Navortioning	3,073	10,240	(0,070)	(02.1970)	<del></del>

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		YEAR 1	O DATE		TOTAL
	Actual	Budget	VAR\$ B/(W)	VAR% B/(W)	BUDGET
Total Broadband Services	1,148,621	1,263,963	(115,342)	(9.13%)	5,215,900
Investment Income					
49001000 - Investment Income - Nondiscretionary	67	5,700	(5,633)	(98.82%)	22,800
49002000 - Investment Income - Discretionary	44,928	67,500	(22,572)	(33.44%)	270,000
Total Investment Income	44,995	73,200	(28,205)	(38.53%)	292,800
Unrealized Gain/(Loss) On AFS Investments					
49008100 - Unrealized Gain/(Loss) On Available For Sale Investments	(429,161)	40,500	(469,661)	(1159.66%)	162,000
Total Unrealized Gain/(Loss) On AFS Investments	(429,161)	40,500	(469,661)	(1159.66%)	162,000
Miscellaneous					
43501000 - Horse Boarding Fee	14,434	16,434	(2,000)	(12.17%)	65,736
43501500 - Horse Feed Fee 43502000 - Horse Trailer Parking Fee	7,240 0	7,173 480	67 (480)	0.94% (100.00%)	28,700 480
43502500 - Horse Trailer Farking Fee 43502500 - Horse Lesson Fee - Resident	129	3,624	(3,495)	(96.44%)	14,500
43503500 - Horse Rental & Trail Ride Fee - Resident	0	432	(432)	(100.00%)	1,728
44002000 - Bridge Room Fee - Guests	0	5,182	(5,182)	(100.00%)	51,829
44002500 - Parking Fees - Non Residents 44003000 - Class Fees	6,000 2,910	10,000 12,676	(4,000) (9,766)	(40.00%) (77.04%)	45,000 120,368
44003500 - Locker Rental Fee	0	4,252	(4,252)	(100.00%)	4,461
44004500 - Clubhouse Labor Fee	0	3,216	(3,216)	(100.00%)	32,694
44005500 - Clubhouse Catering Fee 44006000 - Tickets Sales - Residents	0 0	1,678 0	(1,678) 0	(100.00%) 0.00%	16,799 805
44006500 - Sponsorship Income	Ö	4,200	(4,200)	(100.00%)	42,000
44008000 - Club Group Organization Registration Fee	(50)	0	(50)	0.00%	0
46001000 - RV Storage Fee 46002000 - Traffic Violation	29,967 8,284	27,498 24.999	2,469 (16,715)	8.98% (66.86%)	110,000 100.000
46003500 - Security Standby Fee	0,204	1,125	(1,125)	(100.00%)	4,500
46004000 - Estate Sale Fee	0	999	(999)	(100.00%)	4,000
44501000 - Additional Occupant Fee	41,000	53,712	(12,712)	(23.67%)	214,855
44503500 - Resale Processing Fee 44504000 - Resident Id Card Fee	0 2,050	3,750 6,249	(3,750) (4,199)	(100.00%) (67.19%)	15,000 25,000
44506000 - Photo Copy Fee	1,731	19,998	(18,267)	(91.35%)	80,000
44506500 - Auto Decal Fee	9,335	27,498	(18,163)	(66.05%)	110,000
47001000 - Cash Discounts - Accounts Payable 47001500 - Late Fee Revenue	50 995	0 3,375	50 (2,380)	0.00% (70.51%)	0 13,500
47002800 - Fuel & Oil Administrative Fee	2,700	0,373	2,700	0.00%	13,300
46005500 - Disaster Task Force	0	1,248	(1,248)	(100.00%)	5,000
49009000 - Miscellaneous Revenue	4,734	858	3,876	451.76%	3,450
Total Miscellaneous	131,509	240,656	(109,147)	(45.35%)	1,110,405
Total Non-Assessment Revenue	2,441,916	3,173,358	(731,442)	(23.05%)	13,393,737
Total Revenue	10,297,481	11,028,758	(731,278)	(6.63%)	44,815,338
Expenses: Employee Compensation					
51011000 - Salaries & Wages - Regular	2,709,952	3,196,163	486,212	15.21%	13,461,744
51021000 - Union Wages - Regular	665,441	844,640	179,198	21.22%	3,449,605
51041000 - Wages - Overtime 51051000 - Union Wages - Overtime	36,574 6,951	37,386 14,603	812 7,652	2.17% 52.40%	159,746 58,453
51061000 - Holiday & Vacation	360,286	270,721	(89,565)	(33.08%)	1,134,605
51071000 - Sick	101,667	110,596	8,930	8.07%	462,800
51081000 - Sick - Part Time	3 6 472	6,068	6,065	99.95%	24,283
51091000 - Missed Meal Penalty 51101000 - Temporary Help	6,473 14,923	5,566 4,922	(906) (10,001)	(16.28%) (203.19%)	23,933 19,700
51981000 - Compensation Accrual	241,319	0	(241,319)	0.00%	0
Total Employee Compensation	4,143,589	4,490,666	347,078	7.73%	18,794,870
Compensation Related					
52411000 - F.I.C.A.	281,682	336,752	55,071	16.35%	1,405,715
52421000 - F.U.I.	13,252	19,314	6,062	31.39%	20,694
52431000 - S.U.I. 52441000 - Union Medical	90,609 253,860	124,979 279,529	34,371 25,669	27.50% 9.18%	129,098 1,125,182
52451000 - Workers' Compensation Insurance	67,380	203,167	135,787	66.84%	863,971
52461000 - Non Union Medical & Life Insurance	330,390	322,402	(7,988)	(2.48%)	1,349,027
				A	0

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		YEAR TO			TOTAL
	Actual	Budget	VAR\$ B/(W)	VAR% B/(W)	BUDGET
52471000 - Union Retirement Plan	56,621	66,335	9,714	14.64%	270,778
52481000 - Non-Union Retirement Plan	64,436 20,411	106,596	42,159	39.55%	451,983
52981000 - Compensation Related Accrual  Total Compensation Related	1,178,641	1,459,074	<u>(20,411)</u> <b>280,433</b>	0.00% 19.22%	5,616,449
Total Compensation Related	1,170,041	1,459,074	200,433	19.22%	5,616,449
Materials and Supplies					
53001000 - Materials & Supplies	399,959	352,674	(47,285)	(13.41%)	1,356,800
53003000 - Materials Direct	16,762	0	(16,762)	0.00%	0
53003500 - Materials Direct - Grf	40,657	96,732	56,075	57.97%	387,019
53004000 - Freight	6,952	9,104	2,152	23.64%	37,194
Total Materials and Supplies	464,331	458,511	(5,820)	(1.27%)	1,781,014
Cost of Goods Sold	2 205	2 252	060	26.69%	15,615
53101000 - Cost Of Sales - Warehouse 53101500 - Cost Of Sales - Pro Shop	2,385 31,802	3,253 34,998	868 3,196	26.69% 9.13%	140,000
53102000 - Cost Of Sales - Pto Shop	0	5,400	5,400	100.00%	21,600
53103400 - Cost Of Sales - Alcohol	27,464	36,561	9,097	24.88%	146,250
53103500 - Earthquake Materials	498	3,750	3,252	86.71%	15,000
Total Cost of Goods Sold	62,149	83,962	21,813	25.98%	338,465
	,	55,552	,		555,155
Community Events					
53201000 - Community Events	7,699	70,723	63,024	89.11%	394,686
Total Community Events	7,699	70,723	63,024	89.11%	394,686
Utilities and Telephone	450 574	101 700	0.405	4.000/	004.050
53301000 - Electricity	159,574	161,709	2,135	1.32%	861,852
53301500 - Sewer 53302000 - Water	15,776 88,223	13,820 80,686	(1,955) (7,537)	(14.15%) (9.34%)	81,205 699,700
53302500 - Water 53302500 - Trash	34,460	49,573	15,113	30.49%	207,654
53303500 - Gas	77,156	52,564	(24,592)	(46.78%)	212,924
53304000 - Telephone	85,622	82,584	(3,038)	(3.68%)	330,343
Total Utilities and Telephone	460,810	440,937	(19,873)	(4.51%)	2,393,678
Total Calland and Total Process	,	,	(10,010)	(,	_,000,010
Fuel and Oil					
53304500 - Fuel & Oil For Vehicles	88,996_	134,061	45,065	33.61%	536,250_
Total Fuel and Oil	88,996	134,061	45,065	33.61%	536,250
LandFace					
<b>Legal Fees</b> 53401500 - Legal Fees	32,641	86,876	54,234	62.43%	347,530
Total Legal Fees	32,641	86,876	54,234	62.43%	347,530
Total Legal Fees	32,041	00,070	54,234	02.43 /	347,530
Professional Fees					
53402000 - Audit & Tax Preparation Fees	102,000	97,200	(4,800)	(4.94%)	136,200
53402500 - Payroll System Fees	45,320	37,500	(7,820)	(20.85%)	150,000
53403500 - Consulting Fees	22,508	93,515	71,007	75.93%	378,947
53404500 - Fees	0	1,500	1,500	100.00%	6,000
Total Professional Fees	169,827	229,715	59,887	26.07%	671,147
Fundament Deutel					
Equipment Rental	64 592	E4 442	(10 140)	(19 620/)	217 701
53501500 - Equipment Rental/Lease Fees	64,583	54,443	(10,140)	(18.63%)	217,791
Total Equipment Rental	64,583	54,443	(10,140)	(18.63%)	217,791
Outside Services					
53601000 - Bank Fees	16,885	13,348	(3,538)	(26.50%)	53,400
53601500 - Credit Card Transaction Fees	66,816	37,102	(29,714)	(80.09%)	159,980
53602000 - Merchant Account Fees	206	1,697	1,491	87.89%	13,671
53602500 - Licensing Fees	2,400	4,125	1,725	41.82%	22,500
53603000 - Permit Fees	0	1,794	1,794	100.00%	7,200
54603500 - Outside Services CC	(3,527)	408.006	3,527	0.00%	0
53704000 - Outside Services	549,444	498,996	(50,448)	(10.11%)	2,115,205
Total Outside Services	632,225	557,062	(75,163)	(13.49%)	2,371,956
Repairs and Maintenance					
53701000 - Equipment Repair & Maint	218,000	208,887	(9,113)	(4.36%)	459,199
53702000 - Street Repair & Maint	910	249	(661)	(265.26%)	1,000
53702500 - Building Repair & Maint	46,027	102,648	56,621	` 55.16% <sup>´</sup>	410,654
53703000 - Elevator /Lift Maintenance	(6,438)	2,979	9,417	316.12%	11,935

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		YEAR TO			TOTAL
	Actual	Budget	VAR\$ B/(W)	<u>VAR% B/(W)</u>	BUDGET
53703500 - Water Softener	0	1,019	1,019	100.00%	4,083
Total Repairs and Maintenance	258,498	315,782	57,284	18.14%	886,871
Other Operating Expense					
53604000 - Pest Control Fees	1,263	13,947	12,684	90.95%	55,798
53801000 - Mileage & Meal Allowance	449	3,160	2,711	85.78%	13,776
53801500 - Travel & Lodging	0	2,435	2,435	100.00%	6,008
53802000 - Uniforms	19,477	32,019	12,543	39.17%	128,731
53802500 - Dues & Memberships	6,698	6,680	(18) 169	(0.26%) 4.70%	16,981
53803000 - Subscriptions & Books 53803500 - Training & Education	3,425 1,502	3,594 21,753	20,251	93.10%	10,409 97,453
53804000 - Staff Support	3,153	16,784	13,631	81.21%	98,100
53901000 - Benefit Administrative Fees	810	999	189	18.89%	4,000
53901500 - Volunteer Support	277	1,449	1,172	80.91%	16,800
53902000 - Physical Examinations	4,498	10,020	5,522	55.11%	42,100
53902500 - Recruiting Fees	8,404	22,749	14,345	63.06%	100,000
53903000 - Safety	16,382	30,536	14,154	46.35%	107,215
54001000 - Board Relations	0 3,980	4,947 249	4,947	100.00%	19,805
54001500 - Public Relations 54002000 - Postage	5,299	5,298	(3,731)	(1498.32%) (0.01%)	1,000 21,192
54002500 - Filing Fees / Permits	50,646	48,535	(1) (2,111)	(4.35%)	147,376
54502500 - Cable Promotions	0.0	873	873	100.00%	3,500
Total Other Operating Expense	126,261	226,027	99,766	44.14%	890,243
roun outer operating Expenses	,	,	00,100		555,215
Income Taxes					
54301000 - State & Federal Income Taxes	0	498	498	100.00%	2,000
Total Income Taxes	0	498	498	100.00%	2,000
B					
Property and Sales Tax 54301500 - State & Local Taxes	6 276	4.071	(1.205)	(26.26%)	19,900
54302000 - State & Local Taxes 54302000 - Property Taxes	6,276 0	4,971 196	(1,305) 196	(26.26%) 100.00%	3,115
Total Property and Sales Tax	6,276	5,167	(1,109)	(21.47%)	23,015
Total Property and Sales Tax	0,270	3,107	(1,103)	(21.4770)	25,015
Insurance					
54401000 - Hazard & Liability Insurance	538,319	510,287	(28,032)	(5.49%)	2,041,148
54401500 - D&O Liability	15,773	14,876	(897)	(6.03%)	59,507
54402000 - Property Insurance	79,341	75,828	(3,512)	(4.63%)	303,314
54402500 - Auto Liability Insurance	295	2,499	2,204	88.20%	10,000
54403000 - General Liability Insurance 54403500 - Property Damage	403 0	900 2,499	497 2,499	55.24% 100.00%	3,600 10,000
Total Insurance	634,130	606,889	(27,241)	(4.49%)	2,427,568
i otal ilisulance	034,130	000,009	(27,241)	(4.4370)	2,427,500
Cable Programming/Franchise					
54501000 - Cable - Programming Fees	900,547	938,019	37,472	3.99%	3,752,088
54502000 - Cable - City of Laguna Woods Franchise Fees	47,266	91,748	44,482	48.48%	287,000
Total Cable Programming/Franchise	947,813	1,029,767	81,954	7.96%	4,039,088
Investment Expense	0.400	2.505	440	0.040/	44040
54201000 - Investment Expense	3,469	3,585	116	3.24%	14,340
Total Investment Expense	3,469	3,585	116	3.24%	14,340
Net Allocation to Mutuals					
48501000 - Allocated To Grf Departments	(1,628,056)	(1,827,014)	(198,958)	(10.89%)	(7,245,705)
54602500 - Allocated Expenses	960,210	1,092,176	131,966	`12.08% <sup>´</sup>	4,335,545
Total Net Allocation To Mutuals	(667,845)	(734,837)	(66,992)	(9.12%)	(2,910,160)
Uncollectible Accounts		2 22=	0.5:5	400.000	4= 6==
54602000 - Bad Debt Expense	(11)	3,807	3,818	100.29%	15,250
Total Uncollectible Accounts	(11)	3,807	3,818	100.29%	15,250
(Gain)/Loss on Sale or Trade					
54101000 - (Gain)/Loss - Warehouse Sales	0	(6,249)	(6,249)	(100.00%)	(25,000)
Total (Gain)/Loss on Sale or Trade	0	(6,249)	(6,249)	(100.00%)	(25,000)
Total (Outling Loss of Oute of Trade	U	(0,243)	(0,249)	(100.0070)	(20,000)
Depreciation and Amortization					
55001000 - Depreciation And Amortization	1,252,482	1,252,482	0	0.00%	1,252,482
Total Depreciation and Amortization	1,252,482	1,252,482	0	0.00%	1,252,482

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		TOTAL			
	Actual	Budget	VAR\$ B/(W)	VAR% B/(W)	_BUDGET_
Total Expenses	9,866,565	10,768,946	902,381	8.38%	40,079,534
Excess of Revenues Over Expenses	\$430,915	\$259,812	\$171,103	65.86%_	\$4,735,804

#### Golden Rain Foundation of Laguna Woods Balance Sheet - Preliminary 3/31/2021

		Current Month End	Prior Year December 31
	Assets		<u> </u>
1 2 3 4 5 6 7 8	Cash and cash equivalents Non-discretionary investments Discretionary investments Receivable/(Payable) from mutuals Accounts receivable and interest receivable Operating supplies Prepaid expenses and deposits	\$8,294,596 1,802,159 19,434,320 (2,248,841) 1,456,879 896,914 1,957,161 140,687,148	\$2,231,582 4,802,092 19,822,022 (1,625,808) 2,011,726 888,150 2,017,596
9 10	Property and equipment Accumulated depreciation property and equipment Intangible assets, net	(82,766,809) 178,231	140,635,148 (81,525,877) 189,781
11	Total Assets	\$89,691,757	\$89,446,413
	Liabilities and Fund Balances		
12 13 14 15	Liabilities: Accounts payable and accrued expenses Accrued compensation and related costs Deferred income Income tax payable Total liabilities	\$975,673 4,439,099 613,392 592,439 \$6,620,602	\$2,114,076 3,627,819 471,840 592,439 \$6,806,174
17 18 19	Fund balances: Fund balance prior years Change in fund balance - current year Total fund balances	82,640,239 430,915 83,071,155	78,789,245 3,850,994 82,640,239
20	Total Liabilities and Fund Balances	\$89,691,757	\$89,446,413

#### Golden Rain Foundation of Laguna Woods Fund Balance Sheet - Preliminary 3/31/2021

		Operating Fund	Facilities Fund	Equipment Fund	Contingency Fund	Trust Facilities Fee Fund	Total
	Assets	/ <del></del>		, <u> </u>	, <del></del>		
1	Cash and cash equivalents	\$5,021,578	\$3,273,018				\$8,294,596
2	Non-discretionary investments		860,314	623,368	65,716	252,761	1,802,159
3	Discretionary investments	(312,124)	11,727,467	2,129,983	721,516	5,167,478	19,434,320
4	Receivable/(Payable) from mutuals	(2,248,841)					(2,248,841)
5	Receivable/(Payable) from operating fund	(107,578)	(305,365)	(93,931)	13,535	493,339	
6	Accounts receivable and interest receivable	1,456,879					1,456,879
7	Operating supplies	896,914					896,914
8	Prepaid expenses and deposits	1,957,161					1,957,161
9	Property and equipment	135,569,744	3,116,871	1,703,364	297,169		140,687,148
10	Accumulated depreciation property and equipment	(82,766,809)					(82,766,809)
11	Intangible assets, net	178,231					178,231
12	Total Assets	\$59,645,153	\$18,672,306	\$4,362,784	\$1,097,936	\$5,913,577	\$89,691,757
	Liabilities and Fund Balances						
	Liabilities:						
13	Accounts payable and accrued expenses	\$962,025		\$13,648			\$975,673
14	Accrued compensation and related costs	4,439,099		*,			4,439,099
15	Deferred income	613,392					613,392
16	Income tax payable	592,439					592,439
17	Total liabilities	\$6,606,954	<del></del>	\$13,648	4	<del>}                                    </del>	\$6,620,602
•••	Total nasmitos	<del>40,000,000.</del>	<del>55 95</del>	÷ 10,010	( <del>)</del>	9 <del>7 - 3</del> )	73,020,002
	Fund balances:						
18	Fund balance prior years	53,898,080	18,843,980	3,742,340	1,110,784	5,045,055	82,640,239
19	Change in fund balance - current year	(859,881)	(171,673)	606,796	(12,849)	868,522	430,915
20	Total fund balances	53,038,199	18,672,306	4,349,136	1,097,936	5,913,577	83,071,155
21	Total Liabilities and Fund Balances	\$59,645,153	\$18,672,306	\$4,362,784	\$1,097,936	\$5,913,577	\$89,691,757
			-			·-	

#### Golden Rain Foundation of Laguna Woods Changes in Fund Balances - Preliminary 3/31/2021

		Operating Fund	Facilities Fund	Equipment Fund	Contingency Fund	Trust Facilities Fee Fund	Total
	Revenues:	: <del>1                                    </del>	<del></del>	_	N <del></del>		
	Assessments:						
1	Operating	\$7,129,613					\$7,129,613
2	Additions to restricted funds			725,952			725,952
3	Total assessments	7,129,613		725,952	) <u> </u>	2	7,855,565
	Non-assessment revenues:						
4	Trust facilities fees					952,500	952,500
5	Golf green fees	384,394					384,394
6	Golf operations	81,506					81,506
7	Merchandise sales	95,902					95,902
8	Clubhouse rentals and event fees	(3,054)					(3,054)
9	Rentals	34,704					34,704
10	Broadband services	1,148,621	40.055	40.757	4 470		1,148,621
11	Interest income		19,855	13,757	1,476	9,906	44,995
12	Unrealized gain/(loss) on AFS investments	404 450	(189,873)	(131,763)	(14,128)	(93,397)	(429,161)
13	Miscellaneous	131,459	(170.017)	50	(10.050)		131,509
14	Total non-assessment revenue	1,873,532	(170,017)	(117,956)	(12,652)	869,009	2,441,916
15	Total revenue	9,003,145	(170,017)	607,996	(12,652)	869,009	10,297,481
	Expenses:						
16	Employee compensation and related	5,322,229					5,322,229
17	Materials and supplies	464,260			71		464,331
18	Cost of goods sold	62,149					62,149
19	Community Events	7,699					7,699
20	Utilities and telephone	460,810					460,810
21	Fuel and oil	88,996					88,996
22	Legal fees	32,641					32,641
23	Professional fees	169,827					169,827
24	Equipment rental	64,583					64,583
25	Outside services	632,225					632,225
26	Repairs and maintenance	258,498					258,498
27	Other Operating Expense	126,261					126,261
28	Property and sales tax	6,276					6,276
29	Insurance	634,130					634,130
30 31	Cable Programming/Copyright/Franchise Investment expense	947,813	1,656	1,200	126	487	947,813 3,469

#### Golden Rain Foundation of Laguna Woods Changes in Fund Balances - Preliminary 3/31/2021

		Operating Fund	Facilities Fund	Equipment Fund	Contingency Fund	Trust Facilities Fee Fund	Total
32	Uncollectible Accounts	(11)	7/	-	»	-	(11)
33	Depreciation and amortization	1,252,482					1,252,482
34	Net allocations to mutuals	(667,845)					(667,845)
35	Total expenses	9,863,026	1,656	1,200	197	487	9,866,565
36	Excess of revenues over expenses	(\$859,881)	(\$171,673)	\$606,796	(\$12,849)	\$868,522	\$430,915
37	Excluding unrealized gain/(loss) and depreciation	\$392,601	\$18,199	\$738,559	\$1,279	\$961,920	\$2,112,558

#### Your Advisor/Agent

SAGEVIEW ADVISORY GROUP, LLC RANDALL LONG 4000 MACARTHUR BLVD **SUITE 1050 NEWPORT BEACH CA 92660** 

Phone: (949) 955-1395

H00438261620210331

Brokerage GOLDEN RAIN FOUNDATION OF LAGUNA WOOD

Your Account Value: \$19,434,320.05

**Change from Last Period:** 

**▼** \$148,564.30

	This Period	Year-to-Date
Beginning Account Value	\$19,582,884.35	\$19,822,022.02
Subtractions	-	-3,468.85
Change in Investment Value *	-148,564.30	-384,233.12
Ending Account Value **	\$19,434,320.05	\$19,434,320.05
Accrued Interest (AI)	0.00	
Ending Account Value Incl. Al	\$19,434,320.05	

Reflects appreciation or depreciation of your holdings due to price changes, transactions from Other Activity In or Out and Multi-currency transactions, plus any distribution and income earned during the statement period.

Excludes unpriced securities.

(FBS), Member NYSE, SIPC (800) 544-6666. Brokerage accounts carried with National Financial Services LLC (NFS), Member NYSE, SIPC.

#### **Account Summary**

Account Value:	\$19,4	134,320.05
Change in Account Value		<b>▼</b> \$148,564.30
	This Period	Year-to-Date
Beginning Account Value	\$19,582,884.35	\$19,822,022.02
Subtractions	-	-3,468.85
Transaction Costs, Fees & Charges	-	-3,468.85

 Change in Investment Value \*
 -148,564.30

 Ending Account Value
 \$19,434,320.05

 Accrued Interest (AI)
 0.00

 Ending Account Value Incl. AI
 \$19,434,320.05

#### **Income Summary**

	This Period	Year-to-Date \$44,927.58	
Taxable	\$17,964.86		
Dividends	17,964.86	44,927.58	
Total	\$17,964.86	\$44,927.58	

#### Top Holdings

-384,233.12

\$19,434,320.05

		Percent of
Description	Value	Account
Fidelity Short Term Treasury Bond Index	\$5,816,606.38	30%
Fid Inter Treasury Bond Index Fund	4,758,214.36	24
Vanguard Backed Securities Indx Adm	4,635,663.42	24
Vanguard Intermediate Term Corporate Bond ETF	1,762,267.29	9
Vanguard Short Term Corp Bd Index Admrl	1,473,884.19	8
Vanguard Short Term Treasury Admiral	969,413.34	5
Fidelity Government Cash Reserves	18,271.07	-
Total	\$19,434,320,05	100%

#### Core Account and Credit Balance Cash Flow

Core Account: FIDELITY GOVERNMENT CASH RESERVES

Core Account. FIDELITY GOVERNIVIENT CAS	ON KESEKVES	
	This Period	Year-to-Date
Beginning Balance	\$312,430.26	\$288,936.39
Investment Activity		
Securities Bought	-\$312,124.05	-\$312,124.05
Dividends, Interest & Other Income D	17,964.86	44,927.58
Total Investment Activity	-\$294,159.19	-\$267,196.47
Cash Management Activity		
Fees & Charges	-	-3,468.85
Total Cash Management Activity	-	-\$3,468.85
Ending Balance	\$18,271.07	\$18,271.07

D Includes dividend reinvestments.

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<sup>\*</sup> Reflects appreciation or depreciation of your holdings due to price changes, transactions from Other Activity In or Out and Multi-currency transactions, plus any distribution and income earned during the statement period.

#### **Account Summary**

- ► The CARES Act temporarily suspended required minimum distributions (RMDs) for 2020 for certain defined contribution plans and IRAs. The suspension is no longer in effect for 2021 and beyond. You can take your RMD online at Fidelity.com/learnRMD and set up an automatic withdrawal plan for 2021. 924400.2.0
- ▶ The minimum base rate for the purposes of determining interest to be applied under the terms of the Margin Account Agreement for any credit extended or maintained based on the Federal Funds Target or the Call Money rate shall not fall below 0.00% for Federal Funds target or 1.75% for the Call Money rate. All terms and conditions of the Margin Account Agreement shall continue to apply. 933933.1.0





#### **GOLDEN RAIN FOUNDATION OF LAGUNA WOOD - CORPORATION**

#### **Account Summary**

#### **Estimated Cash Flow**

(Rolling as of March 31, 2021)

	Bond & CD	Bond & CD	Stock	ETP	Mutual Fund	Other	Total Est.
Month	Income	Principal	Income	Income	Income	Income	Cash Flow
April 2021				\$3,672	\$19,986		\$23,658
May				3,672	19,986		23,658
June				3,672	19,986		23,658
July				3,672	19,986		23,658
August				3,672	19,986		23,658
September				3,672	19,986		23,658
October				3,672	19,986		23,658
November				3,672	19,986		23,658
December				3,672	19,986		23,658
January 2022				3,672	19,986		23,658
February				3,672	19,986		23,658
March				3,672	19,986		23,658
Total				\$44,064	\$239,832	-	\$283,896

This table presents the estimated monthly interest and dividend income and return of principal that your current holdings may generate over the next rolling 12 months. The cash flows displayed are estimates provided for informational purposes only and there is no guarantee that you will actually receive any of the amounts displayed. These estimates should not be relied upon for making investment, trading or tax decisions. The estimates for fixed income are calculated using the security's coupon rate. The estimates for all other securities are calculated using an indicated annual dividend (IAD). The IAD is an estimate of a security's dividend payments for the next 12 months calculated based on prior and/or declared dividends for that security. IADs are sourced from third party vendors believed to be reliable, but no assurance can be made as to accuracy. There are circumstances in which these estimates will not be presented for a specific security you hold.

Bond & CD Income includes interest payments for fixed and variable rate bonds, international bonds that pay in USD, and Certificates of Deposit (CDs).

Bond & CD Principal includes maturing principal payments for fixed and variable rate bonds, international bonds that pay in USD, and Certificates of Deposit (CDs).

Stock Income includes estimated dividend payments for common stocks, preferred stocks, ADRs, closed-end mutual funds, and MLPs.

ETP Income includes estimated dividend payments for Exchange Traded Funds (ETFs) and Exchange Traded Notes (ETNs).

Mutual Fund Income includes estimated dividend payments for Fidelity and non-Fidelity mutual funds.

Other Income includes, but is not limited to estimated dividend payments for Unit Investment Trusts (UITs), REITs, and LPs.

This table does not include cash flow from foreign denominated fixed income.

-- not available





#### **GOLDEN RAIN FOUNDATION OF LAGUNA WOOD - CORPORATION**

### Holdings

Description	Quantity	Price Per Unit	Total Market Value	Total Cost Basis	Unrealized Gain/Loss	Est. Annual Income (EAI)	Est.Yield (EY)
FIDELITY GOVERNMENT CASH RESERVES (FDRXX) 7 day yield: 0.01%	18,271.070	\$1.0000	\$18,271.07	not applicable	not applicable	\$12.01	0.070%
7-day yield: 0.01%  Total Core Account (0% of account holdings)			\$18,271.07			\$12.01	
Mutual Funds							
Description	Quantity	Price Per Unit	Total Market Value	Total Cost Basis	Unrealized Gain/Loss	Est. Annual Income (EAI)	Est.Yield (EY)
Bond Funds							
FIDELITY SHORT TERM TREASURY BOND INDEX (FUMBX) 30-day yield: 0.32%	542,088.199	\$10.7300	\$5,816,606.38	\$5,700,604.31	\$116,002.07	\$65,222.05	1.120%
FID INTER TREASURY BOND INDEX FUND (FUAMX) 30-day yield: 1.22%	425,981.590	11.1700	4,758,214.36	4,940,638.39	-182,424.03	70,850.35	1.490
VANGUARD SHORT TERM TREASURY ADMIRAL (VFIRX)	90,430.349	10.7200	969,413.34	958,632.07	10,781.27	6,524.81	0.670
VANGUARD SHORT TERM CORP BD INDEX ADMRL (VSCSX)	65,827.789	22.3900	1,473,884.19	1,450,683.76	23,200.43	29,938.48	2.030
VANGUARD BACKED SECURITIES INDX ADM (VMBSX)	217,330.681	21.3300	4,635,663.42	4,618,843.76	16,819.66	67,285.58	1.450
Total Bond Funds (91% of account holdings)			\$17,653,781.69	\$17,669,402.29	-\$15,620.60	\$239,821.27	
Total Mutual Funds (91% of account holdings)			\$17,653,781.69	\$17,669,402.29	-\$15,620.60	\$239,821.27	





#### **GOLDEN RAIN FOUNDATION OF LAGUNA WOOD - CORPORATION**

#### **Holdings**

#### **Exchange Traded Products**

Includes exchange-traded funds (ETFs), exchange-traded notes (ETNs), and other exchange-traded vehicles.

Description	Quantity	Price Per Unit	Total Market Value	Total Cost Basis	Unrealized Gain/Loss	Est. Annual Income (EAI)	Est.Yield (EY)
Fixed Income ETPs							
VANGUARD INTERMEDIATE TERM CORPORATE BOND ETF (VCIT)	18,943.000	\$93.0300	\$1,762,267.29	\$1,738,323.46	\$23,943.83	\$44,067.10	2.500%
Total Fixed Income ETPs(9% of account holding	gs)		1,762,267.29	1,738,323.46	23,943.83	44,067.10	
Total Exchange Traded Products (9% of account holdings)			\$1,762,267.29	\$1,738,323.46	\$23,943.83	\$44,067.10	
Total Holdings			\$19,434,320.05	\$19,407,725.75	\$8,323.23	\$283,900.38	

Cost Basis - the original amount paid for a security, including the amount of reinvested dividends and capital gains, plus or minus certain adjustments. See last page of statement for details. Total Cost Basis does not include the cost basis on core, money market or other positions where cost basis is unknown or not applicable.

EAI **Estimated Annual Income (EAI) & Estimated Yield (EY)-** EAI is an estimate of annual income for a specific security position over the next rolling 12 months. EAI may be negative on short & EY positions. EY is calculated by dividing the current EAI for a security position by its statement closing date market value. EAI and EY are estimates only and may include return of principal and/or capital gains, which would render them overstated. Actual income and yield might be lower or higher than the estimated amounts. **For calculation details, refer to the**"Additional Information and Endnotes" section.

All positions held in cash account unless indicated otherwise.

#### **Activity**

#### Securities Bought & Sold

Settlement		Symbol/	Symbol/			Transaction	
Date	Security Name	CUSIP	Description	Quantity	Price	Cost	Amount
03/31	VANGUARD INTERMEDIATE TERM CORPORATE BOND ETF	92206C870	You Bought	3,362.000	\$92.83880	-	-\$312,124.05
Total Se	ecurities Bought					-	-\$312,124.05
Net Sec	curities Bought & Sold					_	-\$312,124.05



#### **Activity**

#### Dividends, Interest & Other Income

(Includes dividend reinvestment)

Settlem	ent	Symbol/				
Date	Security Name	CUSIP	Description	Quantity	Price	Amount
02/26	VANGUARD BACKED SECURITIES INDX ADM	92206C755	Dividend Received	-	-	\$4,281.41
02/26	VANGUARD SHORT TERM TREASURY ADMIRAL	922031851	Dividend Received	-	-	195.40
02/26	VANGUARD SHORT TERM CORP BD INDEX ADMRL	92206C607	Dividend Received	-	-	1,922.17
03/04	VANGUARD INTERMEDIATE TERM CORPORATE BOND ETF	92206C870	Dividend Received	-	-	2,536.59
03/31	FID INTER TREASURY BOND INDEX FUND	31635V257	Dividend Received	-	-	5,010.18
03/31	FIDELITY GOVERNMENT CASH RESERVES	316067107	Dividend Received	-	-	2.64
03/31	FIDELITY SHORT TERM TREASURY BOND INDEX	31635V216	Dividend Received	-	-	4,016.47
Total Di	ividends Interest & Other Income					\$17 964 86

Total Dividends, Interest & Other Income

\$17,964.86

#### Core Fund Activity

For more information about the operation of your core account, please refer to your Customer Agreement.

#### **Settlement Account**

Date	Type	Transaction	Description	Quantity	Price	Amount	Balance
03/01	CASH	You Bought	FIDELITY GOVERNMENT CASH RESERVES  @ 1	195.400	\$1.0000	\$195.40	\$312,625.66
03/01	CASH	You Bought	FIDELITY GOVERNMENT CASH RESERVES MORNING TRADE @ 1	6,203.580	1.0000	6,203.58	318,829.24
03/04	CASH	You Bought	FIDELITY GOVERNMENT CASH RESERVES MORNING TRADE @ 1	2,536.590	1.0000	2,536.59	321,365.83
03/31	CASH	You Bought	FIDELITY GOVERNMENT CASH RESERVES  @ 1	9,029.290	1.0000	9,029.29	330,395.12
03/31	CASH	You Sold	FIDELITY GOVERNMENT CASH RESERVES MORNING TRADE @ 1	-312,124.050	1.0000	-312,124.05	18,271.07
Total Co	re Fund Ad	ctivity	•			-\$294,159.19	



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#### **Additional Information and Endnotes**

#### A COPY OF YOUR INVESTMENT REPORT IS AVAILABLE TO:

SAGEVIEW ADVISORY GROUP, LLC 4000 MACARTHUR BLVD **SUITE 1050** 

STEVE HORMUTH PO BOX 2220 **LAGUNA HILLS CA 92654-2220** 

**NEWPORT BEACH CA 92660** 

- Fidelity is required by the Securities Exchange Act of 1934 to provide certain financial information from the Statement of Financial Condition of National Financial Services LLC (NFS). At December 31, 2020, NFS, an affiliate of Fidelity Brokerage Services LLC, had net capital of \$5,179 million, which was 12.16% of aggregate debit items and exceeded its minimum requirement by \$4,328 million. To acquire the Statement of Financial Condition of National Financial Services LLC (NFS), log on to Fidelity.com. If you wish to obtain a copy of this document at no cost, or have any questions regarding its contents, please call Fidelity at 800-343-3548. 457389.36.0
- If your brokerage account is established with asset based pricing, please review the terms and conditions governing this program: https://clearingcustody.fidelity.com/app/literature/item/868856.html. If you have any questions, please contact your advisor, 911663.1.0
- "Due to current events, mail may be delayed by circumstances beyond our control. You can always view your statements and other documents online. To learn more about paperless options please contact your Investment Advisor, Family Office, Authorized Agent or www.Fidelity.com/edelivery." 925785.1.0

Estimated Annual Income (EAI) & Estimated Yield (EY) - EAI for fixed income is calculated using the coupon rate. For all other securities, EAI is calculated using an indicated annual dividend (IAD). The IAD is an estimate of a security's dividend payments for the next 12 months calculated based on prior and/or declared dividends for that security. EY reflects only the income generated by an investment and not changes in its price which may fluctuate. Interest and dividend rates are subject to change at any time and may be affected by current and future economic, political and business conditions. EAI and EY are provided for informational purposes only and should not be used or relied on for making investment, trading or tax decisions. EAI and EY are based on data obtained from information providers believed to be reliable, but no assurance can be made as to accuracy, timeliness or completeness.



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advisor/authorized agent.

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Additional Investments with Fidelity - Please make all checks payable to Fidelity Brokerage Services LLC (FBS). Please include your account number on the check. Do not include trading instructions with check (FBS). Please include your account number on the check. Do not include trading instructions with check (FBS). Please include your account number on the check. Do not include trading instructions with check (FBS). Please include your account number on the check. Do not include trading instructions with check (FBS). Please include your account number on the check in the check of the check in the original additional compensation for shareholder services, start-up fees, infrastructure support and maintenance, and additional information about the source(s) additional information about the source(s) and amount(s) of compensation for shareholder services, start-up fees, infrastructure support and maintenance, and additional compensation for shareholder services, start-up fees, infrastructure support and maintenance, and additional compensation for shareholder services, start-up fees, infrastructure support and maintenance, and additional compensation for shareholder services, start-up fees, infrastructure support and maintenance, and additional compensation for shareholder services, start-up fees, infrastructure support and maintenance, and additional information about the source(s) additional compensation for shareholder services, start-up fees, infrastructure support and maintenance, and additional compensation for shareholder services, start-up fees, infrastructure support and maintenance, and additional compensation for shareholder services, start-up fees, infrastructure support and maintenance, and additional compensation for shareholder services, start-up fees, infrastructure suppor

Value by Account - Shows the value of your account(s), for the current and previous statement periods.

Income Summary - Shows income by tax status for the statement and year-to-date periods. Except for interest information about Your Option Transactions - Each transaction confirmation previously delivered to you earned on, or distributed by, tax-exempt securities, Fidelity reports dividends and capital gains held in taxable contains full information about commissions and contractions and capital parameters. The statement and year-to-date periods is a statement and year-to-date periods.

Cost Basis, Gain/Loss, and Holding Period Information - NFS is required to report certain cost basis and Equity Dividend Reinvestment - Shares credited to your account resulted from transactions by FBS acting as holding period information to the IRS on Form 1099-B. Unless otherwise specified, NFS applies the average agent for your account, or the Depository Trust Company (DTC).

Total Value - The reported market value of an investment at the beginning or end of a statement period. Unrealized Gain/Loss - For long positions, ending market value minus cost basis in non-retirement accounts and ending market value minus cost in retirement accounts. For short positions, proceeds minus ending market value. Unřealized gain/loss is calculated for pending sales because they are still in holdings. Unrealized gain/loss is not calculated for pending purchases because they are not in holdings.

Holding Type Percentage - Percentages by holding type only include long positions. Holding type percentages are rounded to the nearest percent and summed. If the sum is less than 100%, the difference between 100%

are rounded to the nearest percent and summed. If the sum is less than 100%, the difference between 100% and the sum is added to the holding type with the largest percentage.

Account Protection - Securities in accounts carried by NFS, a Fidelity Investments company, are protected in accordance with the Securities Investor Protection Corporation (SIPC) up to \$500,000 (including dash claims limited to \$250,000). For more information, including the SIPC brothure, please see www.sipc.org or call 1-202-371-8300. NFS has arranged for additional protection for cash and covered securities to supplement its SIPC coverage. Neither coverage protects against a decline in the market value of securities. Mutual funds and/or other securities are not backed or guaranteed by any bank, nor are they insured by the FDIC and involve investment risk including possible loss of principal. Bank deposits are not securities and are not covered by SIPC. Funds used to purchase or sweep to a bank deposit are SIPC protected until deposited to a Program bank at which time funds may be eligible for FDIC insurance. Bank at which time funds may be eligible for FDIC insurance.

Insurance product's investment objectives, risks, charges and expenses. Contact Fidelity of Visit Intermediate Municipal Strategy and the Fidelity® Core Bond Strategy. Fidelity® Wealth Services are advisory Performance this information. Read it carefully before investing. Performance data shown represents past performance, and is no guarantee of future results. Investment return and principal value will fluctuate, so you may have a loss or a gain when shares are sold. Current performance may be higher or lower than that quoted. Visit Fidelity.com/performance for most recent month-end performance. Each fund reserves the right to terminate or modify its exchange privilege. Foreign investment, especially those in emerging markets, may involve greater risks than U.S. may involve greater risks than U.S. provided for a fee. FBS, NFS, FDC, FPWA and FPTC are direct or indirect subsidiaries of FMR LLC.

\*\*Total Company\*\* Fidelity\*\* Wealth Services are advisory services offered by FPWA or Fidelity\*\* Personal Trust Company\*\*, FSB (FPTC), and its affiliates are not insured or usuaranteed by the Federal Deposit Insurance Corporation or any other government agency, are not obligations of any bank, and are subject to risk, including possible loss of principal. These advisory services are provided for a fee. FBS, NFS, FDC, FPWA and FPTC are direct or indirect subsidiaries of FMR LLC.

\*\*Total Company\*\* Fidelity\*\* Personal Trust Company\*\*, FSB (FPTC) and its affiliates are not insured or usuaranteed by the Federal Deposit Insurance Corporation or any other government agency, are not obligations of any bank, and are subject to risk, including possible loss of principal. These advisory services are provided for a fee. FBS, NFS, FDC, FPWA and FPTC are direct or indirect subsidiaries of FMR LLC.

\*\*Total Company\*\* Fidelity\*\* Company\*\* Fidelity\*\* Every Eve private placements ("funds") or (ii) infrastructure needed to support such funds, some funds, or their investment

If you have a question about your account or require service, please call your investment affiliates, pay FBS and/or NFS sales loads and 12b-1 fees described in the Offering Materials as well as additional compensation for shareholder services, start-up fees, infrastructure support and maintenance, and

Assets Separate From Your Brokerage Account - Only securities in the margin portion of your brokerage account contribute to margin and maintenance requirements. Other Assets, that may be reported on your statement, maintained with Fidelity Investments Life Insurance Company and mutual fund only accounts held directly with the fund (Fidelity Mutual Fund Accounts) are not carried by NFS, not covered by the Securities Terms and Conditions of the Statement - Other than with respect to Fidelity-advised products and services, account contribute to margin and maintenance requirements. Other Assets, that may be reported on your Fidelity does not endorse or recommend any particular investment, trading activity, or investment statement, maintained with fidelity Investments Life Insurance Company and mutual fund only accounts held directly with the fund (Fidelity Hours accounts) are not covered by NFS, not covered by NFS, not covered by NFS, not covered by NFS, not requirements. on this statement identifying a firm other than Fidelity. The firm represented by such a logo or artwork is not an agent of or affiliated with Fidelity.

Changes in Portfolio Value and Account Summary - Shows activity in your portfolio and in each of your Accounts for the statement period. To confirm that an authorized, direct deposit was made to your Fidelity Account, call Fidelity at 1-800-544-5555.

Value by Account - Shows the value of your account(s), for the current and previous statement periods.

accounts as taxable income. A portion of this **tax-exempt** income may be subject to state and local taxes and upon request. Assignments of American and European-style options are allocated among customer short the federal alternative minimum tax. Fidelity reports earnings on investments in Traditional IRAs, Rollover IRAs, positions pursuant to a random allocation procedure, a description is available upon request. SEP-IRAs and Keoghs as tax-deferred income. Earnings on noth-IRAs are reported as tax-exempt income, American-style options are liable for assignment anytime. The writer of a European-style options are liable for assignment anytime. The writer of a European-style options are liable for assignment anytime. The writer of a European-style options are liable for assignment anytime. The writer of a European-style options are liable for assignment anytime. The writer of a European-style options are liable for assignment anytime. The writer of a European-style options are liable for assignment anytime. The writer of a European-style options are liable for assignment anytime. The writer of a European-style options are liable for assignment anytime. The writer of a European-style options are liable for assignment anytime. The writer of a European-style options are liable for assignment anytime. The writer of a European-style options are liable for assignment anytime. The writer of a European-style options are liable for assignment anytime. The writer of a European-style options are liable for assignment anytime. The writer of the 800-544-6666

holding period information to the IRS on Form 1099-B. Unless otherwise specified, NFS applies the average cost method for open-end mutual funds and the first-in, first-out (FIFO) method for all other securities. Cost method for open-end mutual funds and the first-in, first-out (FIFO) method for all other securities. Cost method for open-end mutual funds and the first-in, first-out (FIFO) method for all other securities cost method for open-end mutual funds and the first-in, first-out (FIFO) method for all other securities with the same account (unless your bosis is adjusted for wash sales on securities with the same account (unless your account receives mark-to-market reporting). Your statement may not reflect all adjustments required for tax purposes. Customers should consult their fax advisors for further information.

Cost - Fidelity provides purchase cost information for securities held in retirement accounts. Such information may be adjusted for certain transactions and does not reflect reinvestments of dividends or capital gains. These estimates are sold within a retirement account. Transaction profit or loss information when securities are sold within a retirement account. Transaction profit or loss information when securities are sold within a retirement account. The Depository Trust Compány (DTC).

Total Walue - The Total Market Value has been calculated to 9 decimal places. The Total Market Value of security decimal places. The Total Market Value of a decimal places. The Total Market always request a current valuation for your securities prior to making a financial decision or placing an order. In executing orders on the Floor, the Floor broker may permit the Designated Market Maker to trade on parity with the order for some or all of the executions associated with filling that order, where such permission would not be inconsistent with the brokers best execution obligations.

Fidelity Investments - Fidelity Distributors Company LLC (FDC) is the distributor for Fidelity Funds with marketing and shareholder services provided by FBS or NFS. Brokerage services are provided by FBS, which clears all transactions through its affiliate NFS. NFS carries all brokerage accounts. FBS and NFS are members of the NYSE and SIPC. Upon written request, Fidelity will mail a NFS financial statement, which is also available at its office. Fidelity Investments (with pyramid logo) is a trademark of FMR LLC. Insurance products are distributed by FBS, Fidelity Insurance Agency, Inc., and Fidelity Investments Insurance Agency of Texas, Inc. FPWA Services - Fidelity Go®, Fidelity® Personalized Planning & Advice and Fidelity® Strategic Disciplines are advisory services offered by FPWA, a registered investment adviser. Fidelity® Strategic Disciplines includes the Breckinridge Intermediate Municipal Strategy, the Fidelity® Equity-Income Strategy, the Fidelity® U.S. Large Cap Equity Strategy, the Fidelity® Tax-Managed U.S. Equity Index Strategy, the Fidelity® Information About Mutual Funds and Their Performance - Before investing consider the fund's or International Equity Strategy, the Fidelity® Tax-Managed International Equity Index Strategy, the Fidelity® insurance product's investment objectives, risks, charges and expenses. Contact Fidelity or visit Intermediate Municipal Strategy and the Fidelity® Core Bond Strategy. Fidelity® Wealth Services are advisory Fidelity.com for a prospectus containing this information. Read it carefully before investing services offered by FPWA or Fidelity Personal Trust Company, FSB (FPTC), a federal savings bank.

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## **Golden Rain Foundation & Trust Reserve Expenditures Report EQUIPMENT FUND**

**Period Ending: 3/31/2021** 

		BUDGET	EXPENDITU	JRES
ITEM	RESOLUTION DATE	TOTAL Appropriations	I-T-D*	REMAINING Encumbrance
	DAIL			Liteumbrance
2015				
JS150070000 - PAC Walkthrough Items	1/6/2015	150,000	4,991	145,009
2016				
JS16023E001 - Performing Arts Center	6/7/2016	600,000	264,003	335,997
2017				
JP170800000 - PAC Appliances	9/6/2016	13,000	6,091	0
JP171100000 - Dynamics CRM Software	9/6/2016	500,000	193,258	306,742
2018				
JP180400000 - CH 1 Fitness	9/5/2017	185,000	39,790	145,210
JP182900000 - Microsoft AX 2012 License	9/5/2017	130,000	123,218	0
JP185000000 - PAC Projector	9/5/2017	60,000	43,160	16,840
2019				
JP190020000 - PAC Sound Mixer	9/4/2018	25,000	0	25,000
JP190150000 - Security Equipment	9/4/2018	105,000	0	105,000
JP190340000 - Service Center Generator	9/4/2018	150,000	0	150,000
JP190370000 - CH 2, 4, 5 and 6 Pool Furniture	9/4/2018	130,000	85,266	44,734
JP190440000 - CH 5 Piano Refinishing	9/4/2018	12,000	0	12,000
2020				
JP200020000 - Pickup Trucks (9)	9/3/2019	374,000	373,372	0
JP200060000 - Stake Bed Truck	9/3/2019	110,000	104,118	0
JP200080000 - Security Vehicles (2)	9/3/2019	64,000	67,035	0
JP200110000 - Add: Electric/Hybrid Vehicles (4)	9/3/2019	150,000	72,824	77,176
JP200130000 - Add: Security Vehicle	9/3/2019	32,000	33,540	0
JP200140000 - Add: Van	9/3/2019	30,000	0	30,000
JP200210000 - Transfer Switches for CH 4 & CH 6	9/3/2019	100,000	0	100,000

<sup>\*</sup> Incurred to Date

## **Golden Rain Foundation & Trust Reserve Expenditures Report EQUIPMENT FUND**

**Period Ending: 3/31/2021** 

		BUDGET	EXPENDITU	IRES
ITEM	RESOLUTION DATE	TOTAL Appropriations	I-T-D*	REMAINING Encumbrance
JP200220000 - Clubhouse Camera Installation	9/3/2019	75,000	0	75,000
JP200270000 - Centralized Irrigation System	9/3/2019	100,000	3,000	97,000
JP200300000 - Utility Tractor w/ Loader (2)	9/3/2019	36,000	0	36,000
JP200420000 - Miscellaneous Equipment	9/3/2019	50,000	42,446	0
JP200440000 - Dayforce - Open Enrollment Module	9/3/2019	9,000	1,500	7,500
JP200480000 - CH 4 Bench Top Chairs	9/3/2019	35,600	0	35,600
JP200500000 - CH 4 Workshop Chairs	9/3/2019	26,800	0	26,800
JP200530000 - CH 4 Sewing Machines (16)	9/3/2019	10,400	0	10,400
JP200610000 - CH 7 Lobby Furniture	9/3/2019	15,000	0	15,000
JP200620000 - CH 7 Commercial Appliances	9/3/2019	15,000	0	15,000
JP200630000 - CH 7 Patio Furniture	9/3/2019	10,000	0	10,000
JP200640000 - CH 7 Commercial Dishwasher	9/3/2019	7,000	0	7,000
JP200650000 - CH 7 Sound Systems	9/3/2019	6,100	0	6,100
JP200670000 - CH 6 Commercial Dishwasher	9/3/2019	7,000	0	7,000
JP200700000 - CH 5 Patio Furniture/Benches	9/3/2019	20,000	0	20,000
JS200150000 - AX Software Modification	3/4/2020	32,000	25,369	0
JS200220000 - Emergency Radio Equipment	5/5/2020	11,000	7,334	0
2021				
JP210010000 - CH 2, 5, 6 Handicap Pool Access Chairs	9/1/2020	25,000	13,648	11,352
JP210020000 - Set Top Boxes	9/1/2020	300,000	33,112	266,888
JP210030000 - Infrastructure	9/1/2020	250,000	0	250,000
JP210040000 - Flooring and Work Stations	9/1/2020	23,000	0	23,000
JP210060000 - Active Net Integration Software	9/1/2020	20,000	0	20,000
	- 1.1	_		
JP210080000 - Records Management System	9/1/2020	315,000	0	315,000
JP210090000 - Mower - Riding Greens	9/1/2020	49,000	0	49,000
JP210100000 - Centralized Irrigation System	9/1/2020	200,000	0	200,000

<sup>\*</sup> Incurred to Date

### **Golden Rain Foundation & Trust Reserve Expenditures Report EQUIPMENT FUND**

**Period Ending: 3/31/2021** 

			EXPENDITURES		
ITEM	RESOLUTION DATE	TOTAL Appropriations	I-T-D*	REMAINING Encumbrance	
JP210110000 - 48" Lazer Lawn Mowers (5)	9/1/2020	65,000	0	65,000	
JP210120000 - Mini Skid-Steer Loader (2)	9/1/2020	50,000	0	50,000	
JP210130000 - Navigator Mowers - Walkers (2)	9/1/2020	30,000	0	30,000	
JP210140000 - 60" Lazer Lawn Mower	9/1/2020	14,000	0	14,000	
JP210150000 - Building Maintenance Equipment	9/1/2020	50,000	0	50,000	
JP210160000 - Miscellaneous Equipment	9/1/2020	50,000	0	50,000	
JP210290000 - Dispatch Center	9/1/2020	43,000	0	43,000	
JP210300000 - Portable Radios	9/1/2020	30,000	0	30,000	
JP210310000 - Misc Vehicle Purchases	9/1/2020	200,000	0	200,000	
JP210320000 - Vans (4)	9/1/2020	160,000	0	160,000	
JP210330000 - Bus	9/1/2020	150,000	0	150,000	
JP210340000 - Security Vehicles (4)	9/1/2020	140,000	0	140,000	
JP210350000 - F-250 Truck (4)	9/1/2020	140,000	0	140,000	
JP210360000 - F-250 Crew Cab (3)	9/1/2020	126,000	0	126,000	
JP210370000 - Pickup Trucks (5)	9/1/2020	125,000	0	125,000	
JP210380000 - Utility Vehicles (8)	9/1/2020	120,000	0	120,000	
JP210390000 - Add: Equipment Trailers (3)	9/1/2020	45,000	0	45,000	
JS210080000 - Network System Upgrade	2/2/2021	350,000	0	350,000	

Total Equipment Fund \$6,455,900 \$1,537,076 \$4,885,347

<sup>\*</sup> Incurred to Date

## **Golden Rain Foundation & Trust Reserve Expenditures Report FACILITIES & TRUST FUNDS**

**Period Ending: 3/31/2021** 

		BUDGET	EXPEN	DITURES
ITEM	RESOLUTION DATE	TOTAL Appropriations	I-T-D*	REMAINING Encumbrance
2016				
JS16023F005 - LED Lighting	6/7/2016	600,000	489,510	110,490
JS16023F006 - Garden Center 1 & 2 Renovation	6/7/2016	400,000	399,264	736
JS16023F010 - Call Center	6/7/2016	122,500	0	122,500
2017				
JP172000000 - Pool 1 Maintenance	9/6/2016	12,000	0	12,000
JP172700000 - PAC HVAC System	9/6/2016	300,000	0	300,000
JP172800000 - PAC Stage/Safety Improvements	9/6/2016	728,000	292,201	435,799
JP173600000 - Community Center Entrance Air Lock	9/6/2016	98,000	27,513	70,487
2018				
JP180500000 - CH 1 HVAC	9/5/2017	350,000	0	350,000
JP182600000 - Community Center Remodel	9/5/2017	750,000	135,961	142,777
JP183800000 - Golf Netting at Garden Center 1	9/5/2017	138,000	0	138,000
2019				
JP190010000 - PAC Renovation - Phase 1	10/2/2018	2,000,000	12,375	1,987,625
JP190190000 - Gate 16 Driving Range Improvements	10/2/2018	500,000	60,584	439,416
JP190290000 - Fiber Network Calibration	10/2/2018	105,000	0	105,000
JP190350000 - Replace Welding Shop	10/2/2018	100,000	22,535	77,465
2020				
JP200170000 - Maintenance Parking Lot Lighting	9/3/2019	250,000	10,000	240,000
JP200380000 - Equestrian Turf Renovation	9/3/2019	50,000	0	50,000
JP200390000 - Gymnasium Wall Padding	9/3/2019	45,000	39,954	0
JP200410000 - Miscellaneous Projects	9/3/2019	125,000	82,678	0

## **Golden Rain Foundation & Trust Reserve Expenditures Report FACILITIES & TRUST FUNDS**

**Period Ending: 3/31/2021** 

		BUDGET	EXPEN	DITURES
ITEM	RESOLUTION	TOTAL	I-T-D*	REMAINING
	DATE	Appropriations		Encumbrance
JP200460000 - Community Center Stucco Flashing	9/3/2019	120,000	44,785	75,215
JP200490000 - CH 4 Lapidary Exhaust Vent	9/3/2019	30,000	0	30,000
JP200520000 - CH 4 Sewing Room Flooring	9/3/2019	13,200	0	13,200
JP200660000 - CH 6 Video Projector Installation	9/3/2019	30,000	0	30,000
2021				
JP210050000 - Clubhouse 2 Lawn Bowling Re-Roof	9/1/2020	30,000	0	30,000
JP210170000 - Broadband HVAC System	9/1/2020	300,000	0	300,000
·				
JP210180000 - Welding Shop Replacement	9/1/2020	275,000	0	275,000
JP210190000 - Slope Renovation	9/1/2020	143,000	0	143,000
JP210200000 - Miscellaneous Projects	9/1/2020	125,000	0	125,000
JP210210000 - Tennis Court Resurfacing	9/1/2020	60,000	0	60,000
JP210220000 - Building E Assessment and Design Development	9/1/2020	50,000	0	50,000
JP210230000 - Senate Bill 326 Load Bearing Component Inspect	9/1/2020	50,000	0	50,000
JP210240000 - Nursery Power and Data	9/1/2020	35,000	0	35,000
JP210250000 - Nursery Irrigation System	9/1/2020	35,000	0	35,000
JP210260000 - Asphalt Paving and Sealcoat Programs	9/1/2020	679,069	0	679,069
JP210270000 - Asphalt Paving and Sealcoat Programs	9/1/2020	200,000	0	200,000
JP210280000 - Shepherd's Crook - Gate 3	9/1/2020	35,000	0	35,000
Total Facilities Fund		\$8,883,769	\$1,617,360	\$6,747,780

<sup>\*</sup> Incurred to Date

## **Golden Rain Foundation & Trust Reserve Expenditures Report CONTINGENCY FUND**

**Period Ending: 3/31/2021** 

**Total Contingency Fund** 

		BUDGET	EXPENDITURES	
ITEM	RESOLUTION DATE	TOTAL Appropriations	I-T-D*	REMAINING Encumbrance
2020				
JS20010B000 - Independent Strategic Review - Broadband	2/4/2020	50,000	43,259	6,741
2021				
JS210070000 - COVID-19 Vaccine Program	1/14/2021	38,000	838	37,162

\$88,000

\$44,097

\$43,903

<sup>\*</sup> Incurred to Date

## GRF Total Vehicle Inventory and Annual Vehicle Replacement Strategy

Vehicle Type	Total	Vehicle Life Expectancy (Years)	Total Replacement Needs		Annual Replacement Strategy
1 Ton Truck	20	13	1	5%	
Transportation Bus	16	7	6	38%	1
Passenger Car	1	10	0	0%	
Electric Passenger Car	4	5	0	0%	
Security Vehicles	18	5	7	39%	4
Large Dump	4	15	0	0%	
Passenger Van	19	13	4	21%	1
F150/F250 Vehicle	42	13	10	24%	4
Small Pick-Up	82	13	65	79%	7
Work Van	52	10	18	35%	4
Utility Vehicle	74	10	12	16%	8
Utility Trailer	43	15	19	44%	4
Specialty Equipment					
Fork Lift	5				
Chipper	2				
Grabber	1				
Jetter	1				
Loader	1				
Manlift	9				
Scissor Lift	2				
Skid Steer	5				
Sweeper	4				
Tractor	7				
Subtotal	412		142	34%	33

### **One Ton Truck**

Unit #	Туре	Year	Make	Model	Work Center	Odomoeter 3/9/2021
702864	F-350 604 DSL	2007	FORDC	F-350	936	43,050
702720	04 FORD F350 6.0L	2004	FORDC	F350 XL SD	540	39,094
702721	04 FORD F350 6.0L	2004	FORDC	F350 XL SD	580	18,647
702722	04 FORD F350 6.0L	2004	FORDC	F350 XL SD	936	71,231
702724	04 FORD F350 6.0L	2004	FORDC	F350 XL SD	530	42,299
702409	97 F350 FTBD 161 WB	1997	FORDC	F350	912	47,247
A00834	2012 Ford F-350	2012	FORDC	F-350	936	33,946
A00835	2012 Ford F-350	2012	FORDC	F-350	936	28,516
A01214	2012 Ford F-350	2012	FORDC	F-350	960	13,149
C01979	Transit 350 Box Van	2019	FORDC	T 350	932	1479
C01963	2019 F-350 STAKEBED	2019	FORDC	F 350	932	382
C01964	2019 F-350 STAKEBED	2019	FORDC	F 350	926	1,214
C01965	2019 F-350 STAKEBED	2019	FORDC	F 350	911	1,603
C01966	2019 F-350 STAKEBED	2019	FORDC	F 350	932	193
FA-S01058	2020 f-350 STAKEBED	2020	FORDC	F350	311	0
FA-S01059	2020 f-350 STAKEBED	2020	FORDC	F350	935	1805
FA-S01060	2020 f-350 STAKEBED	2020	FORDC	F350	936	0
FA-S01061	2020 f-350 STAKEBED	2020	FORDC	F350	530	0
FA-S01062	2020 f-350 STAKEBED	2020	FORDC	F350	530	
FA-S01098	2020 f-350 STAKEBED	2020	FORDC	F350	912	

Type: 1 Ton Truck

Total: 20

Total Replacement: 1

Orange: Inactive, Replaced in 2020

Green: Scheduled to be replaced in 2021

Yellow: Past life expectancy; needs to be replaced

### Passenger Bus

Unit #	Туре	Year	Make	Model	Work Center	Odometer	Reading Date
A00739	2012 E-Z Trans	2012	INT	GENERAL	970	108,719	9/10/2018
A00740	2012 E-Z Trans	2012	INT	GENERAL	970	141,021	9/25/2020
A00741	2012 E-Z Trans	2012	INT	GENERAL	970	142,912	8/12/2020
A03012	2014 ARBOC	2014	ARBOC	4500	970	152,802	3/11/2021
A03013	2014 ARBOC	2014	ARBOC	4500	970	147,959	2/22/2021
A03014	2014 ARBOC	2014	ARBOC	4500	970	150,723	3/10/2021
A03016	2014 ARBOC	2014	ARBOC	4500	970	130,155	3/4/2021
A03625	2015 ARBOC	2015	ARBOC	4500	970	113,693	3/3/2021
A03626	2015 ARBOC	2015	ARBOC	4500	970	94,444	2/26/2021
A03627	2015 ARBOC	2014	ARBOC	4500	970	116,506	2/8/2021
C01559	ARBOC BUS	2017	ARBOC	PROMSTR	970	62,101	3/4/2021
C01738	ARBOC Spirit of	2018	ARBOC	SPT OF	970	56,884	3/1/2021
C01911	2016 CHEVROLET	2016	CHEVX	4500	970	23,476	3/9/2021
C01921	2016 CHEVY-4500 -	2016	CHEVX	4500	970	22,728	2/25/2021
C01995	2019 CHEVY-4500 -	2019	CHEVX	4500	970	15,658	2/26/2021
S01017	2019 CHEVY-4500-	2019	CHEVX	4500	970	9,706	2/25/2021

Unit Type: Passenger Bus

Total: 16

Total Replacement 6

Orange : Inactive, Replaced in 2020

Green: Scheduled to be replaced in 2021

Yellow: Past life expectancy; needs to be replaced

### Car

Unit #	Type	Year	Make	Model	Work Center	<b>Odometer 3/11/21</b>
A03643	FORD EDGE	2016	FORDX	EDGE	30	4,017

Unit Type: Car

Total: 1

Total Replacement: 0

#### **Security Vehicles**

Unit #	Туре	Year	Make	Work Center	<b>Odometer 3/11/21</b>
A03654	2017 Chevrolet Trax	2017	CHEVX	400	55,080
A03655	2017 Chevrolet Trax	2017	CHEVX	400	57,579
A03652	2017 Chevrolet Trax	2017	CHEVX	400	74,713
FA-S01039	2020 Ford Edge	2020	FORD	400	503
FA-S01040	2020 Ford Edge	2020	FORD	400	181
FA-S01041	2020 Ford Edge	2020	FORD	400	

Unit Type: Car

Total: 6
Total Replacement: 1

Unit #	Туре	Year	Make	Work Center	<b>Odometer 3/11/21</b>
A01859	2013 Nissan pickup	2013	NISSAN	400	125,023
A00821	2012 Nissan pickup	2012	NISSAN	400	82,675
A00832	2012 Nissan pickup	2012	NISSAN	400	89,867
A00833	2012 Nissan pickup	2012	NISSAN	400	73,691
A01858	2013 Nissan pickup	2013	NISSAN	400	106,461
A01882	2013 Nissan pickup	2013	NISSAN	400	103,349
A02939	2014 Nissan pickup	2014	NISSAN	400	86,969
A02940	2014 Nissan pickup	2014	NISSAN	400	141,939
A02945	2014 Nissan pickup	2014	NISSAN	400	145,674
A02946	2014 Nissan pickup	2014	NISSAN	400	121,866

Unit Type: Small Pickup

Total: 10 Total Replacement: 6

Unit #	Type	Year	Make	Work Cente	r Odometer 3/11/21
A03648	2017 Chevrolet Volt	2017	CHEVX	000400	31,578
A03649	2017 Chevrolet Volt	2017	CHEVX	000400	37,632

Unit Type: Electric Passenger Car

Total: 2
Total Replacement: 0

Total Security: 18
Total Replacement: 7

Orange: Inactive, Replaced in 2020

**Green: Scheduled to be replaced - 2021** 

## **Electric Passenger Car**

Unit #	Туре	Year	Make	Model	Work Center	Odometer 3/11/21
A03650	2017 Chevrolet Volt	2017	CHEVX	VOLT	920	7,836
A03651	2017 Chevrolet Volt	2017	CHEVX	VOLT	920	7,444
FA-S01055	2020 Chevrolet Bolt	2020	CHEVX	BOLT	902	0
FA-S01056	2020 Chevrolet Bolt	2020	CHEVX	BOLT	904	0

Unit Type: Electric Passenger Vehicle

Total: 4

Total Replacement: 0

## **Large Dump**

Unit #	Туре	Year	Make	Model	Work Center	Odometer 3/11/21
A02947	2014 INTERNATIONAL	2014	INT	DURA STAR	936	21,263
A02975	2014 INTERNATIONAL	2014	INT	DURA STAR	936	15,133
A03567	2016 International	2016	INT	4300SBA	570	16,852
A03568	2016 International	2016	INT	4300SBA	570	10,951

Unit Type: LARGE DUMP

Total: 4

Total Replacement: 0

## Passenger Van

Unit #	Туре	Year	Make	Model	Work Center	Odometer 3/12/21
702390	FORD CLUB WAGON	1997	FORDC	CLUB	530	69,272
702387	FORD CLUB WAGON	1997	FORDC	CLUB	530	58,203
A00800	E-350 passenger van	2012	FORDCO	E-350	530	22,905
702384	FORD CLUB WAGON	1997	FORDC	CLUB	530	43,828
702385	FORD CLUB WAGON	1997	FORDC	CLUB	530	54,312
702464	99 E350 12-PASS	1999	FORDC	E350	520	54,496
702388	FORD CLUB WAGON	1997	FORDC	CLUB	570	54,626
A02952	2014 ECONOLINE	2014	FORDC	E150 VAN	600	20,850
A02953	2014 ECONOLINE	2014	FORDC	E150 VAN	945	45,301
A02954	2014 ECONOLINE	2014	FORDC	E150 VAN	935	26,369
A02955	2014 ECONOLINE	2014	FORDC	E150 VAN	935	29,525
A02969	2014 ECONOLINE	2014	FORDC	E350 VAN	530	2,659
A02970	2014 ECONOLINE	2014	FORDC	E350 VAN	530	26,532
A02971	2014 ECONOLINE	2014	FORDC	E350 VAN	530	29,719
A00506	2016 Ford Transit	2016	FORDX	TRANSIT	970	20,567
A00500	2017 Toyota Sienna L	2017	TOYOTA	SIENNA	970	58,071
C01660	FORD TRANSIT	2018	FORDC	TRANSIT	570	14,846
C01896	2019 TRANSIT	2019	FORCO	2WD	970	13,941
C01951	2019 Ford Transit-150-	2019	FORDC	TRANSIT	570	7,381

Unit Type: PASS VAN

Total: 19

Total Replacement: 4

Orange: Inactive, Replaced in 2020

**Green: Scheduled to be replaced in 2021** 

#### **Medium Pick-Up**

Unit #	Туре	Year	Make	Model	Work Center	Odometer 3/11/20
702352	96 F250 4X4 5.8L	1996	FORDC	F250 4X4	400	30,550
702482	99 FORD F250 TRUCK	1999	FORDC	F250 TRUCK	945	119,969
702483	99 Ford F250	1999	FORDC	F250 TRUCK	520	65,971
702484	99 FORD F250 TRUCK	1999	FORDC	F250 TRUCK	512	63,187
702540	00 FORD F250 5.4L	2000	FORDC	F250	20	53,021
702541	00 FORD F250 5.4L	2000	FORDC	F250	550	51,116
702717	03 FORD F250 5.4L	2003	FORDC	F250	580	0
702719	03 FORD F250 5.4L	2003	FORDC	F250	936	60,057
702723	03 FORD F250 5.4L	2003	FORDC	F250	540	110,682
702726	03 FORD F250 5.4L	2003	FORDC	F250	932	58,083
702837	07 FORD F250 5.4L	2007	FORDC	F250	540	50,853
702838	07 FORD F250 5.4L	2007	FORDC	F250	540	96,466
702839	07 FORD F250 5.4L	2007	FORDC	F250	945	34,366
702882	08 F250 Super Duty	2008	FORDC	F250 XL	530	29,110
702972	09 FORD F250 5.4L	2009	FORDC	F250	935	55,770
702973	09 FORD F250 5.4L	2009	FORDC	F250	936	53,910
A00728	2012 Ford F-250	2012	FORDC	F250	926	28,664
A00729	2012 Ford F-250	2012	FORDC	F250	530	28,166
A00801	F-150 pickup	2012	FORDCO	F-150	911	20,647
A02964	2014 Ford F-250	2014	FORDC	F250	530	20,298
A02965	2014 Ford F-250	2014	FORDC	F250	935	27,834
A02966	2014 Ford F-250	2014	FORDC	F250	530	26,115
C01621	2017 FORD F-250SD XL	2017	FORDC	F250	912	5,392
C01659	FORD 150 1/2 TON	2018	FORDC	F-150	912	5,597
C01679	FORD F250 REG CAB	2018	FORDC	F250	530	5,924
C01680	FORD F250 REG CAB	2018	FORDC	F250	530	8,791
C01686	FORD F250 REG CAB	2018	FORDC	F250	917	5,495
C01916	2019 FORD F150- XL	2019	FORDC	F150 XL	917	1,766
C01917	2019 FORD F150- XL	2019	FORDC	F150 XL	925	3,845
C01927	2019 Ford F-250 Super	2019	FORDCO	F250	530	4,418
C01928	2019 Ford F-250 Super	2019	FORDCO	F 250	620	1,650
C01929	2019 FORD F250	2019	FORDC	F 250	932	828
C01930	2019 FORD F250	2019	FORDC	F250	912	1,100
C01931	2019 FORD F250	2019	FORDC	F250	932	1,759
C01932	2019 FORD F250	2019	FORDC	F250	912	932
C01933	2019 FORD F250	2019	FORDC	F250	912	2,258
C01934	2019 FORD F250	2019	FORDC	F250	912	1,794
FA-S01050	2020 FORD F-250 Super	2020	FORDC	F250	530	
FA-S01051	2020 FORD F150	2020	FORDC	F150 XL	500	836
FA-S01052	2020 FORD F150	2020	FORDC	F150 XL	936	784
FA-S01053	2020 FORD F150	2020	FORDC	F150 XL	500	1,261
FA-S01054	2020 FORD F150	2020	FORDC	F150 XL	920	

Unit Type: PUT (Pick up truck)

Total: 42

Total Replacement: 10

Orange: Inactive, Replaced in 2020

Green: Scheduled to be replaced in 2021

## **Small Pick-Up**

Unit #	Type	Year	Make	Model	Work Center	Odometer 3/12/21
702888	Extended cab Ranger	2008	FORDC	RANGER	241	144,860
702580	01 FORD RANGER 3.0L	2001	FORDC	RANGER	912	107,359
702674	03 FORD RANGER 3.0L	2003	FORDC	RANGER	913	86,747
702678	03 FORD RANGER 3.0L	2003	FORDC	RANGER	945	101,876
702890	Extended cab Ranger	2008	FORDC	RANGER	500	122,727
702894	Extended cab Ranger	2008	FORDC	RANGER	920	132,306
702684	03 FORD RANGER 3.0L	2003	FORDC	RANGER	912	86,185
702512	00 FORD RANGER 3.0L	2000	FORDC	RANGER	912	41,313
702515	00 FORD RANGER 3.0L	2000	FORDC	RANGER	925	67,069
702518	00 FORD RANGER 3.0L	2000	FORDC	RANGER	932	46,539
702521	00 FORD RANGER 3.0L	2000	FORDC	RANGER	912	82,782
702522	00 FORD RANGER 3.0L	2000	FORDC	RANGER	912	54,716
702523	00 FORD RANGER 3.0L	2000	FORDC	RANGER	925	66,973
702530	00 FORD RANGER 3.0L	2000	FORDC	RANGER	917	61,553
702570	01 FORD RANGER 3.0L	2001	FORDC	RANGER	913	71,409
702571	01 FORD RANGER 3.0L	2001	FORDC	RANGER	913	91,077
702572	01 FORD RANGER 3.0L	2001	FORDC	RANGER	913	78,040
702573	01 FORD RANGER 3.0L	2001	FORDC	RANGER	913	84,445
702574	01 FORD RANGER 3.0L	2001	FORDC	RANGER	913	75,582
702576	01 FORD RANGER 3.0L	2001	FORDC	RANGER	936	53,096
702577	01 FORD RANGER 3.0L	2001	FORDC	RANGER	935	73,402
702579	01 FORD RANGER 3.0L	2001	FORDC	RANGER	912	50,519
702581	01 FORD RANGER 3.0L	2001	FORDC	RANGER	912	39,652
702582	01 FORD RANGER 4.0L	2001	FORDC	RANGER	912	33,942
702584	01 FORD RANGER 3.0L	2001	FORDC	RANGER	511	75,951
702675	03 FORD RANGER 3.0L	2003	FORDC	RANGER	945	53,909
702676	03 FORD RANGER 3.0L	2003	FORDC	RANGER	913	70,773
702677	03 FORD RANGER 3.0L	2003	FORDC	RANGER	913	58,793
702681	03 FORD RANGER 3.0L	2003	FORDC	RANGER	912	49,914
702682	03 FORD RANGER 3.0L	2003	FORDC	RANGER	912	61,063
702683	03 FORD RANGER 3.0L	2003	FORDC	RANGER	912	53,590
702685	03 FORD RANGER 3.0L	2003	FORDC	RANGER	912	53,946
702686	03 FORD RANGER 3.0L	2003	FORDC	RANGER	912	50,433
702725	Ranger	2004	FORDC	RANGER	530	79,108
702768	05 FORD RANGER 3.0L	2005	FORDC	RANGER	925	31,748
702769	05 FORD RANGER 3.0L	2005	FORDC	RANGER	912	37,437
702770	05 FORD RANGER 3.0L	2005	FORDC	RANGER	912	42,143
702771	05 FORD RANGER 3.0L	2005	FORDC	RANGER	912	51,136
702772	05 FORD RANGER 3.0L	2005	FORDC	RANGER	918	56,208
702773	05 FORD RANGER 3.0L	2005	FORDC	RANGER	912	52,898
702774	05 FORD RANGER 3.0L	2005	FORDC	RANGER	912	44,727
702775	05 FORD RANGER 3.0L	2005	FORDC	RANGER	912	67,058
702776	05 FORD RANGER 3.0L	2005	FORDC	RANGER	560	71,576
702777	05 FORD RANGER 3.0L	2005	FORDC	RANGER	932	56,873
702790	05 FORD RANGER 3.0L	2005	FORDC	RANGER	912	74,838
702800	06 FORD RANGER 3.0L	2006	FORDC	RANGER	917	46,728
702801	06 FORD RANGER 3.0L	2006	FORDC	RANGER	917	39,549
702802	06 FORD RANGER 3.0L	2006	FORDC	RANGER	917	34,995
702803	06 FORD RANGER 3.0L	2006	FORDC	RANGER	912	38,262
702804	06 FORD RANGER 3.0L	2006	FORDC	RANGER	935	38,536

#### **Small Pick-Up**

Unit #	Type	Year	Make Model	Work Center	Odometer 3/12/21
702805	06 FORD RANGER 3.0L	2006	FORDC RANGER	913	44,847
702807	06 FORD RANGER 3.0L	2006	FORDC RANGER	912	28,328
702843	07 FORD RANGER 3.0L	2006	FORDC RANGER	935	34,564
702843	06 FORD RANGER 3.0L	2006	FORDC RANGER	912	34,999
702840	07 FORD RANGER 3.0L	2007	FORDC RANGER	912	30,843
702841	07 FORD RANGER 3.0L	2007	FORDC RANGER	935	35,962
702844	07 FORD RANGER 3.0L	2007	FORDC RANGER	<u>933</u> 521	25,201
702845	07 FORD RANGER 3.0L	2007	FORDC RANGER	911	62,495
702846	07 FORD RANGER 3.0L	2007	FORDC RANGER	914	55,276
702847	07 FORD RANGER 3.0L	2007	FORDC RANGER	913 L 945	36,943
702872	2008 Ranger standard		FORDC RANGER X		48,598
702873	2008 Ranger standard	2008	FORDC RANGER X		42,494
702874	2008 Ranger standard	2008	FORDC RANGERY		35,749
702875	Ranger standard cab	2008	FORDC RANGERXI		36,926
702895	2008 Regular cab	2008	FORDC RANGER	936	45,751
702896	2008 Regular cab	2008	FORDC RANGER	917	36,112
702897	2008 Regular cab	2008	FORDC RANGER	560	39,416
702898	2008 Regular cab	2008	FORDC RANGER	560	37,442
702899	2008 Regular cab	2008	FORDC RANGER	560	34,803
702900	2008 Regular cab	2008	FORDC RANGER	914	34,132
702979	2008 Regular cab	2008	FORDC RANGER	935	35,394
700444	2009 Ranger extra cab	2009	FORDC RANGER	530	91,616
702982	2009 Ranger extra cab	2009	FORDC RANGER	530	66,591
A00478	2011 Ranger extra cab	2011	FORDC RANGER	500	54,678
A00715	2012 Ranger	2011	FORDC RANGER	500	71,397
A01856	2013 Nissan pickup	2013	NISSAN FRONTIER	912	85,022
A01857	2013 Nissan pickup	2013	NISSAN FRONTIER	912	107,962
A02938	2014 Nissan pickup	2014	NISSAN FRONTIER	917	85,876
A03660	2016 Nissan Frontier	2016	NISSAN FRONTIER	614	9,488
A03661	2016 Nissan Frontier	2016	NISSAN FRONTIER	902	8,932
A03662	2016 Nissan Frontier	2016	NISSAN FRONTIER	910	10,489
A03663	2016 Nissan Frontier	2016	NISSAN FRONTIER	910	9,540

Unit Type: **SMALL PUT** 

Total: 82 Total Replacement: 65

Orange: Replaced in 2020
Green: Scheduled to be replaced in 2021

#### **Work Van**

Unit #	Туре	Year	Make	Model	Work Center	Odometer 3/12/21
702492	99 FORD E250 VAN	1999	FORDC	E250 VAN	20	88,445
702688	03 FORD E250 CARGO	2003	FORDC	E250 VAN	914	103,342
702537	00 FORD E250 VAN	2000	FORDC	E250	914	95,724
702488	99 FORD E250 VAN	1999	FORDC	E250 VAN	960	73,353
702401	97 E250 CARGO	1997	FORDC	E250 VAN	912	66,905
702486	99 FORD E250 VAN	1999	FORDC	E250 VAN	913	53,607
702487	99 FORD E250 VAN	1999	FORDC	E250 VAN	926	53,214
702490	99 FORD E250 VAN	1999	FORDC	E250 VAN	926	60,318
702489	99 FORD E250 VAN	1999	FORDC	E250 VAN	914	80,894
702536	00 FORD E250 VAN	2000	FORDC	E250	914	65,747
702538	00 FORD E250 VAN	2000	FORDC	E250	914	76,144
702539	00 FORD E250 VAN	2000	FORDC	E250	914	84,077
702567	01 FORD E250 VAN	2001	FORDC	E250	914	75,356
702687	03 FORD E250 CARGO	2003	FORDC	E250 VAN	914	65,722
702689	03 FORD E250 CARGO	2003	FORDC	E250 VAN	914	93,455
702863	E-250 VAN	2007	FORDC	E-250	914	50,337
702876	E-250 cargo	2008	FORDC	E-250	914	45,432
702877	E-250 cargo	2008	FORDC	E-250	914	50,212
702878	E-250 cargo	2008	FORDC	E-250	914	35,674
702879	E-250	2008	FORDC	E250 VAN	914	54,596
702980	E-250	2008	FORDC	E250 VAN	926	29,728
A00809	2010 Dodge Caravan	2010	DODGE	CARAVAN	20	35,877
A00806	2010 Dodge Caravan	2012	DODGE	CARAVAN	20	34,936
A00807	2010 Dodge Caravan	2012	DODGE	CARAVAN	20	33,391
A00808	2010 Dodge Caravan	2012	DODGE	CARAVAN	20	39,940
A03008	Transit connec cargo	2014	FORDC	TRANSIT	540	18,813
A03009	Transit connec cargo	2014	FORDC	TRANSIT	540	15,380
A03010	2014 E250	2014	FORDC	E250	932	18,527
A03011	2014 E250	2014	FORDC	E250	932	18,877
C01683	FORD TRANSIT VAN	2018	FORDC	TRANSIT	914	10,562
C01684	FORD TRANSIT VAN	2018	FORDC	TRANSIT	914	5,985
C01685	FORD TRANSIT VAN	2018	FORDC	TRANSIT	914	8,492
C01687	FORD TRANSIT	2018	FORDC	TRANSIT	935	4,926
C01688	FORD TRANSIT	2018	FORDC	TRANSIT	540	7,739
C01689	FORD TRANSIT	2018	FORDC	TRANSIT	540	11,960
C01690	FORD TRANSIT	2018	FORDC	TRANSIT	540	5,608
C01691	FORD TRANSIT	2018	FORDC	TRANSIT	540	7,197
C01692	FORD TRANSIT	2018	FORDC	TRANSIT	540	10,097
C01693	2018 FORD TRANSIT	2018	FORDC	TRANSIT	540	6,036
C01694	2018 FORD TRANSIT	2018	FORDC	TRANSIT	540	9,007
C01703	2018 FORD TRANSIT	2018	FORDC	TRANSIT	540	6,521
C01703	2018 FORD TRANSIT	2018	FORDC	TRANSIT	540	7,303
C01739	2018 Ford Transit	2018	FORDX	E250 VAN	932	6,705
						•
C01740 C01945	2018 Ford Transit 2019 FORD TRANSIT -	2018 2019	FORDX FORDC	E250 VAN TRANSIT	926 540	7,065
						1,302
C01946	2019 FORD TRANSIT -	2019	FORDC	TRANSIT	914	2,223
C01947	2019 FORD TRANSIT -	2019	FORDC	TRANSIT	914	4,656
C01948	2019 FORD TRANSIT -	2019	FORDC	TRANSIT	914	4,652
C01949	2019 FORD TRANSIT -	2019	FORDC	TRANSIT	914	4,929
C01950	2019 FORD TRANSIT -	2019	FORDC	TRANSIT	914	3,079
C01952	2019 FORD TRANSIT -	2019	FORDC	TRANSIT	932	2,346
C01953	2019 FORD TRANSIT -	2019	FORDC	TRANSIT	914	2,927

#### **Work Van**

Unit Type: **WORK VAN** 

Total: 52 Total Replacement: 18

Orange: Inactive, Replaced in 2020
Green: Scheduled to be replaced in 2021

# **Utility Vehicle**

702730         04 KAWASAKI 3CYL         2004         MULE 3010         914           702786         05 KAWASAKI 3CYL         2005         MULE 3010         530           702792         05 KAWASAKI 3CYL         2006         MULE 3010         530           702816         06 KAWASAKI 3CYL         2006         MULE 3010         936           702817         06 KAWASAKI 3CYL         2006         MULE 3010         932           702819         06 KAWASAKI 3CYL         2006         MULE 3010         932           702836         07 KAWASAKI 3CYL         2007         MULE 3010         936           702849         07 KAWASAKI 3CYL         2007         MULE 3010         936           702850         07 KAWASAKI 3CYL         2007         MULE 3010         530           702904         Kia Vantage         2008         MINI CARGO         540           702908         09 KAWASAKI 3CYL         2009         MULE 3010         530           702910         09 KAWASAKI 3CYL         2009         MULE 3010         530           702911         09 KAWASAKI 3CYL         2009         MULE 3010         530           702913         09 KAWASAKI 3CYL         2009         MULE 3010         530	702786 702792 702816 702817 702819 702836 702849 702850 702904 702908 702909 702910
702792         05 KAWASAKI 3CYL         2005         MULE 3010         530           702816         06 KAWASAKI 3CYL         2006         MULE 3010         936           702817         06 KAWASAKI 3CYL         2006         MULE 3010         932           702819         06 KAWASAKI 3CYL         2006         MULE 3010         932           702836         07 KAWASAKI 3CYL         2007         MULE 3010         530           702849         07 KAWASAKI 3CYL         2007         MULE 3010         936           702850         07 KAWASAKI 3CYL         2007         MULE 3010         530           702904         Kia Vantage         2008         MINI CARGO         540           702908         09 KAWASAKI 3CYL         2009         MULE 3010         530           702909         09 KAWASAKI 3CYL         2009         MULE 3010         530           702910         09 KAWASAKI 3CYL         2009         MULE 3010         530           702911         09 KAWASAKI 3CYL         2009         MULE 3010         530           702913         09 KAWASAKI 3CYL         2009         MULE 3010         530           A00452         2010 JIABAO         2010         VANGO         580	702792 702816 702817 702819 702836 702849 702850 702904 702908 702909 702910
702816         06 KAWASAKI 3CYL         2006         MULE 3010         936           702817         06 KAWASAKI 3CYL         2006         MULE 3010         932           702819         06 KAWASAKI 3CYL         2006         MULE 3010         932           702836         07 KAWASAKI 3CYL         2007         MULE 3010         530           702849         07 KAWASAKI 3CYL         2007         MULE 3010         936           702850         07 KAWASAKI 3CYL         2007         MULE 3010         530           702904         Kia Vantage         2008         MINI CARGO         540           702908         09 KAWASAKI 3CYL         2009         MULE 3010         530           702909         09 KAWASAKI 3CYL         2009         MULE 3010         530           702910         09 KAWASAKI 3CYL         2009         MULE 3010         530           702911         09 KAWASAKI 3CYL         2009         MULE 3010         530           702913         09 KAWASAKI 3CYL         2009         MULE 3010         530           A00452         2010 JIABAO         2010         VANGO         580           A00453         2010 KIA/VANTAGE         2010         VANGO         540	702816 702817 702819 702836 702849 702850 702904 702908 702909 702910
702817         06 KAWASAKI 3CYL         2006         MULE 3010         932           702819         06 KAWASAKI 3CYL         2006         MULE 3010         932           702836         07 KAWASAKI 3CYL         2007         MULE 3010         530           702849         07 KAWASAKI 3CYL         2007         MULE 3010         936           702850         07 KAWASAKI 3CYL         2007         MULE 3010         530           702904         Kia Vantage         2008         MINI CARGO         540           702908         09 KAWASAKI 3CYL         2009         MULE 3010         530           702909         09 KAWASAKI 3CYL         2009         MULE 3010         530           702910         09 KAWASAKI 3CYL         2009         MULE 3010         530           702911         09 KAWASAKI 3CYL         2009         MULE 3010         530           702913         09 KAWASAKI 3CYL         2009         MULE 3010         530           A00452         2010 JIABAO         2010         VANGO         530           A00453         2010 KIA/VANTAGE         2010         VANGO         580           A00454         2010 KIA/VANTAGE         2010         MULE 4010         620	702817 702819 702836 702849 702850 702904 702908 702909 702910
702819         06 KAWASAKI 3CYL         2006         MULE 3010         932           702836         07 KAWASAKI 3CYL         2007         MULE 3010         530           702849         07 KAWASAKI 3CYL         2007         MULE 3010         936           702850         07 KAWASAKI 3CYL         2007         MULE 3010         530           702904         Kia Vantage         2008         MINI CARGO         540           702908         09 KAWASAKI 3CYL         2009         MULE 3010         530           702909         09 KAWASAKI 3CYL         2009         MULE 3010         530           702910         09 KAWASAKI 3CYL         2009         MULE 3010         530           702911         09 KAWASAKI 3CYL         2009         MULE 3010         530           702913         09 KAWASAKI 3CYL         2009         MULE 3010         530           A00452         2010 JIABAO         2010         VANGO         530           A00453         2010 KIA/VANTAGE         2010         VANGO         580           A00454         2010 KIA/VANTAGE         2010         MULE 4010         620           A00470         2009 Kawasaki Mule         2011         Mule 4010         570  <	702819 702836 702849 702850 702904 702908 702909 702910
702836         07 KAWASAKI 3CYL         2007         MULE 3010         530           702849         07 KAWASAKI 3CYL         2007         MULE 3010         936           702850         07 KAWASAKI 3CYL         2007         MULE 3010         530           702904         Kia Vantage         2008         MINI CARGO         540           702908         09 KAWASAKI 3CYL         2009         MULE 3010         530           702909         09 KAWASAKI 3CYL         2009         MULE 3010         530           702910         09 KAWASAKI 3CYL         2009         MULE 3010         530           702911         09 KAWASAKI 3CYL         2009         MULE 3010         530           702913         09 KAWASAKI 3CYL         2009         MULE 3010         530           A00452         2010 JIABAO         2010         VANGO         530           A00453         2010 KIA/VANTAGE         2010         VANGO         580           A00454         2010 KIA/VANTAGE         2010         MULE 4010         620           A00470         2009 Kawasaki Mule         2010         MULE 4010         620           A00723         Kawasaki Mule 4010         2011         Mule 4010         570	702836 702849 702850 702904 702908 702909 702910
702849         07 KAWASAKI 3CYL         2007         MULE 3010         936           702850         07 KAWASAKI 3CYL         2007         MULE 3010         530           702904         Kia Vantage         2008         MINI CARGO         540           702908         09 KAWASAKI 3CYL         2009         MULE 3010         530           702909         09 KAWASAKI 3CYL         2009         MULE 3010         530           702910         09 KAWASAKI 3CYL         2009         MULE 3010         530           702911         09 KAWASAKI 3CYL         2009         MULE 3010         530           702913         09 KAWASAKI 3CYL         2009         MULE 3010         530           A00452         2010 JIABAO         2010         VANGO         530           A00453         2010 KIA/VANTAGE         2010         VANGO         580           A00454         2010 KIA/VANTAGE         2010         VANGO         540           A00470         2009 Kawasaki Mule         2010         MULE 4010         620           A00723         Kawasaki Mule 4010         2011         Mule 4010         570	702849 702850 702904 702908 702909 702910
702850         07 KAWASAKI 3CYL         2007         MULE 3010         530           702904         Kia Vantage         2008         MINI CARGO         540           702908         09 KAWASAKI 3CYL         2009         MULE 3010         530           702909         09 KAWASAKI 3CYL         2009         MULE 3010         530           702910         09 KAWASAKI 3CYL         2009         MULE 3010         530           702911         09 KAWASAKI 3CYL         2009         MULE 3010         530           702913         09 KAWASAKI 3CYL         2009         MULE 3010         530           A00452         2010 JIABAO         2010         VANGO         530           A00453         2010 KIA/VANTAGE         2010         VANGO         580           A00454         2010 KIA/VANTAGE         2010         VANGO         540           A00470         2009 Kawasaki Mule         2010         MULE 4010         620           A00723         Kawasaki Mule 4010         2011         Mule 4010         570	702850 702904 702908 702909 702910
702904         Kia Vantage         2008         MINI CARGO         540           702908         09 KAWASAKI 3CYL         2009         MULE 3010         530           702909         09 KAWASAKI 3CYL         2009         MULE 3010         530           702910         09 KAWASAKI 3CYL         2009         MULE 3010         530           702911         09 KAWASAKI 3CYL         2009         MULE 3010         530           702913         09 KAWASAKI 3CYL         2009         MULE 3010         530           A00452         2010 JIABAO         2010         VANGO         530           A00453         2010 KIA/VANTAGE         2010         VANGO         580           A00454         2010 KIA/VANTAGE         2010         VANGO         540           A00470         2009 Kawasaki Mule         2010         MULE 4010         620           A00723         Kawasaki Mule 4010         2011         Mule 4010         570	702904 702908 702909 702910
702908         09 KAWASAKI 3CYL         2009         MULE 3010         530           702909         09 KAWASAKI 3CYL         2009         MULE 3010         530           702910         09 KAWASAKI 3CYL         2009         MULE 3010         530           702911         09 KAWASAKI 3CYL         2009         MULE 3010         530           702913         09 KAWASAKI 3CYL         2009         MULE 3010         530           A00452         2010 JIABAO         2010         VANGO         530           A00453         2010 KIA/VANTAGE         2010         VANGO         580           A00454         2010 KIA/VANTAGE         2010         VANGO         540           A00470         2009 Kawasaki Mule         2010         MULE 4010         620           A00723         Kawasaki Mule 4010         2011         Mule 4010         570	702908 702909 702910
702909         09 KAWASAKI 3CYL         2009         MULE 3010         530           702910         09 KAWASAKI 3CYL         2009         MULE 3010         530           702911         09 KAWASAKI 3CYL         2009         MULE 3010         530           702913         09 KAWASAKI 3CYL         2009         MULE 3010         530           A00452         2010 JIABAO         2010         VANGO         530           A00453         2010 KIA/VANTAGE         2010         VANGO         580           A00454         2010 KIA/VANTAGE         2010         VANGO         540           A00470         2009 Kawasaki Mule         2010         MULE 4010         620           A00723         Kawasaki Mule 4010         2011         Mule 4010         570	702909 702910
702910         09 KAWASAKI 3CYL         2009         MULE 3010         530           702911         09 KAWASAKI 3CYL         2009         MULE 3010         530           702913         09 KAWASAKI 3CYL         2009         MULE 3010         530           A00452         2010 JIABAO         2010         VANGO         530           A00453         2010 KIA/VANTAGE         2010         VANGO         580           A00454         2010 KIA/VANTAGE         2010         VANGO         540           A00470         2009 Kawasaki Mule         2010         MULE 4010         620           A00723         Kawasaki Mule 4010         2011         Mule 4010         570	702910
702911         09 KAWASAKI 3CYL         2009         MULE 3010         530           702913         09 KAWASAKI 3CYL         2009         MULE 3010         530           A00452         2010 JIABAO         2010         VANGO         530           A00453         2010 KIA/VANTAGE         2010         VANGO         580           A00454         2010 KIA/VANTAGE         2010         VANGO         540           A00470         2009 Kawasaki Mule         2010         MULE 4010         620           A00723         Kawasaki Mule 4010         2011         Mule 4010         570	
702913       09 KAWASAKI 3CYL       2009       MULE 3010       530         A00452       2010 JIABAO       2010       VANGO       530         A00453       2010 KIA/VANTAGE       2010       VANGO       580         A00454       2010 KIA/VANTAGE       2010       VANGO       540         A00470       2009 Kawasaki Mule       2010       MULE 4010       620         A00723       Kawasaki Mule 4010       2011       Mule 4010       570	702911
A00452       2010       JIABAO       2010       VANGO       530         A00453       2010       KIA/VANTAGE       2010       VANGO       580         A00454       2010       KIA/VANTAGE       2010       VANGO       540         A00470       2009       Kawasaki Mule       2010       MULE 4010       620         A00723       Kawasaki Mule 4010       2011       Mule 4010       570	. 02011
A00453       2010 KIA/VANTAGE       2010 VANGO       580         A00454       2010 KIA/VANTAGE       2010 VANGO       540         A00470       2009 Kawasaki Mule       2010 MULE 4010       620         A00723       Kawasaki Mule 4010       2011 Mule 4010       570	702913
A00454       2010 KIA/VANTAGE       2010 VANGO       540         A00470       2009 Kawasaki Mule       2010 MULE 4010       620         A00723       Kawasaki Mule 4010       2011 Mule 4010       570	A00452
A00470         2009 Kawasaki Mule         2010         MULE 4010         620           A00723         Kawasaki Mule 4010         2011         Mule 4010         570	A00453
A00723 Kawasaki Mule 4010 2011 Mule 4010 570	A00454
	A00470
A00722 09 KAWASAKI 3CYI 2012 MI II F 4010 032	A00723
AND THE TOTAL TOTA	A00722
A00724 12 KAWASAKI 3CYL 2012 MULE 4010 530	A00724
A00725 12 KAWASAKI 3CYL 2012 MULE 4010 570	A00725
A00791 2012 John Deere 2012 TH6X4 520	A00791
A00826 2012 ST Sport golf cart 2012 VARIOUS 530	A00826
A00827 2012 ST Sport golf cart 2012 VARIOUS 530	A00827
A01877 2013 Jacobsen Turf 2012 84063 580	A01877
A03058 2015 Kawasaki 2015 MULE 4010 530	A03058
A03059 2015 Kawasaki 2015 MULE 4010 580	A03059
A03060 2015 Kawasaki 2015 MULE 4010 580	A03060
A03061 2015 Kawasaki 2015 MULE 4010 580	A03061
A03062 2015 Kawasaki 2015 MULE 4010 580	A03062
A03063 2015 Kawasaki 2015 MULE 4010 530	A03063
A03644 2017 Kawasaki Mule 2017 4010 MULE 580	A03644
A03645 2017 Kawasaki Mule 2017 4010 MULE 580	A03645
A03646 2017 Kawasaki Mule 2017 4010 MULE 520	A03646
A03647 2017 Kawasaki Mule 2017 4010 MULE 580	A03647
A03656 2017 Kawasaki Mule 2017 4010 MULE 580	A03656
A03657 2017 Kawasaki Mule 2017 4010 MULE 580	A03657
A03658 2017 Kawasaki Mule 2017 4010 MULE 580	A03658
A03659 2017 Kawasaki Mule 2017 4010 MULE 520	A03659
C01551 2018 Kawasaki Mule 2018 MULE 4010 570	C01551
C01552 2018 Kawasaki Mule 2018 MULE 4010 530	004550

## **Utility Vehicle**

Unit	Description	Year	Model	Cost Code
C01553	2018 Kawasaki Mule	2018	4010 MULE	530
C01554	2018 Kawasaki Mule	2018	4010 MULE	530
C01555	2018 Kawasaki Mule	2018	4010 MULE	932
C01556	2018 Kawasaki Mule	2018	4010 MULE	932
C01655	CLUB CAR CA300 GAS	2018	CARRY ALL	670
C01656	CLUB CAR CA300 GAS	2018	CARRY ALL	670
C01657	CLUB CAR CA300 GAS	2018	CARRY ALL	670
C01695	2018 KAWASAKI MULE	2018	MULE 4010	530
C01696	2018 KAWASAKI MULE	2018	MULE 4010	912
C01697	2018 KAWASAKI MULE	2018	MULE 4010	960
C01698	2018 KAWASAKI MULE	2018	MULE 4010	960
C01699	2018 KAWASAKI MULE	2018	MULE 4010	932
C01909	2019 KAWASAKI	2019	KAF400JKF	500
C01910	2019 KAWASAKI	2019	KAF400JKF	500
C01905	2019 KAWASAKI 4010	2019	4010 MULE	530
C01906	2019 KAWASAKI 4010	2019	4010 MULE	530
C01907	2019 KAWASAKI 4010	2019	4010 MULE	530
C01908	2019 KAWASAKI 4010	2019	4010 MULE	530
C01915	TRUCKSTER XD	2019	TRUCKSTER	570
S01005	2020KAWASAKI	2020	4010 MULE	530
S01006	2020KAWASAKI	2020	4010 MULE	530
S01007	2020KAWASAKI	2020	4010 MULE	530
S01008	2020KAWASAKI	2020	4010 MULE	530
S01009	2020KAWASAKI	2020	4010 MULE	530
S01010	2020KAWASAKI	2020	4010 MULE	530
S01011	2020KAWASAKI	2020	4010 MULE	530
S01012	2020KAWASAKI	2020	4010 MULE	560
S01013	2020KAWASAKI	2020	4010 MULE	530
S01014	2020KAWASAKI	2020	4010 MULE	530
S01015	2020KAWASAKI	2020	4010 MULE	530

Unit Type: Utility Vehicle

Total: 74
Replacement Total: 12

Orange: Inactive, Replaced in 2020

Green: Scheduled to be replaced in 2021

#### **Utility Trailer**

Unit #	Туре	Year	Make	Model	Work Center
702455	BIG TEX TRAILER	1998	BIGTEX	70PI-14	530
702456	BIG TEX TRAILER	1998	BIGTEX	70PI-14	530
702511	99 BIG TEX TRAILER	1999	BIGTEX	70-PI	530
701493	FLAT TRAILER FOR	1985	ZZZZZ	<b>BIRHANZEL</b>	570
701692	1985 JOHN BEAN	1985	JOBEA	D010E100F	560
701735	TRAILER	1986	TRLKN	TK40	960
701736	TRAILER	1986	TRLKN	TKT6	530
702459	APPLE UTILITY	1991	APPLE	16'	530
902127	92 ENCORE HORSE	1992	ENCOR		620
700006	TRAILER	1996	CARSO	5X10	936
700007	TRAILER	1996	CARSO	5X10	540
700008	TRAILER	1996	CARSO	5X10	914
700009	TRAILER	1996	CARSO	5X10	936
700011	CARSON TRAILER	1997	CARSO	5X10	912
702426A	9 TRAILER 14 X 76	1997	BIGTEX	10PI-14	936
702510	99 BIG TEX TRAILER	1999	BIGTEX	70-PI	520
700012	CARSON TRAILER	2000	CARSO	6X10	570
700021	TRAILER FOAMER	2000	ZZZZZ		914
702566	CARSON TRAILER	2000	CARSO	5X10	570
702586	01 BRI-MAR DUMP	2001	BRI-MA	DT 610-10	620
A00451	Kalyn sliding axle semi	2003	KALYN	ALL	530
000002	Carson Trailer	2005	CARRR	BOX	570
702883	trailer 70PI-14 flatbed	2008	BIGTX	70PI-14	530
702884	trailer 70PI-14 flatbed	2008	BIGTX	70PI-14	530
702885	trailer 70PI-14 flatbed	2008	BIGTX	70PI-14	530
702886	trailer 70PI-14 flatbed	2008	BIGTX	70PI-14	540
702887	trailer 70LR-14 flatbed	2008	BIGTX	70LR-14	520
A00642	Rayco trailer stumper	2012	RAYCO	TR35	570
A01871	Big Tex trailer	2013	BIG TEX	10PI-14	530
A01872	Big Tex trailer	2013	BIG TEX	10PI-14	530
A01873	Big Tex trailer	2013	BIG TEX	10PI-14	530
A01874	Big Tex trailer	2013	BIG TEX	10PI-14	530
A01875	Big Tex trailer	2013	BIG TEX	10PI-14	530
A01876	Big Tex trailer	2013	BIG TEX	10PI-14	530
A02984	Big Tex trailer	2013	BIG TEX	10PI-14	530
A02985	Big Tex trailer	2013	BIG TEX	10PI-14	530
A02986	Big Tex trailer	2013	BIG TEX	10PI-14	530
A02987	Big Tex trailer	2013	BIG TEX	10PI-14	580
A02988	Big Tex trailer	2013	BIG TEX	10PI-14	530
A03569	Haul trailer	2015	HAUL	HAUL	913
C01763	APEX- PORTABLE	2019	APEXX	BOX	615
C01773	BIG TEX TRAILER -	2019	BIGTEX	35SV-10BK	570
C01880	2011 CRYSTAL	2019	TENAN	1870TO	945

Unit Type: TRAILER

Total: 43

Total Replacement: 19

Orange: Inactive, Replaced in 2020

Green: Scheduled to be replaced in 2021
Yellow: Past life expectancy; needs to be replaced