

Monthly Resale Report Third Mutual

PREPARED BY
Community Services Department

Jan-22

| Month | NUMBER OF REALES | | | | TOTAL SALES VOLUME IN \$\$ | | | | AVG RESALE PRICE | | | |
|--------------|------------------|-------|--------|--------|----------------------------|---------------|---------------|---------------|------------------|-----------|-----------|-----------|
| | 2022 | 2021 | 2020 | 2019 | 2022 | 2021 | 2020 | 2019 | 2021 | 2021 | 2020 | 2019 |
| January | 50 | 41 | 24 | 32 | \$22,511,400 | \$16,433,725 | \$10,015,000 | \$12,482,100 | \$450,228 | \$400,823 | \$417,292 | \$390,066 |
| February | | 30 | 26 | 25 | | \$11,904,525 | \$12,158,700 | \$10,208,000 | | \$396,818 | \$467,642 | \$408,320 |
| March | | 44 | 32 | 42 | | \$20,903,100 | \$13,946,416 | \$16,639,712 | | \$475,070 | \$435,826 | \$396,184 |
| April | | 26 | 25 | 25 | | \$12,851,400 | \$10,830,833 | \$10,435,500 | | \$494,285 | \$433,233 | \$417,420 |
| May | | 40 | 16 | 37 | | \$18,741,800 | \$5,604,000 | \$16,273,033 | | \$468,545 | \$350,250 | \$439,812 |
| June | | 49 | 15 | 25 | | \$25,804,388 | \$5,881,500 | \$10,290,000 | | \$526,620 | \$392,100 | \$411,600 |
| July | | 41 | 36 | 40 | | \$17,901,388 | \$15,240,248 | \$17,327,373 | | \$436,619 | \$423,340 | \$433,184 |
| August | | 38 | 33 | 38 | | \$18,292,000 | \$14,612,928 | \$15,994,900 | | \$481,368 | \$442,816 | \$420,918 |
| September | | 45 | 30 | 33 | | \$20,638,940 | \$14,314,100 | \$12,643,180 | | \$458,643 | \$477,137 | \$383,127 |
| October | | 51 | 28 | 41 | | \$22,829,400 | \$10,707,400 | \$16,142,900 | | \$447,635 | \$382,407 | \$393,729 |
| November | | 46 | 28 | 30 | | \$23,744,300 | \$11,057,300 | \$13,520,950 | | \$516,180 | \$394,904 | \$450,698 |
| December | | 44 | 46 | 39 | | \$20,172,500 | \$18,548,901 | \$18,319,800 | | \$458,466 | \$403,237 | \$469,738 |
| TOTAL | 50 | 41 | 24 | 32 | \$22,511,400 | \$16,433,725 | \$10,015,000 | \$12,482,100 | | | | |
| ALL TOTAL | 50 | 495 | 339 | 407 | \$22,511,400 | \$230,217,466 | \$142,917,326 | \$170,277,448 | | | | |
| MON AVG | 50.0 | 41.0 | 24.0 | 32.0 | \$22,511,400 | \$16,433,725 | \$10,015,000 | \$12,482,100 | \$450,228 | \$400,823 | \$417,292 | \$390,066 |
| % CHANGE-YTD | 22.0% | 70.8% | -25.0% | -15.8% | 37.0% | 64.1% | -19.8% | -14.0% | 12.3% | -3.9% | 7.0% | 2.1% |

% Change calculated (This Year - Last Year)/Last Year

Percent calculation only includes YTD figures in black.