

Monthly Resale Report United Mutual

PREPARED BY
Community Services Department

May-22

| Month | NUMBER OF REALES | | | | TOTAL SALES VOLUME IN \$\$ | | | | AVG RESALE PRICE | | | |
|--------------|------------------|-------|------|--------|----------------------------|---------------|--------------|--------------|------------------|-----------|-----------|-----------|
| | 2022 | 2021 | 2020 | 2019 | 2022 | 2021 | 2020 | 2019 | 2022 | 2021 | 2020 | 2019 |
| January | 38 | 35 | 23 | 22 | \$11,905,094 | \$8,997,153 | \$6,100,300 | \$5,282,150 | \$313,292 | \$257,062 | \$265,230 | \$240,098 |
| February | 41 | 26 | 27 | 17 | \$11,864,402 | \$6,846,600 | \$6,375,200 | \$4,256,150 | \$289,376 | \$263,331 | \$236,119 | \$250,362 |
| March | 43 | 27 | 31 | 21 | \$13,513,900 | \$6,978,425 | \$7,863,500 | \$6,355,000 | \$314,277 | \$258,460 | \$253,661 | \$302,619 |
| April | 47 | 36 | 31 | 33 | \$16,880,200 | \$9,605,499 | \$7,209,488 | \$9,292,051 | \$359,153 | \$266,819 | \$232,564 | \$281,577 |
| May | 42 | 41 | 18 | 27 | \$16,042,396 | \$10,258,400 | \$4,523,500 | \$6,380,503 | \$381,962 | \$250,205 | \$251,306 | \$236,315 |
| June | | 47 | 23 | 40 | | \$13,580,100 | \$6,174,899 | \$10,297,790 | | \$288,938 | \$268,474 | \$257,445 |
| July | | 57 | 20 | 37 | | \$16,700,700 | \$5,274,500 | \$9,189,800 | | \$292,995 | \$263,725 | \$248,373 |
| August | | 53 | 26 | 39 | | \$15,529,600 | \$6,909,300 | \$10,018,600 | | \$293,011 | \$265,742 | \$256,887 |
| September | | 49 | 31 | 27 | | \$15,157,100 | \$7,774,500 | \$7,328,900 | | \$309,329 | \$250,790 | \$271,441 |
| October | | 41 | 34 | 42 | | \$12,259,900 | \$9,982,400 | \$10,220,400 | | \$299,022 | \$293,600 | \$243,343 |
| November | | 49 | 26 | 21 | | \$13,969,200 | \$6,469,388 | \$5,065,500 | | \$285,086 | \$248,823 | \$241,214 |
| December | | 47 | 43 | 40 | | \$14,364,950 | \$10,896,560 | \$9,175,800 | | \$305,637 | \$253,408 | \$229,395 |
| TOTAL | 211 | 165 | 130 | 120 | \$70,205,992 | \$42,686,077 | \$32,071,988 | \$31,565,854 | | | | |
| ALL TOTAL | 211 | 508 | 333 | 366 | \$70,205,992 | \$144,247,627 | \$85,553,535 | \$92,862,644 | | | | |
| MON AVG | 42 | 33 | 26 | 24 | \$14,041,198 | \$8,537,215 | \$6,414,398 | \$6,313,171 | \$331,612 | \$259,175 | \$247,776 | \$262,194 |
| % CHANGE-YTD | 27.9% | 26.9% | 8.3% | -43.9% | 64.5% | 33.1% | 1.6% | -40.6% | 27.9% | 4.6% | -5.5% | 6.3% |

% Change calculated (This Year - Last Year)/Last Year

Percent calculation only includes YTD figures in black.